# FACT BOOK 2015



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# 1 Corporate Milestones

### [Milestones]

1896	First founded as Mizuno Gumi in Kure City, Hiroshima prefecture.
1917	Became recognized as premier marine engineering company by completion of various naval
	contracts in Kure, Yokosuka and Sasebo.
1921	Office established in Tokyo. Built the base in Kanto region.
1929	Mizuno Gumi established as an unlimited partnership. (Kure City, Hiroshima prefecture)
1954	The Company merged with a joint-stock corporation Mizuno Gumi and established Mizuno Gumi Co., Ltd.
	Branches established in Tokyo, Nagoya, Osaka, Chugoku, Fukuoka and Minami Kyushu areas.
1957	Start of the Company's first overseas venture. Mobilized advisors to India to provide technical
	assistance for the construction of the Port of Goa.
1961	Relocated the Head Office to 122 Hacchobori Horoshima City. Won the contract for Suez Canal dredging in international bidding, due to building the cutter suction dredger "Suez".
1962	The Company listed its stock on the Second Section of the Tokyo Stock Exchange and Hiroshima Stock Exchange.
1963	The Company listed its stock on the Second Section of both the Osaka and Nagoya Stock Exchanges.
1964	Head office transferred from Hiroshima to Shiba Nishikubo Sakuragawa-cho, Minato Ward, Tokyo.
	Stock promoted to the First Section of the Tokyo, Osaka and Nagoya Stock Exchanges.
1965	Office established in Singapore.
1967	The company renamed to Goyo Kensetu and named Penta Ocean Construction Co., Ltd in English.
1968	Merged with Sakai Construction Co., Ltd., strengthening the company's land civil engineering capabilities.
	Branch established in Sendai.
1969	Branch established in Sapporo. Established a position as a nationwide general contractor.
	Merged with Japan Land Development Co., Ltd.
1970	Merged with Jin Industrial Co., Ltd.
1971	Branch established in Shikoku.
1973	Head office transferred to Nihombashi, Chuo Ward, Tokyo.
1978	Completion of new head office in Kouraku, Bunkyo Ward, Tokyo.
1979	Branch established in Yokohama.
1980	Technology Institute established in Higashi-Oi, Shinagawa Ward, Tokyo
1984	Branch established in Hokuriku.
1992	Branch established in Kanto (Omiya).
1994	Completion of New Technology Institute in Nishinasunocho, Nasu-gun, Tochigi Prefecture.
1996	Celebrated the 100th anniversary of establishment.
2001	Subsidized Penta Ocean Dredging Co., Ltd and Yoshin Construction Co., Ltd by obtaining shares.
2010	Delisted from the First Section of the Osaka Stock Exchange.

#### [Corporate History]

#### Phase I : From foundation to development

(1) Foundation period : Mizuno Gumi for Marine Engineering.

• 1896	:	First	founded	as M	lizuno	Gumi i	n Kure	City,	Hiroshima	prefecture
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- •Meiji era : Engaged in marine civil engineering projects, mainly for structures and facilities at navy bases throughout Japan.
- •Taisho era : Expanded nationally, with ventures into land civil engineering and building projects.
- •1921 : Established Tokyo office to build a base.
- (2) Before WW2 : Acquisition and improvement of machines.

•Constructed dredgers to strengthen the company position in the dredging and reclamation industry. •Launched the ship-building business.

#### Phase II: Recovery from War and expansion of overseas and land civil engineering

- (1) Recovery Period : Involved in reconstruction efforts for postwar
  - ·1946 Commenced war-damage reconstruction of the Company, aiming at marine civil engineering.
  - •1954 Mizuno Gumi established as a limited company.
- (2) Overseas activities : Began business in overseas market
  - ·1957 Dispatched a technical advisory group to the Port of Goa, India to carry out a berth construction project .
  - ·1958 Constructed a turbine pump dredger, the AKI, forerunner of the large working vessels.
  - 1961 Constructed a turbine pump dredger, the SUEZ, and successfully won the contract of Suez Canal dredging in international bidding.
- (3) Nationwide Development : Head Office transferred
  - ·1964 Head office transferred from Hiroshima to Minato Ward, Tokyo for nationwide development.
  - •1965 Office established in Singapore.
  - ·1967 The company renamed to Penta Ocean Construction Co., Ltd.
  - Strengthened management and expanded overseas activities as a general contractor
- (4) Strengthening the land civil engineering : Absorbed Sakai Construction Co., Ltd.
  - ·1968 Absorbed Sakai Construction Co., Ltd.., entered the land civil engineering market in earnest.
  - •1969 Absorbed Japan Land Development Co., Ltd.., reinforcing marine civil engineering.
  - •1970 Absorbed Jin Industrial Co., Ltd., and laid the base in Hokkaido.

Expanding business base to cover all of Japan.

- (5) Major period of growth in overseas activities : Accepted a succession of large project orders overseas.
  - 1970 Mr. Tetsutaro Mizuno assumed position as President, emphasized three important capabilities as marketing, finance and site operation.
  - •1970's Accepted a succession of large scale projects orders in Egypt, Singapore, Iraq and Qatar.
  - 1975 1980 Won the order for deepening and widening the Suez Canal, which amounted to a total of ¥106.6 bil.
    This project made the name of Penta-Ocean known throughout the world.
  - (6) Technical tie-up
    - 1970 Joint corporation established with Dutch general contractor group Ballast Nedam as Goyo Ballast Co., Ltd. The contents of tie up are deep dredging and immersed tube tunnels. Constructed a dredger, the DEJIIMA, as the first great depth dredger in Japan.
    - ·1979 The contents of technical tie up are deep dredging and tunneling methods for immersed tubes.

#### Phase III: Evolving into a general contractor by strengthening building construction abilities

- (1) Into building construction fields : strengthening building department
  - •1977 Set the reinforcing plan for the building department for development opportunities today.
  - •1978 Completed the new head office in Bunkyo Ward, Tokyo, designed and constructed by the Company.
  - 1980 Completed the Technology Institute in Shinagawa Ward, Tokyo.
    Demonstrated building construction abilities.
- (2) Growing into a general contractor : Comprehensive constructor having well-balanced capabilities.
  - •1981 Mr. Renpei Mizuno assumed position as President .
    - Established the new management policy to be a well-balanced general contractor with the development of advanced new technologies.
  - 1986 Started to formulate Medium-Term Management Plans every three years to establish well-balanced business expansion and business health.
  - 1990 "Mr. PENTA" was born as a communication character as part of a strategy to improve the Company's image.
    Furthermore, hosted "Penta Ladies Golf Tournament" from 1992 to 1998.
  - •1991 Achieved orders equaling ¥600 bil. and net sales of ¥500 bil. for the first time.
  - 1993 and 1995 Achieved orders in the domestic civil divisions equal to ¥300 bil. due to economic measures and public investment for recovery from the Hanshin-Kobe Earthquake.
  - ·1994 Completion of New Technology Institute in Tochigi Prefecture.

The amount of orders for domestic building projects exceeded the amount for domestic civil projects.

- Completed many large-scale projects including high-rise buildings in Hong Kong and Singapore.
- Accumulated sufficient experience in construction utilizing new technologies, such as high-rise buildings, seismic isolation, and all-weather automatic construction systems in the domestic market, and equipped with reliable technological background.
- (3) Beginning second century in business : To be a firmly excellent contractor
  - 1996 Achieved orders in overseas divisions of ¥188.4 bil., highest ever, due to mega reclamation project of Singapore.
  - •1997 Exceeded the net sales of the overseas divisions ¥110 bil.
  - •1997 Achieved No.10 contractor for net sales for the year.
  - 1997 Formulated the new medium-term management plan and started to strengthen the company constitution, facing a tough environment for construction business due mainly to cutbacks in public investment for fiscal restructuring.
  - 1998 Received orders in Singapore for the opera house Esplanade Theatres on the Bay for ¥27 bil. and large-scale reclamation work Jurong Island Phase 3 for ¥100 bil.

Constructed a Self-propelling trailing suction hopper dredger, QUEEN OF PENTA-OCEAN,

- the most modern and largest of its kind in the world, to aim at large-scale reclamation work overseas.
- •1999 Held the launching ceremony for Queen of Penta-Ocean.
  - Revised forecasts of business results for 1998 (net loss, no dividends) with drastic improvement of financial constitution.

Formulated the new medium-term management plan. Policy of the building sections changed from business expansion to profit-first.

2000 Released the account statement as a net loss for the 1999 fiscal year, for two years in a row.
 Transacted extraordinary loss of approximately ¥100 bil. due to the implementation of current-value accounting, retirement benefit accounting and attrition for business reduction. Operating income

recovered dramatically for the 1999 fiscal year.

Received orders in Singapore for the Reclamation Work of Jurong Island Phase 4 and Tuas View Extension for ¥100 bil.

•2001 Released the New Century Management Plan - Become a challenging corporate group in response to changing times.

《Strategy》

strengthen the marketing competitive to leverage our brand technology

Increase profit in existing business and establish new construction models (environment, renovation)

Strengthen the subsidiaries (Become a competitive company against local contractors)

Improvement of financial health.

Improvement of corporate culture.

#### Phase IV: Evolution and Advancement

(1) Emphasis on profit, ensuring selection and focus: Independence of construction department

·2001: Adjust New Century Management Plan downwards

·2002: Mr. Hideaki Kato assumed position as President

·2002: Released the Challenge 21 medium-term management plan

Net loss and no dividends for fiscal year 2002 announced, reduction of capital without compensation announced at FY 2003 general shareholders meeting

《Goals》Consolidated sales of ¥360 bil. (civil ¥150 bil., construction ¥110 bil., overseas ¥65 bil.,<br/>development ¥5 bil., subsidiaries 30 bil.)

Ordinary income of ¥12 bil., net income of ¥1.8 bil.

(Business Strategy) With the construction business as a core, the Company will aim to become a general engineering company that creates vivid environments

①Shift in corporate structure to match reduced work amounts

2 Increasing profitability of construction business: Thorough management of results by division

- •2004: First run of ¥5 bil. issued in transferable company bonds with options.
- ·2004: Mr. Kazujiro Tetsumura assumed the position of President
- ·2005: Challenge 21 goals were met

Reduction of work amounts covered by being in the black for domestic building and reducing expenses, operating income successfully recovered

Financial condition improved beyond planned levels

(2) From restructuring to rebirth and evolution

•2005: Second run of ¥15 bil. issued in transferable company bonds with options.

- ·2005: Released the Evolution 21 medium-term management plan
- (Goals) Consolidated sales of ¥355 bil. (civil ¥150 bil., construction ¥130 bil., overseas ¥45 bil., development ¥2 bil., subsidiaries 28 bil.)

Ordinary income of ¥13.5 bil., net income of ¥5 bil.

Net income per share of ¥10 or more, self-capital ratio of 20% or more, ratio of interest-bearing liabilities to total assets of 30% or less

《Business Strategy》 ①CSR progress- compass for evolution

2 Enhancing profitability of main business- foundations for evolution

(3) Toughening corporate conditions- solidifying a base for evolution

·2006: Mr. Yoshio Murashige assumed position as President

Sudden changes to the construction industry beyond the anticipated planning

- ·2007: Shares joined 2:1
- ·2007: Accepted Pasir Panjang Port Development project in Singapore for approx. ¥67.8 bil.

•2008: Evolution 21 failed to meet its original goals, but financial health goals were achieved ahead of schedule

#### (3) To evolution and advancement

·2008: Released the Advance 21 medium-term management plan

As a No.1 contractor in coastal and waterfront areas, succeed in an age of technological competition

(carry out earnest business efforts, proceed with technological development, enhance on-site capabilities)

《Goals》 Consolidated sales of ¥380 bil.

Ordinary income of ¥10 bil., net income of ¥4 bil.

Net income per share of ¥16 or more, D/E ratio (net) 1.0 or less, ROE 6% or more

(Business Strategy) ①Improving management power- building and operating an internal management system with
 ②Strengthening profitability of core business- gradual business expansion including profit
 ③Continued improvement to financial health- strengthening foundations for future growth

•2008: Accepted Marina Coastal Expressway C485 in Singapore, for approx. ¥42.6 bil.

•2011: As part of growth strategy, make a public offering (40.25 mil. more shares)

·2011: Advance 21 initial goals failed to be met, but financial goals were met

#### (4) Going Further

·2011: Released the new medium-term management plan (FY 2011 to 2013)

As a No.1 contractor in coastal and waterfront areas, aim for even further growth

- Transition from a general contractor model to a core business-integrated model

《Goals》 Consolidated sales of ¥327 bil.

Ordinary income of ¥8.4 bil., net income of ¥2.6 bil.

Net income per share of \$9 or more, D/E ratio of 1.0 or less, interest-bearing liabilities balance of \$ 67.2 bil. or less

《Business Strategy》 ①Maintain business volume

2 Build competitiveness

③Further improve quality of operations

④Push into new fields, undertake capital investments

<sup>5</sup>Strengthen the operating base

- · 2011: Issued first run of ¥10 bil. in company bonds
- · 2013: Issued second run of ¥10 bil. in company bonds
- 2014: Met goals of the mid-term business plan (FY 2011 to 2013).

#### (5) Towards progress

•2014: Released the new medium-term management plan (FY 2014 to 2016)

Pursue customer's trust and contribution to society through high quality and safe operations

(Strengthen on-site capabilities, Develop our brand value, Build strong management foundations)

《Goals》	Consolidated Net sales of ¥405 bil.
	Ordinary income of ¥11 bil., net income of ¥5 bil.
	Net income per share of ¥17.5 or more, self-capital ratio of 25% or more, interest-bearing liabilities balance of ¥67 bil. or less
《Business Strategy》	 DPromote becoming a technology oriented company : Return to basics and improve on -site capabilities
	Develop our brand value as the "No.1 contractor in coastal and waterfront areas"
	③Strengthen management and organization capabilities : Disseminate our management strategy
	Build strong management foundations : Establish a foothold toward future growth

·2014: Mr. Takuzo Shimizu assumed position as President

•2014: Self-propelled cutter suction dredger CASSIOPEIA V began operating

•2014: Accepted construction of Sengkang General and Community Hospital in Singapore, for ¥95.9 bil.

•2014: Accepted Land Preparation Works for Changi Airport Development in Singapore, for ¥76.2 bil.

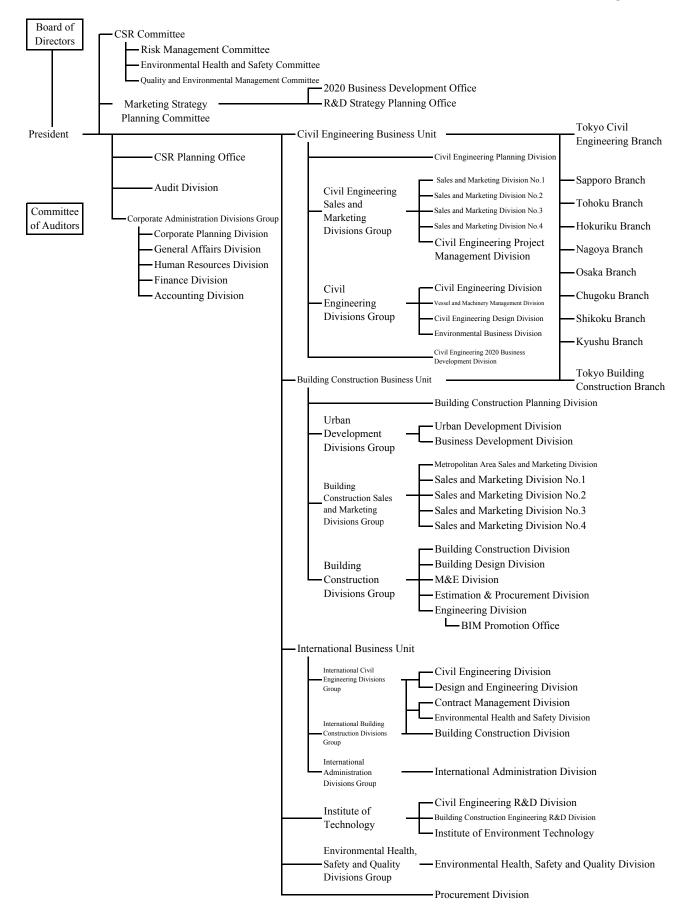
•2015: In the 50th anniversary year of entering the Singapore market, many large projects undertaken in Singapore A new record for projects accepted was reached, with ¥716.5 bil.

•2015: Met goals of the medium-term management plan two years in advance, released the revised business goals for the medium-term management plan (FY 2014-2016)

《Goals》 Operating income of ¥16.2 bil., ordinary income of ¥15.2 bil., net income of ¥7.7 bil. Self-capital ratio of 25% or more, D/E ratio (net) of 0.5 or less, ROE 8%

#### 2. Organization Chart

as of 1 April, 2015



### 3. Corporate Group

(as of March 31, 2015)

								(as of M	larch 31, 201
					Shareholding		Capital		
Na	Compony Nomo	Comment	A damaga	Dusinasa	(including	Established	Vmillion	Fiscal vear-end	Number of
No	Company Name	Segment	Address	Business	indirect)	Established	¥ million	5	Employees
	Penta-Ocean Construction Co., Ltd.		Tokyo, Japan	*1	—	Apr., 1896	30,449	Mar. 31	2,4
	Penta-Ocean Dredging Co., Ltd.	Consolidated	Tokyo, Japan	Domestic Civil	100.00%	Mar., 1981	200	Mar. 31	2
1		Affiliates Consolidated		Engineering		,			
2	Yoshin Construction Co., Ltd.	Affiliates	Hiroshima, Japan	Domestic Civil Engineering	100.00%	Aug., 1965	66	Mar. 31	1
	Penta Builders Corporation	Consolidated	Tokyo, Japan	Domestic Building	100.00%	Sep., 1991	100	Mar. 31	
3	Tenta Danders Corporation	Affiliates Consolidated	Tokyo, Jupan	Construction	100.0070	5 <b>c</b> p., 1991	100	With: 51	
4	Kegoya Dock Co., Ltd.	Affiliates	Hiroshima, Japan	Others	100.00%	Nov., 1949	30	Mar. 31	
	Penta Techno Service Co., Ltd.	Consolidated	Tochigi, Japan	Others	100.00%	Sep., 1991	20	Mar. 31	
5	Tenta Teenno Service Co., Eta.	Affiliates	Toenigi, Japan	Oulers	100.0070	5 <b>c</b> p., 1771	20	Iviai. 51	
6	Sand Techno Co., Ltd.	Consolidated Affiliates	Chiba, Japan	Others	100.00%	Dec., 1992	70	Mar. 31	
	Dami Fassianan astal Salutiana Ca. Ital	Consolidated	Talaa Iaraa	Others	100.000/	L 2002	50	Mar. 21	
7	Domi Environmental Solutions Co., Ltd.	Affiliates	Tokyo, Japan	Others	100.00%	Jun., 2003	50	Mar. 31	
8	Penta Insurance Services Co., Ltd.	Consolidated Affiliates	Tokyo, Japan	Others	100.00%	Aug., 2007	10	Mar. 31	
0		Consolidated							
9	Jaiwat Co., Ltd.	Affiliates	Miyagi, Japan	Others	100.00%	Aug., 1999	26	Mar. 31	
10	Miki Biotech Co., Ltd.	Consolidated	Hyogo, Japan	Others	100.00%	Dec., 2012	10	Mar. 31	
10		Affiliates Consolidated		Overseas					
11	Penta-Ocean Marine Holdings Pte. Ltd.	Affiliates	Singapore	Construction	100.00%	Jan., 2013	s\$ 1,000 150	Mar. 31	
	Andromeda Five Pte. Ltd.	Consolidated	Singapore	Overseas	100.00%	Jan., 2011	S\$ 1,000 50	Mar. 31	
12		Affiliates Consolidated	~8-F	Construction Overseas		,			
13	Cassiopeia Five Pte. Ltd.	Affiliates	Singapore	Construction	100.00%	Apr., 2013	s\$ 1,000 50	Mar. 31	
	Mercury Five Pte. Ltd.	Consolidated	Singapore	Overseas	100.00%	Jan., 2011	S\$ 1,000 10	Mar. 31	
14	Nereary Tive Tie. Eld.	Affiliates	Singapore	Construction	100.0070	Jan., 2011	10	Iviai. 51	
15	Mars Five Pte. Ltd.	Consolidated Affiliates	Singapore	Overseas Construction	100.00%	Jan., 2011	s\$ 1,000 10	Mar. 31	
10	Innitan Eirra Dta I ta	Consolidated	Sinconoro	Overseas	100.00%	Ion 2011	s\$ 1,000 10	Mon 21	
16	Jupiter Five Pte. Ltd.	Affiliates	Singapore	Construction	100.00%	Jan., 2011	S\$ 1,000 10	Mar. 31	
17	Neptune Five Pte. Ltd.	Consolidated Affiliates	Singapore	Overseas Construction	100.00%	Jan., 2011	S\$ 1,000 10	Mar. 31	
17		Consolidated	<i>a</i> :	Overseas	100.000/				
18	Cherry Five Pte. Ltd.	Affiliates	Singapore	Construction	100.00%	Jan., 2011	S\$ 1,000 10	Mar. 31	
19	Penta-Ocean (Malaysia) SDN. BHD.	Consolidated	Malaysia	Overseas Construction	100.00%	Jul., 1990	RM 1,000 760	Dec. 31	
19		Affiliates Consolidated		Construction Overseas					
20	Angkutlaut Ltd.	Affiliates	Malaysia	Construction	100.00%	Oct., 2002	US\$ 1,000 90	Dec. 31	
	Siam Goyo Co., Ltd.	Consolidated	Thailand	Overseas	49.02%	Sep., 1999	внт 1,000 2,000	Dec. 31	
21	51mii 6090 00., 21m.	Affiliates Consolidated		Construction	.5.0270	5 <b>e</b> p., 1999	,	200.01	
22	Thai Penta-Ocean Co., Ltd.	Affiliates	Thailand	Overseas Construction	54.17%	Jan., 2006	внт 1,000 22,250	Dec. 31	
	Penta-Ocean Construction (Hong Kong) Ltd.	Consolidated	Hong Kong	Overseas	100.00%	Jul., 1999	HK\$ 1,000 9,000	Dec. 31	
23	Tenta-Ocean Construction (Hong Kong) Etd.	Affiliates	Hong Kong	Construction	100.0070	Jul., 1999	JIIC\$ 1,000 9,000	Dec. 51	
24	Penta-Ocean Construction (India) Pvt. Ltd.	Consolidated Affiliates	India	Overseas Construction	100.00%	May, 2012	INR 1,000 15,000	Mar. 31	
21	D:1 10 1/1	Consolidated	H 1/2		100.000/	0 / 1001	1	D 11	
25	Brichwood Co., Ltd.	Affiliates	Hong Kong	Others	100.00%	Oct., 1991	HK\$ 1,000 1	Dec. 31	
26	Penta-Ocean Technology Information Advisory (Shenzhen) Ltd.	Consolidated Affiliates	China	Others	100.00%	May, 2005	RMB 1,000 1,000	Dec. 31	
20		Consolidated				-			
27	KD Shipping Inc.	Affiliates	Panama	Others	100.00%	Oct., 2011	0	Mar. 31	
	Haneda International Airport	Equity	Tokyo, Japan	Others	15.00%	Mar., 2006	500	Mar. 31	
28	Apron PFI Co., Ltd.	Affiliates Equity	·			, 2000	200		
29	Miyajima Aqua Partners Co., Ltd.	Affiliates	Hiroshima, Japan	Others	36.00%	Feb., 2009	30	Mar. 31	
	Matsuyama Environment	Non-Equity	Ehime, Japan	Others	20.00%	Apr., 2009	50	Mar. 31	
30	Technology Co., Ltd.	Affiliate	Linne, Japan	Juicis	20.0070	1 ipi., 2009		171a1. J I	

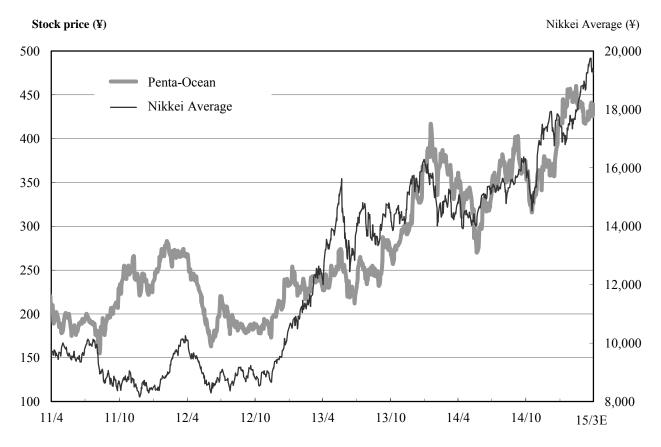
(Note) "Business" lists reporting segments.

\*1 The Company's businesses are composed of domestic civil engineering, domestic building construction, overseas construction, and domestic development projects.

\*2 has not been included in application of the equity method since the 2014 fiscal year.

### 4. Stock Information

#### (1) Stock Price Data



### (2) Type of Shareholders

	(Units)	FY2011	FY2012	FY2013	FY2014
Governmental Organizations	(Thousands)	1	1	1	1
	_	0.00%	0.00%	0.00%	0.00%
Financial Institutions	(Thousands)	93,715	104,729	128,647	130,318
		32.77%	36.62%	44.98%	45.56%
Financial Instruments Business Operators	(Thousands)	12,507	7,835	4,875	5,172
		4.37%	2.74%	1.70%	1.81%
Domestic Corporations	(Thousands)	7,801	7,576	6,369	5,560
		2.73%	2.65%	2.23%	1.94%
Foreign Investors	(Thousands)	30,085	32,951	52,270	61,710
		10.52%	11.52%	18.28%	21.58%
(Of Foreign Investors, Number of Individuals)	(Thousands)	(147)	(197)	(84)	(37)
		(0.05%)	(0.07%)	(0.03%)	(0.01%)
Individuals and Others	(Thousands)	141,803	132,818	93,744	83,144
		49.58%	46.44%	32.78%	29.07%
Treasury Stock	(Thousands)	103	105	108	109
		0.04%	0.04%	0.04%	0.04%
Number of Shares Issued	(Thousands)	286,014	286,014	286,014	286,014
		100%	100%	100%	100%
Number of Shares Issued (excluding treasury stock)	(Thousands)	285,911	285,909	285,905	285,904

	Number of S	hares Issued	Cap	oital	Legal Capi	tal Surplus	
	Change (Thousands)	End of year (Thousands)	Change (Millions of Yen)	End of year (Millions of Yen)	Change (Millions of Yen)	End of year (Millions of Yen)	Notes
1998	(865)	361,407	-	33,971	(203)	29,662	Decreased through elimination of treasury shares for capital preparation
1999	-	361,407	-	33,971	(19,027)	10,634	Decreased with processing losses from the 49th period
2000	-	361,407	-	33,971	-	10,634	
2001	-	361,407	-	33,971	-	10,634	
2002	-	361,407	-	33,971	-	10,634	
2003	-	361,407	(15,901)	18,070	(10,634)	-	Special resolution to reduce capital
2004	33,857	395,264	2,500	20,570	2,500	2,500	Increased through transfer of first-run of transferable company bonds with share options
2005	96,262	491,527	7,500	28,070	7,500	10,000	Increased through transfer of second-run of transferable company bonds with share
2006	-	491,527	-	28,070	-	10,000	
2007	-	245,763	-	28,070	-	10,000	Share joining (2 shares $\rightarrow$ 1 share) implemented
2008	-	245,763	-	28,070	-	10,000	
2009	-	245,763	-	28,070	-	10,000	
2010	40,250	286,013	2,379	30,449	2,379	12,379	Increased due to public offering
2011	-	286,013	-	30,449	-	12,379	
2012	-	286,013	-	30,449	-	12,379	
2013	-	286,013	-	30,449	-	12,379	
2014	-	286,013	-	30,449	-	12,379	

#### (3) Number of Shares Issued, Capital, etc. Trends

\*Total shares issued includes treasury shares

\*As of March 31, 2015, listed on the First Section of the Tokyo Stock Exchange and of the Nagoya Stock Exchange

### 5. Financial Summary

### (1) Management Results and Analysis

#### [Consolidated]

		FY2010	FY2011	FY2012	FY2013	FY2014
Net Sales	(Millions of Yen)	302,256	328,004	349,839	381,182	426,237
Consolidated to Non-consolidated Net Sales Ratio	(Times)	1.08	1.06	1.06	1.07	1.08
Operating Income	(Millions of Yen)	9,782	8,982	6,463	9,896	12,293
Consolidated to Non-consolidated Operating Income Ratio	(Times)	1.08	1.03	0.91	1.11	1.27
Ordinary Income	(Millions of Yen)	7,431	7,448	6,559	9,159	11,393
Consolidated to Non-consolidated Ordinary Income Ratio	(Times)	1.10	0.98	1.03	1.12	1.26
Net Income	(Millions of Yen)	2,163	1,622	2,029	3,762	6,183
Consolidated to Non-consolidated Net Income Ratio	(Times)	1.12	0.78	0.87	1.15	1.37
Total Assets	(Millions of Yen)	286,224	311,917	296,726	301,626	366,169
Total Net Assets	(Millions of Yen)	60,460	62,385	65,110	67,493	77,068
Interest-Bearing Debt	(Millions of Yen)	78,671	81,170	70,939	74,938	94,896
Net D/E Ratio	(%)	0.5	0.3	0.3	0.6	0.7
D/E Ratio	(%)	1.3	1.3	1.1	1.1	1.2
Equity per Share	(Yen)	211.44	218.19	227.63	235.53	269.44
Earnings per Share	(Yen)	8.50	5.67	7.10	13.16	21.63
Equity Ratio	(%)	21.1	20.0	21.9	22.3	21.0
Return of Equity(ROE)	(%)	3.8	2.6	3.2	5.7	8.6
Price Book Value Ratio(PBR)	(Times)	1.0	1.2	1.0	1.5	1.6
Price Earning Ratio (PER)	(Times)	24.4	46.7	33.1	26.7	20.3
Cash Flow-Operating Activities	(Millions of Yen)	1,917	26,739	8,333	(14,263)	(4,637)
Cash Flow-Investing Activities	(Millions of Yen)	(9,143)	(11,585)	(10,466)	(7,310)	(9,053)
Cash Flow-Financing Activities	(Millions of Yen)	(3,242)	1,738	(11,058)	3,165	19,112
Cash and Cash Equivalents at End of Year	(Millions of Yen)	45,662	62,712	49,927	31,941	37,866
Deferred Tax Assets(net amount)	(Millions of Yen)	13,722	10,607	8,056	6,120	3,244
Retirement Benefit Obligations	(Millions of Yen)	25,894	25,557	25,571	24,833	25,696
Retirement Benefit Expenses	(Millions of Yen)	3,567	3,201	3,324	2,712	2,819
Capital Expenditure	(Millions of Yen)	9,524	11,772	9,949	8,456	10,195
Depreciation and Amortization	(Millions of Yen)	3,522	3,701	4,306	4,662	5,288
Number of Employees	(Person)	2,954	2,924	2,911	2,905	2,949
1 2		,	,	,	, -	, -

\*D/E ratio (net) = (interest-bearing liabilities - cash and deposits) ÷ self-capital (net assets - minority shareholder equity)

\*D/E ratio = interest-bearing liabilities ÷ self-capital (net assets - minority shareholder equity)

\*Retirement benefit expenses does not include extraordinary income or losses

\*Facility investment and amortization amounts are totals of tangible and intangible fixed assets

#### [Non-Consolidated]

		FY2010	FY2011	FY2012	FY2013	FY2014
Net Sales	(Millions of Yen)	279,373	308,576	329,510	355,926	393,711
Operating Income	(Millions of Yen)	9,044	8,756	7,087	8,887	9,693
Operating Income Ratio	(%)	3.2	2.8	2.2	2.5	2.5
Ordinary Income	(Millions of Yen)	6,778	7,598	6,384	8,152	9,043
Ordinary Income Ratio	(%)	2.4	2.5	1.9	2.3	2.3
Net Income	(Millions of Yen)	1,924	2,083	2,320	3,276	4,519
Gross Profit Margin	(%)	8.3	7.3	6.2	6.2	6.0
-Construction	(%)	8.8	7.5	6.4	6.5	6.0
-Civil Engineering	(%)	11.9	11.1	9.2	8.1	7.1
-Building Construction	(%)	4.2	3.6	3.1	4.6	4.8
-Real Estate and Other	(%)	(79.4)	(10.0)	(58.4)	(31.6)	(7.5)
Paid-in Capital	(Millions of Yen)	30,449	30,449	30,449	30,449	30,449
Total Number of Shares Issued and Outstanding	(Thousands)	286,013	286,013	286,013	286,013	286,013
Total Assets	(Millions of Yen)	268,403	293,775	282,615	283,701	345,575
Net Assets	(Millions of Yen)	55,859	58,270	61,316	65,578	69,794
Interest-bearing Debt	(Millions of Yen)	76,668	79,000	68,757	72,900	92,913
Treasury Stock	(Thousands)	100	102	104	108	109
Stock Price (closing), End of Year	(Yen)	207	265	235	351	439
Aggregate Market Value	(Millions of Yen)	59,184	75,766	67,188	100,352	125,512
Net Assets per Share	(Yen)	195.37	203.81	214.46	229.37	244.12
Price Book Value Ratio(PBR)	(Times)	1.1	1.3	1.1	1.5	1.8
Equity Ratio	(%)	20.8	19.8	21.7	23.1	20.2
Return of Equity(ROE)	(%)	3.6	3.7	3.9	5.2	6.7
Net Income per Share	(Yen)	7.56	7.29	8.12	11.46	15.81
Dividend per Share	(Yen)	2.0	2.0	2.0	2.0	4.0
Price Earning Ratio (PER)	(Times)	27.4	36.4	28.9	30.6	27.8
Dividend Payout Ratio	(%)	26.5	27.4	24.6	17.5	25.3
R&D Expenses	(Millions of Yen)	1,059	1,496	1,520	1,647	1,633
Capital Expenditure	(Millions of Yen)	9,133	8,193	7,716	3,713	3,966
Depreciation and Amortization	(Millions of Yen)	2,109	2,016	2,362	2,449	2,660
Number of Employees	(Person)	2,390	2,391	2,386	2,390	2,441
-Engineers	(Person)	1,918	1,919	1,923	1,928	1,971
-Administrative Staff	(Person)	472	472	463	462	470

\*Aggregate market value is calculated based on all shares issued at the end of the period, excluding treasury shares.

\*Facility investment and amortization amounts are totals of tangible and intangible fixed assets

# (2) Key Values, Long-term Trends (Non-consolidated)

Income
1,975
2,011
1,745
1,271
2,076
841
33
1,277
1,513
2,564
3,026
3,509
3,814
4,036
4,084
3,914
3,651
4,315
3,807
3,208
41,340)
15,023)
2,673
1,557
18,387)
1,547
1,615
2,855
(6,744)
1,389
(3,116)
2,227
1,924
2,083
2,320
3,276
4,519
1

(Millions of Yen)

### (3) Key Values (Main Subsidiaries)

	FY2010	FY2011	FY2012	FY2013	FY2014
enta-Ocean Dredging Co., Ltd.					
Total Net Sales	16,287	18,035	21,170	21,400	21,390
Operating Income	7	330	219	371	832
Ordinary Income	(20)	351	352	470	856
Net Income	35	192	273	379	592
Total Assets	7,595	8,561	10,536	8,557	9,783
Total Net Assets	1,247	1,439	1,713	2,093	2,686
Number of Employees	265	247	245	234	235
oshin Construction Co., Ltd.					
Total Net Sales	10,988	9,571	9,681	11,210	10,727
Operating Income	(288)	92	42	143	361
Ordinary Income	(286)	99	62	164	373
Net Income	(389)	25	23	31	5
Total Assets	6,320	7,028	6,863	6,928	6,81
Total Net Assets	1,644	1,669	1,692	1,724	1,78
Number of Employees	136	118	116	117	109
Penta Builders Corporation					
Total Net Sales	4,611	4,391	3,839	6,057	5,359
Operating Income	0	67	43	134	18
Ordinary Income	(1)	67	43	145	10
Net Income	2	27	17	67	90
Total Assets	1,755	2,063	1,643	2,614	2,68
Total Net Assets	173	2,005	218	2,014	382
Number of Employees	54	57	54	55	5
Kegoya Dock Co., Ltd.					
Total Net Sales	8,436	10,790	5,829	3,397	6,23
Operating Income	735	(311)	(536)	(295)	(72
Ordinary Income	776	(270)	(501)	(261)	(30
Net Income	489	(212)	(354)	(157)	(34
Total Assets	7,450	8,734	6,602	6,496	6,80
Total Net Assets	1,240	1,027	673	515	48
Number of Employees	45	46	45	46	4

\*Total net sales includes internal sales

# 6. Consolidated Financial Statements

### (1) Consolidated Balance Sheet

				(Units: M	Aillions of Yen)	
	FY2010	FY2011	FY2012	FY2013	FY2014	
(Assets)						
Current Assets						
Cash and Deposits	46,121	63,370	50,595	32,602	38,469	
Notes Receivable, A/C Receivable from Completed Construction and Other	107,143	118,610	113,699	131,639	170,228	
Securities	1	-	-	-	42	
Costs on Uncompleted Construction	13,577	12,992	9,858	11,362	12,468	
Real Estate for Sale and Development Projects in Progress	13,707	11,041	9,727	8,389	10,455	
Accounts Receivable	13,444	10,607	12,019	11,478	26,693	
Deferred Tax Assets	4,241	3,800	3,147	3,161	2,722	
Other	2,953	2,330	2,448	4,637	6,457	
Allowance for Doubtful Accounts	(1,345)	(1,227)	(854)	(782)	(1,019)	
Total Current Assets	199,845	221,526	200,642	202,487	266,517	
Noncurrent Assets						
Property, Plants and Equipment						
Buildings and Structures	9,623	9,848	10,664	11,854	12,784	
Machinery, Vehicles, Tools, Furniture and Fixtures	8,917	9,497	13,229	11,529	25,384	
Land	41,761	43,612	42,539	41,901	37,326	
Construction in Progress	453	5,475	6,131	10,630	862	
Other	77	72	39	76	306	
Total Property, Plants and Equipment	60,834	68,507	72,604	75,993	76,665	
Intangible Assets	622	636	1,127	1,090	1,142	
Investments and Other Assets						
Investment Securities	10,795	10,822	13,204	15,402	16,662	
Deferred Tax Assets	9,480	6,807	4,909	2,958	522	
Net Defined Benefit Asset	-	-	-	-	1,261	
Other	12,634	9,854	10,597	7,800	4,553	
Allowance for Doubtful Accounts	(7,987)	(6,237)	(6,360)	(4,164)	(1,231)	
Total Investments and Other Assets	24,922	21,246	22,351	21,997	21,767	
Total Non-current Assets	86,379	90,390	96,083	99,080	99,575	
Deferred Assets	-			58	76	
Total Assets	286,224	311,917	296,726	301,626	366,169	

	EV2010	EV2011	EV2012	`	fillions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
(Liabilities)					
Current Liabilities					
Notes Payable, Accounts Payable for Construction and Other	87,419	112,842	111,574	101,975	127,083
Electronically Recorded Money Payable	-	-	-	5,771	9,807
Short-term Loans Payable	52,986	45,687	39,955	37,416	38,286
Commercial Papers	-	-	-	-	19,996
Current Portion of Bonds	-	-	-	10,000	-
Income Taxes Payable	1,265	1,179	1,131	2,071	2,533
Advances Received on Uncompleted Construction	25,841	25,329	17,283	16,229	21,524
Provision for Warranties for Completed Construction	719	642	722	876	705
Provision for Bonuses	1,015	1,224	1,184	1,352	1,541
Provision for Loss on Construction Contracts	2,233	2,939	2,819	2,707	3,021
Other	19,894	16,153	18,084	17,594	21,154
Total Current Liabilities	191,376	205,997	192,755	195,996	245,653
Non-current Liabilities			- ,		- ,
Bonds Payable	_	10,000	10,000	10,000	20,000
Long-term Loans Payable	25,684	25,483	20,984	17,521	16,614
Deferred Tax Liabilities for Land Revaluation	7,156	6,251	6,195	6,186	5,382
Liability for Retirement Benefits	333	324	351	-	-,
Net Defined Benefit Liability		-		3,396	117
Provision for Directors' Retirement Benefits	143	137	118	113	139
Provision for Loss on Litigation	-	350	400	-	
Other	1,069	987	809	918	1,193
Total Non-current Liabilities	34,387	43,533	38,859	38,137	43,447
Total Liabilities	225,764	249,531	231,615	234,133	289,101
(Net Assets) Shareholders' Equity					
Common Stock	30,449	30,449	30,449	30,449	30,449
Capital Surplus	18,386	18,386	18,386	18,386	18,386
Retained Earnings	6,384	7,453	8,635	11,728	16,646
Less: Treasury Stock	(22)	(23)	(23)	(24)	(25)
Total Shareholders' Equity	55,197	56,266	57,448	60,540	65,457
Accumulated Other Comprehensive Inco	55,177	50,200	57,448	00,340	05,457
Valuation Difference on Available-for-sale Securities	(125)	(107)	1,181	2,749	3,607
Deferred Losses on Hedges	(123)	(107)		(10)	
Revaluation Reserve for Land		6,194	(2) 6,470	6,567	(17)
Foreign Currency Translation Adjustments	5,327	36	,	,	18
Remeasurements of Defined Benefit Plans	01	30	(18)	(1)	
Total Accumulated Other Comprehensive Income	-	-	-	(2,507)	1,289
	5,255	6,115	7,632	6,797	11,575
Minority Interests	6	3	30	154	35
Total Net Assets	60,460	62,385	65,110	67,493	77,068
Total Liabilities and Net Assets	286,224	311,917	296,726	301,626	366,169

### (2) Consolidated Statement of Income

				(Units: Millions of Y	
	FY2010	FY2011	FY2012	FY2013	FY2014
Net Sales					
Construction Business	289,661	316,238	341,066	372,366	414,892
Development Business and Other	12,594	11,766	8,772	8,815	11,345
Total Net Sales	302,256	328,004	349,839	381,182	426,237
Cost of Sales	502,250	520,001	519,059	501,102	120,237
Construction Business	264,554	292,108	319,355	347,513	388,148
Development Business and Other	12,400	11,712	9,368	9,003	10,616
Total Cost of Sales	276,954	303,820	328,724	356,517	398,764
Gross Profit		200,020	020,721	000,017	270,70
Construction Business	25,107	24,129	21,711	24,853	26,743
Development Business and Other	193	54	(596)	(187)	729
Total Gross Profit	25,301	24,183	21,115	24,665	27,473
Selling, General and Administrative Expenses	15,519	15,201	14,651	14,768	15,179
Operating Income	9,782	8,982	6,463	9,896	12,293
Non-operating Income	,,,,,,	0,902	0,100	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	12,22
Interest Income and Interest on Securities	92	54	67	81	55
Dividend Income	101	223	200	210	253
Equity in Earnings of Unconsolidated Affiliates	37	74	3		5
Foreign Exchange Profits	-		701		
Reversal of Allowance for Doubtful Accounts		49	602	247	47
Rent Expenses on Real Estate	66	70	68	82	96
Other	466	309	295	292	458
Total Non-operating Income	764	781	1,938	915	916
Non-operating Expenses			· · · ·		
Interest Expenses	2,204	1,812	1,513	1,173	1,019
Foreign Exchange Loss	230	182	-	157	537
Equity in Loss of Affiliates	_	_	_	1	
Other	679	319	329	321	260
Total Non-operating Expenses	3,115	2,315	1,842	1,652	1,817
Ordinary Income	7,431	7,448	6,559	9,159	11,393
Extraordinary Income	1,196	437	201	369	55(
Extraordinary Losses	3,111	1,576	1,742	789	1,766
Income before Income Taxes and Minority Interests	5,516	6,308	5,018	8,740	10,176
Income Taxes - Current	1,670	1,593	1,029	2,337	2,923
Income Taxes - Deferred	1,668	3,095	1,932	2,519	985
Minority Interests in Income (loss)	13	(2)	26	120	83
Net Income	2,163	1,622	2,029	3,762	6,183

				(Units: Mi	illions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
Income before Minority Interests	2,176	1,620	2,055	3,882	6,267
Other Comprehensive Income			,		,
Valuation Difference on Available-for-sale Securities	(372)	18	1,289	1,567	857
Deferred Gains (losses) on Hedges	(2)	(1)	9	(9)	(7)
Revaluation Reserve for Land	-	885	-	-	549
Foreign Currency Translation Adjustments	(36)	(25)	(54)	21	10
Share of Other Comprehensive Income of Associates Accounted for by the Equity Method	-	-	(1)	0	1
Remeasurements of Defined Benefit	-	-	-	-	3,797
Total Other Comprehensive Incor	(412)	877	1,241	1,580	5,207
Comprehensive Income	1,764	2,497	3,297	5,463	11,475
(Breakdown)					
Comprehensive Income Attributable to Shareholders	1,750	2,500	3,270	5,338	11,594
Comprehensive Income Attributable to Minority Interests	13	(2)	26	124	(119)

# (3) Consolidated Statement of Comprehensive Income

### (4) Consolidated Statement of Shareholders' Equity

	1 0			(Units: Millions of			
	FY2010	FY2011	FY2012	FY2013	FY2014		
Shareholders' Equity							
Common Stock							
Balance at April 1	28,070	30,449	30,449	30,449	30,44		
Changes of Items during Period		,	,	,	,		
Issuance of New Shares	2,379	-	-	-			
Total Changes of Items during the Year	2,379	-	-	-			
Balance at March 31	30,449	30,449	30,449	30,449	30,44		
Capital Surplus		,	,	,			
Balance at April 1	16,007	18,386	18,386	18,386	18,38		
Changes of Items during Period	,	,	,	,			
Issuance of New Shares	2,379	-	-	-			
Total Changes of Items during the Year	2,379	-	-	-			
Balance at March 31	18,386	18,386	18,386	18,386	18,38		
Retained Earnings	,	,	,	,	,		
Balance at April 1	6,129	6,384	7,453	8,635	11,72		
Cumulative Effects of Changes in Accounting Policies	-	-	-	-	(1,12		
Restated Balance	-	-	-	-	10,59		
Changes of Items during Period					,		
Dividend of Surplus	(491)	(571)	(571)	(571)	(57		
Dividends from Surplus	2,163	1,622	2,029	3,762	6,18		
Net Income	(1,417)	18	(276)	(96)	44		
Reversal of Revaluation Reserve for Land	-	-	-	-	(		
Total Changes of Items during the Year	254	1,069	1,181	3,093	6.04		
Balance at March 31	6,384	7,453	8,635	11,728	16,64		
Treasury Shares		,	<i>.</i>	<i>.</i>			
Balance at April 1	(22)	(22)	(23)	(23)	(2		
Changes of Items during Period	~ /						
Purchase of Treasury Stock	(0)	(0)	(0)	(1)	(		
Total Changes of Items during the Year	(0)	(0)	(0)	(1)	(		
Balance at March 31	(22)	(23)	(23)	(24)	(2		
Total Shareholders' Equity					\ \		
Balance at April 1	50,184	55,197	56,266	57,448	60,54		
Cumulative Effects of Changes in Accounting Policies	-	-	-	-	(1,12		
Restated Balance	-	-	-	-	59,41		
Changes of Items during Period					· · · · ·		
Issuance of New Shares	4,759	-	-	-			
Dividends from Surplus	(491)	(571)	(571)	(571)	(57		
Net Income	2,163	1,622	2,029	3,762	6,18		
Reversal of Revaluation Reserve for Land	(1,417)	18	(276)	(96)	44		
Purchase of Treasury Stock	(0)	(0)	(0)	(1)	(		
Change of Scope of Equity Method	-	-	-		(		
Total Changes of Items during the Year	5,012	1,068	1,181	3,092	6,04		
Balance at March 31	55,197	56,266	57,448	60,540	65,45		

Accumulated Other Comprehensive Income	FY2010	FY2011	FY2012	FY2013	FY2014
*					
*					
Valuation Difference on Available-for-sale Securities					
Balance at April 1	247	(125)	(107)	1,181	2,749
Changes of Items during Period		(120)	(107)	1,101	_,, .,
Net Changes of Items Other than Shareholders' Equity	(372)	18	1,289	1,567	857
Total Changes of Items during the Year	(372)	18	1,289	1,567	857
Balance at March 31	(125)	(107)	1,181	2,749	3,607
Deferred Gains (losses) on Hedges	()	(•••)	-,	_,, .,	-,
Balance at April 1	(4)	(7)	(9)	(2)	(10)
Changes of Items during Period	(')	(.)	(*)	(-)	(-*)
Net Changes of Items Other than Shareholders' Equity	(2)	(1)	7	(8)	(6)
Total Changes of Items during the Year	(2)	(1)	7	(8)	(6)
Balance at March 31	(7)	(9)	(2)	(10)	(17)
Revaluation Reserve for Land	(/)	()	(2)	(10)	(17)
Balance at April 1	3,910	5,327	6,194	6,470	6,567
Changes of Items during Period	5,910	5,521	0,174	0,170	0,507
Net Changes of Items Other than Shareholders' Equity	1,417	866	276	96	109
Total Changes of Items during the Year	1,417	866	276	96	109
Balance at March 31	5,327	6,194	6,470	6,567	6,676
	5,527	0,194	0,470	0,507	0,070
Foreign Currency Translation Adjustments	98	61	26	(18)	(1)
Balance at April 1 Changes of Items during Period	98	61	36	(18)	(1)
	(27)	(24)	(55)	17	20
Net Changes of Items Other than Shareholders' Equity	(37)	(24)	(55)	17	20
Total Changes of Items during the Year	(37)	(24)	(55)	17	20
Balance at March 31	61	36	(18)	(1)	18
Remeasurements of Defined Benefit Plans					(2.507)
Balance at April 1	-	-	-	-	(2,507)
Changes of Items during Period				(2.507)	2 707
Net Changes of Items Other than Shareholders' Equity		-	-	(2,507)	3,797
Total Changes of Items during the Year	-	-	-	(2,507)	3,797
Balance at March 31		-	-	(2,507)	1,289
Total Accumulated Other Comprehensive Income					
Balance at April 1	4,251	5,255	6,115	7,632	6,797
Changes of Items during Period					
Net Changes of Items Other than Shareholders' Equity	1,004	859	1,517	(834)	4,777
Total Changes of Items during the Year	1,004	859	1,517	(834)	4,777
Balance at March 31	5,255	6,115	7,632	6,797	11,575
Minority Interests					
Balance at April 1	29	6	3	30	154
Changes of Items during the Year		-			
Net Changes of Items Other than Shareholders' Equity	(22)	(2)	26	124	(119)
Total Changes of Items during the Year	(22)	(2)	26	124	(119)
Balance at March 31	6	3	30	154	35
Total Net Assets			<i>(</i> <b>- - - - - - - - - -</b>		
Balance at April 1	54,465	60,460	62,385	65,110	67,493
Cumulative Effects of Changes in Accounting Policies	-	-	-	-	(1,129)
Restated Balance		-	-	-	66,363
Changes of Items during the Year					
Issuance of New Shares	4,759	-	-	-	-
Dividends from Surplus	(491)	(571)	(571)	(571)	(571)
Net Income	2,163	1,622	2,029	3,762	6,183
Reversal of Revaluation Reserve for Land	(1,417)	18	(276)	(96)	440
Purchase of Treasury Stock	(0)	(0)	(0)	(1)	(0)
Change of Scope of Equity Method		-		-	(4)
Net Changes of Items Other than Shareholders' Equity	982	856	1,543	(709)	4,657
	<u>982</u> 5,995	856 1,925	1,543	(709) 2,382	4,657

# (5) Consolidated Statement of Cash Flows

	FY2010	FY2011	FY2012	FY2013	illions of Yei FY2014
	112010	112011	1 1 2012	112015	112014
Cash Flows from Operating Activities:					
Income before Income Taxes and Minority Interests	5,516	6,308	5,018	8,740	10,17
Depreciation	3,522	3,701	4,306	4,662	5,2
Impairment Loss	1,158	68	544	201	1,43
Increase (decrease) in Allowance for Doubtful Accounts	501	(1,868)	(250)	(2,267)	(2,69
Increase (decrease) in Provision for Bonuses	(76)	209	(39)	168	1
Increase (decrease) in Provision for Retirement Benefits	(16)	(9)	27	(351)	
Increase (decrease) in Net Defined Benefit Liability	-	-	-	3,396	(3,29
Increase (decrease) in Net Defined Benefit Asset	-	-	-	-	9
Retirement Benefits Expenses	-	-	-	-	1,8
Increase (decrease) in Provision for Loss on Development Business	(8)	-	-	-	
Increase (decrease) in Provision for Loss on Litigation	-	350	50	(400)	
Increase (decrease) in Provision for Loss on Construction Contracts	907	705	(119)	(112)	3
Increase (decrease) in Provision for Loss on Voluntary Retirement and Other	(1,511)	-	-	-	
Interest Income and Dividend Income	(194)	(277)	(268)	(292)	(30
Interest Expenses	2,204	1,813	1,513	1,173	1,0
Foreign Exchange Losses (gains)	(180)	(170)	(1,133)	(992)	(1,49
Equity in (Earnings) Losses of Affiliates	(37)	(74)	(3)	1	
Loss (gain) on Sales of Property, Plants and Equipment	(454)	(72)	(38)	(218)	
Loss (gain) on Sales of Investment Securities	(22)	(0)	-	7	(4
Loss (gain) on Valuation of Investment Securities	18	357	240	-	
Decrease (increase) in Notes and Accounts Receivable-trade	(5,524)	(11,587)	4,473	(17,752)	(38,42
Decrease (increase) in Costs on Uncompleted Construction	918	17	2,507	(633)	(58
Progress and Other Inventories	1,597	2,921	2,483	595	5
Increase (decrease) in Notes and Accounts Payable-trade	(5,210)	25,537	(1,951)	(3,998)	28,9
Increase (decrease) in Advances Received on Uncompleted Construction	496	(511)	(8,234)	(1,070)	5,2
Decrease (increase) in Accounts Receivable - Other	1,560	2,837	(1,405)	543	(15,2)
Other	(267)	(521)	2,925	(3,393)	4,5
Subtotal	4,897	29,735	10,643	(11,993)	(1,37
Interest and Dividends Income Received	204	412	252	277	2
Interest Expenses Paid	(2,227)	(1,688)	(1,527)	(1,138)	(1,09
Income Taxes Paid	(957)	(1,719)	(1,034)	(1,408)	(2,4
Net Cash Provided by Operating Activities	1,917	26,739	8,333	(14,263)	(4,63
ash Flows from Investing Activities:					
Purchase of Investment Securities	(3,845)	(502)	(788)	(54)	(29
Proceeds from Sales and Redemption of Short-term and Long-term Investment Securities	155	30	13	237	1
Purchase of Property, Plants and Equipment	(9,518)	(11,168)	(9,646)	(8,207)	(9,40
Proceeds from Sales of Property, Plants and Equipment	3,981	220	201	873	4
Payments of Loans Receivable	(174)	(5)	(4)	(69)	(1
Collection of Loans Receivable	194	114	62	111	2
Other, Net	63	(273)	(305)	(200)	(8
Net Cash Used in Investing Activities	(9,143)	(11,585)	(10,466)	(7,310)	(9,0
ash Flows from Financing Activities:					
Net Increase (decrease) in Short-term Loans Payable	(601)	(2,489)	(2,932)	1,960	3,1
Net Increase (decrease) in Commercial Papers	-	-	-	-	19,9
Proceeds from Long-term Loans Payable	19,090	20,571	13,382	9,857	10,1
Repayment of Long-term Loans Payable	(25,656)	(25,582)	(20,759)	(17,907)	(13,38
Proceeds from Issuance Bonds Payable	-	10,000	-	9,943	9,9
Redemption of bonds	-	-	-	-	(10,00
Proceeds from Issuance of Common Shares	4,759	-	-	-	( ), ,
Cash Dividends Paid	(482)	(564)	(566)	(569)	(57
Other, Net	(350)	(196)	(182)	(118)	(14
Net Cash Provided by (used in) Financing Activities	(3,242)	1,738	(11,058)	3,165	19,1
èct of Exchange Rate Change on Cash and Cash Equivalents	200	157	406	421	5
et Increase (decrease) in Cash and Cash Equivalents	(10,268)	17,049	(12,785)	(17,985)	5,9
sh and Cash Equivalents at the Beginning of the Period	55,931	45,662	62,712	49,927	31,9
ash and Cash Equivalents at the End of the Period	45,662	62,712	49,927	31,941	37,8

# (6) Segment Information

				(Units: M	fillions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
Domestic Civil Engineering					
Net Sales					
Sales to Third Parties	119,281	118,118	124,771	140,886	147,146
Intersegment Sales and Transfers	2,753	420	251	181	638
Total	122,035	118,538	125,022	141,068	147,785
Segment Profit	9,925	7,328	6,565	7,387	5,307
Other Items					
Depreciation	1,133	1,325	1,495	1,558	1,665
Domestic Building Construction					
Net Sales					
Sales to Third Parties	89,339	114,722	111,547	127,792	130,762
Intersegment Sales and Transfers	83	465	38	2	2
Total	89,422	115,188	111,585	127,795	130,765
Segment Profit (loss)	(2,078)	(1,284)	(1,877)	545	2,036
Other Items					
Depreciation	243	239	281	337	411
Overseas					
Net Sales					
Sales to Third Parties	82,340	83,715	105,628	104,597	138,473
Intersegment Sales and Transfers	-	-	-	-	-
Total	82,340	83,715	105,628	104,597	138,473
Segment Profit (loss)	2,660	3,499	2,788	2,632	4,820
Other Items					
Depreciation	1,737	1,678	1,933	2,226	2,623
Real Estate Development					
Net Sales					
Sales to Third Parties	1,484	2,441	1,117	2,430	1,895
Intersegment Sales and Transfers	196	180	170	177	174
Total	1,681	2,621	1,288	2,607	2,069
Segment Profit (loss)	(1,605)	(447)	(863)	(988)	(278)
Other Items					
Depreciation	92	71	70	58	58
Other					
Net Sales					
Sales to Third Parties	9,810	9,006	6,775	5,475	7,959
Intersegment Sales and Transfers	982	3,058	2,137	1,583	2,236
Total	10,792	12,064	8,913	7,058	10,196
Segment Profit (loss)	868	17	(211)	304	397
Other Items					
Depreciation	328	395	540	524	541
Consolidated					
Net Sales					
Sales to Third Parties	302,256	328,004	349,839	381,182	426,237
Intersegment Sales and Transfers	-	-	-	-	
Total	302,256	328,004	349,839	381,182	426,237
Segment Profit (loss)	9,782	8,982	6,463	9,896	12,293
Other Items					
Depreciation	3,522	3,701	4,306	4,662	5,288

# 7. Non-Consolidated Financial Statements

# (1) Non-Consolidated Balance Sheet

	(Units: Mil					
	FY2010	FY2011	FY2012	FY2013	FY2014	
Assets						
Current Assets:						
Cash and Deposits	37,799	57,112	43,420	24,197	28,184	
Notes Receivable- Trade	2,197	9,773	2,041	3,390	12,394	
Accounts Receivable from Completed	98,817	102,671	107,042	122,400	150,580	
Construction			107,042	122,400	150,580	
Accounts Receivable- Development Business	619	411	247	31	34	
Securities	1	-	-	-	42	
Real Estate for Sale	9,078	7,110	5,905	4,632	6,56	
Costs on Uncompleted Construction	10,520	10,518	8,163	8,161	9,21	
Development Projects in Progress	4,002	3,323	3,174	3,184	3,23	
Raw Materials and Supplies	1,403	1,042	724	1,046	908	
Short-term Loans Receivable	2,469	582	2,092	2,033	2,11	
Accounts Receivable	13,914	11,531	13,844	12,632	28,10	
Deferred Tax Assets	4,151	3,682	2,995	2,989	2,58	
Other	2,077	1,661	2,092	4,044	5,65	
Allowance for Doubtful Accounts	(1,164)	(1,203)	(848)	(743)	(976	
Total Current Assets	185,890	208,219	190,895	188,000	248,64	
Non-current Assets:						
Property, Plants and Equipment						
Buildings	8,371	8,312	9,118	9,916	10,42	
Structures	445	486	547	526	50	
Machinery, Equipment and Vehicles	1,394	1,096	1,108	1,050	2,34	
Dredgers	940	540	742	1,088	93	
Vessels	727	563	3,100	2,708	2,38	
Vehicles	88	93	61	41	5	
Tools, Furniture and Fixtures	320	324	459	548	64	
Land	40,145	42,011	41,166	40,976	36,39	
Leased Assets	77	72	136	143	15	
Construction in Progress	352	5,078	6,013	982	37	
Property, Plants and Equipment- Net	52,865	58,581	62,455	57,982	54,22	
Intangible Assets	578	581	1,076	1,036	1,09	
Investments and Other Assets						
Investments and Other Assets	10,459	10,607	12,987	15,286	16,54	
Shares of Subsidiaries and Associates	1,405	1,344	1,366	1,370	1,37	
Long-term Loans Receivable	134	124	112	100	8	
Long-term Loans Receivable from Subsidiaries and Associates	3,627	4,654	6,224	15,464	20,66	
Investments in Capital of Development Business	25	-	-	-		
Claims Provable in Bankruptcy, Claims Provable in Rehabilitation and Other	8,358	6,010	6,286	4,127	94	
Long-term Prepaid Expenses	77	174	178	148	11	
Deferred Tax Assets	9,345	6,613	4,775	1,427	83	
Other	3,392	2,741	2,416	2,840	2,20	
Allowance for Doubtful Accour	(7,759)	(5,879)	(6,160)	(4,086)	(1,155	
Total Investments and Other Assets	29,068	26,392	28,188	36,680	41,61	
Total Non-current Assets	82,512	85,555	91,720	95,700	96,93	
Fotal Assets	268,403	293,775	282,615	283,701	345,57	

	EV2010	EV2011	EV2012		Lillions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
Liabilities					
Current Liabilities					
Notes Payable- Trade	17,279	21,928	20,426	21,199	19,727
Electronically Recorded Money Payable	-		- 20,420	5,456	9,251
Accounts Payable for Construction	62,505	82,235	86,573	74,249	100,360
Accounts Payable- Development Business	3	1	4	439	693
Short-term Loans Payable	50,994	43,682	37,944	35,570	36,501
Commercial Papers	-		-	-	19,996
Current Portion of Bonds	-	-	-	10,000	- ,
Accounts Payable- Other	6,802	1,541	2.878	2,871	1,403
Income Taxes Payable	836	987	995	1,775	2,309
Advances Received on Uncompleted Construction	25,224	24,727	16,742	15,488	19,725
Advances Received on Development Business	28	8	8	14	389
Deposits Received	8,647	10,191	10,258	9,465	14,227
Provision for Warranties for Completed Construction	717	639	701	857	681
Provision for Bonuses	850	1,077	1,050	1,215	1,395
Provision for Loss on Construction Contracts	2,216	2,787	2,701	2,469	2,901
Other	3,186	3,329	3,106	3,134	3,426
Total Current Liabilities	179,292	193,138	183,393	184,207	232,992
Non-current Liabilities	,	,	,	,	,
Bonds Payable	-	10,000	10,000	10,000	20,000
Long-term Loans Payable	25,674	25,318	20,813	17,330	16,414
Deferred Tax Liabilities for Land Revaluation	7,156	6,251	6,195	6,186	5,382
Provision for Loss on Litigation	-	350	400	-	, 
Reserve for Retirement Allowance	-	-	-	-	583
Provision for Loss on Business of Subsidiaries	00	0.6	105		
and Associates	82	86	105	-	-
Other	338	361	392	398	407
Total Non-current Liabilities	33,250	42,366	37,905	33,915	42,787
Total Liabilities	212,543	235,504	221,299	218,122	275,780
Net Assets					
Shareholders' Equity					
Common Stock	30,449	30,449	30,449	30,449	30,449
Capital Surplus					-
Legal Capital Surplus	12,379	12,379	12,379	12,379	12,379
Other Capital Surplus	6,007	6,007	6,007	6,007	6,007
Total Capital Surplus	18,386	18,386	18,386	18,386	18,386
Retained Earnings		-			-
Reserve for Advanced Depreciation					110
of Noncurrent Assets	-	-	-	-	110
Retained Earnings Brought Forward	1,848	3,379	4,851	7,459	10,606
Total Retained Earnings	1,848	3,379	4,851	7,459	10,717
Less: Treasury Stock	(22)	(23)	(23)	(24)	(25)
Total Shareholders' Equity	50,662	52,192	53,664	56,271	59,528
Valuation and Translation Adjustments					
Valuation Difference on Available-for-sale Securities	(123)	(107)	1,181	2,748	3,606
Deferred Losses on Hedges	(7)	(9)	(0)	(9)	(17)
Revaluation Reserve for Land	5,327	6,194	6,470	6,567	6,676
Total Valuation and Translation Adjustments	5,196	6,077	7,651	9,307	10,265
Total Net Assets	55,859	58,270	61,316	65,578	69,794
Total Liabilities and Net Assets	268,403	293,775	282,615	283,701	345,575

### (2) Non-Consolidated Statement of Income

					illions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
Net Sales					
Construction Business	277,732	305,955	328,221	353,485	391,642
Development Business and Other	1,641	2,621	1,288	2,441	2,069
Total Net Sales	279,373	308,576	329,510	355,926	393,711
Cost of Sales	,	,	,	,	,
Construction Business	253,340	283,099	307,114	330,507	367,985
Development Business and Other	2,945	2,882	2,041	3,213	2,224
Total Cost of Sales	256,286	285,982	309,155	333,721	370,210
Gross Profit		· · · · · ·		,	
Construction Business	24,392	22,855	21,107	22,977	23,656
Development Business and Other (loss)	(1,304)	(261)	(752)	(771)	(155)
Total Gross Profit	23,087	22,594	20,354	22,205	23,500
Selling, General and Administrative Expenses	14,042	13,837	13,266	13,318	13,806
Operating Income	9,044	8,756	7,087	8,887	9,693
Non-operating Income					
Interest Income	275	201	142	230	255
Interest on Securities	7	9	6	6	5
Dividend Income	93	557	198	208	484
Real Estate Rent	32	35	30	36	41
Reversal of Allowance for Doubtful Accounts	-	24	430	126	29
Other	425	250	308	248	372
Total Non-operating Income	834	1,078	1,116	858	1,188
Non-operating Expenses					
Interest Expenses	2,213	1,767	1,365	977	806
Interest on Bonds	-	53	124	184	202
Foreign Exchange Loss	231	124	-	112	586
Other	655	290	329	319	243
Total Non-operating Expenses	3,100	2,235	1,819	1,593	1,838
Ordinary Income	6,778	7,598	6,384	8,152	9,043
Extraordinary Gain	718	369	177	151	328
Extraordinary Loss	2,848	1,468	1,462	777	1,761
Income before Income Taxes and Minority Interests	4,648	6,499	5,099	7,525	7,610
Income Taxes- Current	1,194	1,233	871	1,715	1,965
Income Taxes- Deferred	1,530	3,182	1,908	2,534	1,125
Net Income	1,924	2,083	2,320	3,276	4,519

				(Units: M	illions of Yen)
	FY2010	FY2011	FY2012	FY2013	FY2014
Extraordinary Gain					
Gain on Prior Period Adjustments	543	-	-	-	-
Gain on Sales of Non-current Assets	77	73	46	139	71
Gain on Reversal of Provision for Loss on Disaster	-	268	-	-	
Gain on Sales of Investment Securities	22	-	-	-	51
Gain on Insurance Adjustment	75	0	120	3	10
Subsidy Income	-	-	-	-	189
Other	-	26	10	8	2
Total Extraordinary Gain	718	369	177	151	328
Extraordinary Loss					
Loss on Sales of Non-current Assets	9	14	14	37	177
Loss on Retirement of Non-current Assets	189	367	80	227	95
Provision of Allowance for Doubtful Accounts	520	27	254	4	
Impairment Loss	999	-	315	201	1,439
Loss on Accident	921	-	-	-	
Loss on Valuation of Investment Securities	17	344	240	-	2
Provision for Loss on Litigation	-	350	400	-	
Amortization of Prior Service Cost	-	290	-	-	
Litigation Settlement	-	-	-	195	
Other	190	74	158	112	45
Total Extraordinary Loss	2,848	1,468	1,462	777	1,761

#### Reference: Extraordinary Gain/Extraordinary Loss

### Reference: Cost Report of Completed Work

Material Cost	45,555	43,001	52,097	52,308	57,449
Labor Cost	3,259	3,211	3,913	5,022	6,374
Amounts Paid to Subcontractors	152,312	184,775	191,802	212,457	233,566
Overhead Expenses	52,212	52,110	59,301	60,719	70,595
-Employment Cost	(17,627)	(17,773)	(18,327)	(18,179)	(18,977)
Total	253,340	283,099	307,114	330,507	367,985

				(Millions of Yen)		
	FY2010	FY2011	FY2012	FY2013	FY2014	
Orders Received						
Japan - Public	63,560	68,117	91,895	116,733	147,754	
Japan - Private	31,611	40,359	22,150	29,963	41,36	
Domestic Civil Engineering	95,172	108,477	114,046	146,697	189,12	
Japan - Public	27,109	16,943	18,210	19,071	48,71	
Japan - Private	63,065	84,617	90,734	126,025	122,72	
Domestic Building Construction	90,174	101,561	108,945	145,096	171,43	
Overseas - Civil Engineering	32,730	47,816	17,836	127,484	215,88	
Overseas - Building Construction	57,304	38,657	39,477	27,385	140,01	
Overseas	90,034	86,474	57,313	154,870	355,89	
Construction - Total	275,381	296,512	280,305	446,664	716,45	
Real Estate and Other	1,554	2,620	1,121	2,481	5,884	
Total	276,936	299,133	281,427	449,145	722,34	
	,	,	- , .	- , -	. ,-	
Net Sales		<pre></pre>				
Japan - Public	81,948	69,795	79,049	97,848	99,94	
Japan - Private	26,731	39,657	34,935	31,112	35,81	
Domestic Civil Engineering	108,680	109,452	113,984	128,961	135,76	
Japan - Public	15,691	22,056	24,182	19,594	19,67	
Japan - Private	71,734	91,428	85,102	104,699	106,65	
Domestic Building Construction	87,426	113,484	109,285	124,293	126,32	
Overseas - Civil Engineering	56,025	49,050	65,026	62,422	80,24	
Overseas - Building Construction	25,600	33,967	39,925	37,807	49,30	
Overseas	81,625	83,017	104,952	100,229	129,55	
Construction - Total	277,732	305,955	328,221	353,485	391,64	
Real Estate and Other	1,641	2,621	1,288	2,441	2,06	
Total	279,373	308,576	329,510	355,926	393,71	
Contract Backlog						
Japan - Public	56,981	55,303	68,150	87,035	134,84	
Japan - Private	29,091	29,794	17,009	15,860	21,41	
Domestic Civil Engineering	86,073	85,098	85,160	102,895	156,25	
Japan - Public	37,469	32,357	26,480	25,957	54,08	
Japan - Private	72,587	65,775	71,312	92,638	109,62	
Domestic Building Construction	110,056	98,133	97,793	118,596	163,71	
Overseas - Civil Engineering	118,396	116,491	78,310	148,209	296,57	
Overseas - Building Construction	45,823	50,026	53,781	47,104	141,93	
Overseas	164,220	166,518	132,091	195,314	438,50	
Construction - Total	360,350	349,749	315,045	416,806	758,47	
Real Estate and Other	207	205	39	78	3,89	
Total	360,557	349,955	315,084	416,885	762,36	

### (3) Orders Received, Net Sales, Contract Backlog

\*Regarding overseas construction, if the contract price increases or decreases due to fluctuations in the foreign exchange market, then in order to correct the contract backlog for the end of the previous period, the orders received, net sales and contract backlog will not always match up.

				(Units: Millions of Yen)		
	FY2010	FY2011	FY2012	FY2013	FY2014	
Orders Received						
Civil Engineering						
Flood Control	1,915	1,004	685	5,059	14,063	
Railway	3,870	16,667	2,044	68,006	169,360	
Potable/Waste Water	· · · · · ·	, , , , , , , , , , , , , , , , , , ,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
	13,037	2,195	3,573	5,837	1,755	
Land Improvement	10,853	30,572	19,073	31,077	47,09	
Port/Airport	46,739	73,000	62,723	63,370	101,779	
Road	10,740	12,750	17,399	28,308	53,14	
Power Lines	338	Δ 21	-	30,910		
Other	40,408	20,125	26,382	41,610	17,79	
Total	127,902	156,294	131,882	274,182	405,00	
Building Construction						
Office (Public/Private)	23,219	27,442	17,591	51,955	29,41	
Lodging	△ 1,298	1,023	38	8	2,28	
Retail	2,816	2,724	10,549	1,529	17,78	
Power Plant/Factory	21,968	12,510	18,766	24,230	38,18	
Warehouse/Distribution Center	17,044	23,577	29,573	25,816	34,13	
Residential	11,277	38,459	33,590	29,962	21,92	
Education/Research/Culture	12,443	8,040	14,987	4,124	28,10	
Medical/Welfare	50,294	13,632	16,709	7,758	122,95	
Amusement	995	4,260	2,518	8,228	58	
Other	8,718	8,548	4,096	18,867	16,08	
Total	147,478	140,218	148,422	172,482	311,45	
Total	275,381	296,512	280,305	446,664	716,45	
	· · · ·			·		
Net Sales						
Civil Engineering						
Flood Control	2,568	3,093	1,853	2,453	2,89	
Railway	6,140	9,128	14,138	15,593	31,41	
Potable/Waste Water	3,737	5,425	7,381	5,658	5,19	
Land Improvement	30,667	19,358	29,874	39,407	45,80	
Port/Airport	66,965	61,917	73,854	72,888	72,07	
Road	21,733	27,521	21,364	20,596	25,16	
Power Lines		316		858	6,44	
Other	32,892	31,741	30,543	33,927	26,99	
Total	164,705	158,503	179,011	191,384	216,00	
Building Construction	104,705	150,505	179,011	171,504	210,00	
Office (Public/Private)	9,862	20,567	28,659	21,487	34,10	
· · · · · · · · · · · · · · · · · · ·	2,217	721	601	8	56	
Lodging	,			_		
Retail	2,932	5,613	4,507	8,320	6,41	
Power Plant/Factory	15,892	23,602	22,708	25,703	21,42	
Warehouse/Distribution Center	16,849	24,931	26,338	34,603	22,31	
Residential	24,280	23,729	19,803	30,721	46,18	
Education/Research/Culture	23,238	12,612	9,316	13,073	6,65	
Medical/Welfare	6,204	26,758	29,972	14,983	23,46	
Amusement	4,233	1,311	1,847	4,518	4,12	
Other	7,314	7,605	5,454	8,679	10,36	
Total	113,026	147,452	149,210	162,101	175,63	
Total	277,732	305,955	328,221	353,485	391,64	

#### Reference Construction Business by Project Type

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