Penta-Ocean Construction Annual Report 2011 Year Ended March 31, 2011

# GOING FURTHER

その先の向こうへ



### **Corporate Message**

# GOING FURTHER その先の向こうへ

Since being established in Kure City, Hiroshima Prefecture in 1896, Penta-Ocean Construction has grown with society by contributing to society with an enterprising, up-and-coming spirit and leading-edge construction technologies. Today, more than 100 years after our founding, a mentality of continually seeking challenges in new fields remains part of our corporate DNA. A spirit of accepting challenges that never varies, even as times change, and the power of flexible self-innovation to respond to the needs of each new era. At Penta-Ocean, we are never satisfied with things as they are, and we continue to move steadily forward, step by step.

### **Corporate Policy**



### **Corporate Visions**

# Creative company

for land and sea

As a leading contractor in coastal and waterfront areas, we seek to create attractive environments and pursue customer satisfaction and social contribution as an engineeringoriented company.

# **Committed** company

guaranteeing solid quality

We build trustful relationships with our customers and society through providing high quality workmanship and safe products backed by solid technologies.

# Future-oriented company

creating rich environments for the future generations We establish quality and nurture rich environments throughout the course of our corporate activities and pass on our dreams, hopes and possibilities to the next generations.

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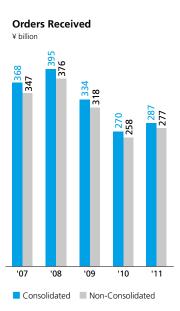
# **CONSOLIDATED FINANCIAL HIGHLIGHTS**

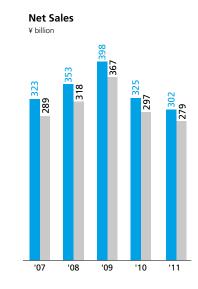
Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries For the fiscal years ended March 31, 2010 and 2011

_	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
	¥270,184	¥286,688	\$3,447,841
Net Sales	324,782	302,256	3,635,069
Total Assets	294,246	286,225	3,442,273
Net Assets Excluding Minority Interests	54,437	60,454	727,048
Ordinary Income	7,734	7,431	89,369
Income before Income Taxes and Minority Interests	852	5,516	66,338
Net Income	1,747	2,163	26,013
Cash Dividends	491	572	6,879

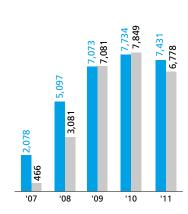
Per share of common stock:	Yen		U.S. dollars
Net Assets Excluding Minority Interests	¥221.59	¥211.44	\$2.54
Net Income	7.11	8.50	0.10
Cash Dividends	2.00	2.00	0.02

Note: Figures in U.S. dollars are converted for convenience only, at the rate of ¥83.15 per U.S.\$1, prevailing on March 31, 2011.









### **Disclaimer**

The information contained in this annual report concerning Penta-Ocean Construction Co., Ltd.'s forward-looking statements and management plans are based on information available to the company at the time that it was created. Please note that actual results may differ from the forecasts indicated here due to a variety of future factors.

# **MESSAGE FROM THE PRESIDENT**

I would like to express my sincere gratitude to our shareholders for their constant support of the Penta-Ocean Construction Group. The following report provides an overview of our business in the fiscal year ended March 2011 (Our 60th business term), and our forecast for the construction market in the fiscal year ending March 2012.

In the fiscal year ended March 2011, a pickup fueled by recovering exports and production had become evident in certain sectors of the Japanese economy. However, corporate manufacturing activity, people's livelihoods and infrastructure throughout extensive areas of eastern Japan have been profoundly affected by the Great East Japan Earthquake.

Conditions were severe in the domestic construction industry, as public works investment, including spending under Japan's national budget, declined. And in spite of signs of a rebound in metropolitan areas, residential investment overall remained at low levels. Improved corporate earnings had set the stage for a rebound in private-sector capital investment, but a slump resulting from the earthquake is now unavoidable. Overseas, meanwhile, construction in the Group's key overseas market of Southeast Asia was robust, primarily in the area of social infrastructure development.

In this business climate, the Penta-Ocean Construction Group set a goal of achieving further growth as the "No. 1 contractor in coastal and waterfront areas." Positioning our technological capabilities as our competitive strength, we aimed to improve quality and worked vigorously to secure both orders received and profits. As a result, consolidated net sales amounted to ¥302,256 million (US\$3,635.1 million), a decrease of 6.9% year-on-year, operating income was ¥9,782 million (US\$117.6 million), a decrease of 9.4% year-on-year, and ordinary income came to ¥7,431 million (US\$89.4 million), a decrease of 3.9% year-on-year. We recorded an extraordinary loss of ¥3,111 million (US\$37.4 million) on factors including an impairment loss of ¥1,158 million (US\$13.9 million) and a disaster loss of ¥1,019 million (US\$12.3 million), but net income ultimately amounted to ¥2,163 million (US\$26.0 million), an increase of 23.8% year-on-year. Elsewhere, the Company raised ¥4,726 million (US\$56.8 million) through a public share offering in January 2011. The goal was to secure funds for the construction of multi-purpose self-navigable vessels so that the Company might sustain and improve upon its competitive strengths in marine civil engineering, one of its specialty fields.

With respect to the domestic construction market in the fiscal year ending March 2012, the demand in the private sector is expected to gradually recover from the effects of the earthquake, but this is likely to take some time. As far as public works projects are concerned, we anticipate the steady implementation of major projects related to strategic international ports and remote islands in which the Penta-Ocean Group can utilize its strengths, in spite of Japan's tight public finances.

Additionally, our forecast is for strong economic growth to continue supporting brisk infrastructure development and the construction of medical and educational facilities in Singapore, Hong Kong and other parts of Southeast Asia.

"A spirit of accepting challenges that never varies, even as times change, and the power of flexible self-innovation to respond to the needs of each new era" are encoded in the Penta-Ocean Group's DNA. We will never settle for the status quo and will keep our sights firmly set on going further to enhance our corporate value and continually advance, step by step, as a corporate group.

August 2011

y. murashige

Yoshio Murashige, President and Representative Director

# Questions and Answers with President Murashige

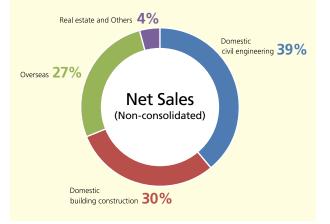
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What is the net sales breakdown for the fiscal year ended March 2011?



Construction projects make up the overwhelming majority of our net sales, accounting for approximately 96%. Revenues from real estate development, shipbuilding and sales of finished goods, which account for the bulk of business labeled "Real Estate and Others," account for approximately 4%.

In the fiscal year ended March 2011, net sales from domestic and overseas construction surpassed the previous year's figure, but net sales from domestic civil engineering works fell significantly short of the amount recorded in the previous year. As a result, consolidated net sales amounted to ¥302.3 billion, a decrease of ¥22.5 billion (6.9% decline) year-on-year. The decline in full-year revenues from domestic civil engineering works reflected the fact that large-scale ocean construction projects came to completion in the first half of the year, and balances carried on land-based construction projects decreased.



The Company has been reducing its interest-bearing debt in an effort to strengthen its financial standing. What are your specific targets?

Our aim, on a consolidated basis, is to bring our interestbearing debt balance to ¥67.2 billion or less and our D/E ratio to 1.0 or less at the end of the fiscal year ending March 2014.

Both in Japan and overseas, Penta-Ocean's core business lies in marine civil engineering works, which necessitates capital investment in specialized equipment such as large-scale dredgers and soil improvement vessels. We carry out a large portion of our capital investment using loans from financial institutions, so our interest-bearing debt level is high relative to total assets. Improving our financial health by reducing our interest-bearing debt and



Overseas orders received have been strong for the past several years. Does Penta-Ocean plan to continue proactively pursuing overseas expansion?



As is the case with our other businesses, we put the greatest priority on securing profits in our international operations. Our target in the short to medium term is 20-25% of total orders received from overseas.

Penta-Ocean's overseas expansion began in 1957 when we provided technical service for the Goa Port in India, and we have over 50 years of experience in international projects. Starting from the 1960s and '70s, our company was involved in numerous large-scale construction projects, including improvements to the Suez Canal and land reclamation projects in Singapore. At present, we have offices in Singapore and Hong Kong, and in recent years we have been developing a new base in Vietnam. Orders received have been solid for several years, but in the end our top priority is securing profit. In April 2011 we constructed our new World Operations Center, which will comprehensively handle inquiries and management of matters ranging from tenders to construction, and work to eliminate risk and ensure profit.



strengthening our capital base is a matter of the utmost urgency. We will continue our efforts to reduce interest-bearing debt in order to achieve a robust financial constitution. As for specific targets, on a consolidated basis, our goal at the end of the fiscal year ending March 2014 is an interest-bearing debt balance of ¥67.2 billion or less and a D/E Ratio of 1.0 or less.



## **Construction Market Outlook**

### Short-Term Outlook

Public Works Projects:

Declining trend; selection and focus; heavy allocation to sectors related to public comfort and safety, such as disaster prevention and national land conservation

Private-Sector Demand: Economic recovery signs had emerged, but demand subsided again due to impact of the major earthquake

#### Large-Scale Projects: Haneda Airport expansion project completed in the fiscal years ended March 31, 2011-2013

• Overseas:

Southeast Asia to continue brisk growth with projects such as the MRT in Singapore and 10 major projects in Hong Kong

### **Medium-Term Prospects**

### Public Works Projects:

Public Works Projects: Declining trend will ease, but growth cannot be expected; further selection and concentration of business

#### Private-Sector Demand:

Gradual economic recovery, growth in capital investment and recovery of housing market, but with disparities among industries, firms and regions

### • Large-Scale Projects:

Progress on projects such as airport/harbor hubs, preservation of remote islands, the Linear Chuo Shinkansen (bullet train) and environment-related works

### • Overseas:

Singapore and Hong Kong remain strong; new business opportunities in Southeast and South Asia

### Time of technology and price competition in which only firms with superior technology and project planning skills can survive

### **Target Firm Image**

# "No. 1 Contractor in Coastal and Waterfront Areas"

Transition from general contractor model to core business-integrated model

### Great East Japan Earthquake Recovery & Restoration Initiatives

### **Mission of the construction industry**

Preserve Japan's lands and protect the safety and comfort of Japan's citizens, by building infrastructure that is essential for people's daily activities

### **Policy of the Penta-Ocean Group**

To fulfill the mission of the construction industry, the Penta-Ocean Construction Group will devote its full capabilities to the recovery and restoration from the major earthquake

### **Basic Management Policies**

- 1. Maintain business volume
- Maintain present business volume, avoid a diminishing equilibrium -
- 1) Maintain present business volume
- 2) Business orientation

Marine civil engineering works: Maximize profit, approach future projects proactively Building Construction: Narrow down regions and sectors, build organization capable of overcoming competition

Overseas: Gradual expansion centered on countries with branch offices (Singapore, Hong Kong, Vietnam)

New sectors: Begin commercializing feasible projects within 3 years

### 2. Build competitiveness

- Outperform the competition, increase market share -
- 1) Build competitiveness through technology
- 2) Build competitiveness by upgrading construction capabilities
- 3) Build an organization that is unbeatable in total cost competition

### 3. Further improve quality of operations

- Corporate management begins with quality –
- 1) Strengthen technological capabilities
- 2) Revitalize in-house employee training and organization
- 3) Improve operating effectiveness and revise direct/indirect expense ratio through integration of back-office sections
- 4) Strengthen managerial systems for overseas risks
- 4. Enter new fields, undertake capital investment
- Continued investment for growth –
- 1) Expand from the construction and contracting business into peripheral sectors
- 2) Implement continuous capital investment to bolster construction capabilities
- 3) Actively cooperate with different industries, research laboratories

### 5. Strengthen the operating base

- Firm up the foundation for further growth -
- 1) Increase return on equity
- 2) Effectively utilize and steadily sell asset holdings
- 3) Continuously reduce interest-bearing debt, and diversify and stabilize funding sources

# Earnings Targets under Our Management Plan

(¥ bilion)							
Medium-Term Management Plan (2012-2014)							
	2012	2 Plan	2014	Plan			
	Consolidated	Non-consolidated	Consolidated	Non-consolidated			
Earnings Targets							
Construction Orders Received	¥ —	¥300.0	¥ —	¥305.0			
Net Sales	327.0	306.0	327.0	306.0			
Gross Profit	24.6	22.8	25.3	23.5			
SG&A	15.1	13.8	14.8	13.5			
Operating Income	9.5	9.0	10.5	10.0			
Ordinary Income	7.4	7.0	8.4	8.0			
Net Income	2.1	2.0	2.6	2.5			
Earnings Per Share (YEN)	7 or greater		9 or greater				
Consolidated Financial Targets							
ROE	22% or greater		23% or greater				
Interest-Bearing Debt	¥77.2	2 or less	¥67.2 or less				
D/E Ratio	1.2 x	or less	1.0 x d	or less			

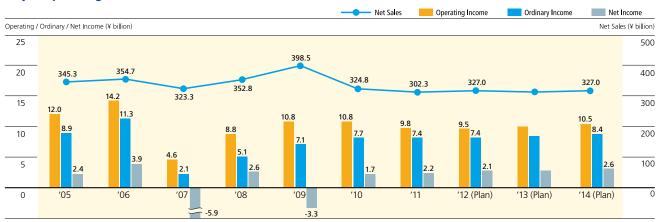
### **Shareholder Dividend**

Stable shareholder dividend

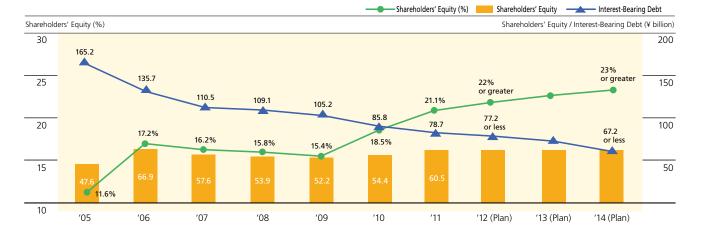
•Planned 2012 year-end dividend: ¥2 per share

### Major Targets for 2014 (Consolidated)

- •Ordinary Income: ¥8.4 billion or greater
- •Net Income: ¥2.6 billion or greater
- •EPS: ¥9 or greater
- •ROE: 23% or greater



### **Major Operating Trends/Plan (Consolidated)**



# **OVERSEAS PROJECTS**



# The ArtScience Museum (Singapore)

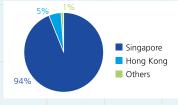
The world's first ArtScience Museum, planned around a new concept that fuses the arts and science, opened in February 2011 at Marina Bay in Singapore.

Designed by world-renowned architect Moshe Safdie, the building's distinctive architecture, with its "10 fingers" pointing toward the sky, represents "the welcoming hand of Singapore."

In order to realize this three-dimensional, inventive design, we used 5,700 types of steel aggregate parts alone, and maximized the use of 3D technologies for the construction of the steel framework and installation of the outer walls.



The museum is one part of the Marina Bay Sands multi-purpose resort development project created by U.S. casino resort operator Las Vegas Sands Corp., and it is expected to contribute to Singapore's future economic growth.



### Overseas Projects: 2011 Orders Received by Sectors (Non-Consolidated)

We received orders for a large-scale hospital construction project and a large-scale land-based project in Singapore, resulting in a year-on-year increase of 17% in orders received by our overseas divisions. Orders received in Hong Kong declined relative to the previous year's strong indication.



### Cai Mep-Thi Vai Channel Dredging Project (Vietnam)

In keeping with rapid economic development, demand for harbor freight has increased in Vietnam's southern region, which is home to the country's largest city of Ho Chi Minh. A deepwater port development project is underway in the Cai Mep-Thi Vai region in the suburbs of Ho Chi Minh. Penta-Ocean recently completed a dredging project to create a new channel measuring 14 meters deep, 310 meters wide and 37.5 kilometers long, capable of accommodating large vessels and which was implemented under Official Development Assistance from the Japanese government. The project's tight schedule permitted 18 months for the dredging of 9.09 million m<sup>3</sup> of soil, but through the steady operation of our large-scale dredging vessels, we were able to shorten the construction period by two months.

Penta-Ocean's involvement in the Cai Mep-Thi Vai area, where port development is advancing, extends beyond the dredging project to the construction of a deepwater cargo terminal.



### Hong Kong Baptist University (Hong Kong)

One of the eight universities in Hong Kong, the Hong Kong Baptist University's roots began in 1956 as a private post-secondary college based on Christian traditions.

Penta-Ocean undertook the construction of a new Communication and Visual Arts Building to fulfill the university's goals of expanding its campus, which has seen increasing numbers of students in its School of Communications and Academy of Visual Arts, and introducing more highly specialized facilities.

Because the building is designed for the learning of visual-oriented arts, the project required attention to detail in the construction of a dedicated studio for filming and screening works of video and film, and facilities for exhibiting photographs, posters and other pieces. In addition, the building is adjacent to student accommodations, so the client had numerous requests regarding noise and vibration. Through close collaboration with both the client and the management design firm, the project schedule progressed smoothly, and we earned high marks from both parties.



### Singapore Parallel Train Project (Singapore)

The Singapore Parallel Train (SPT) project is an integrated petrochemicals project being constructed in the refinery and chemical hub of Jurong Island in Singapore. It is integrated with the existing Singapore Chemical Plant (SCP) that provides investment and operating synergies.

The project is expected to boost the annual production of ethylene up to 1.8 million tons. It also includes the construction of two 650,000 tpa polyethylene units, a 450,000 tpa polypropylene unit, a 300,000 tpa specialty elastomers unit and an aromatics extraction unit, which will produce 340,000 tpa of benzene.

With the completion and start-up of the SPT project in 2011, it will be the largest petrochemical complex owned and operated by ExxonMobile.

# **DOMESTIC PROJECTS**

# **CIVIL ENGINEERING**

### Deepening and Earthquake-proofing of Berths at Kobe Port Island Stage-II Area (Hyogo Prefecture)

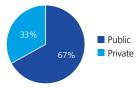
Kobe Port as greater Hanshin Port has been designated to be a nation's "Strategic International Container Port" and the Project for Development of Next Generation High Standard Container Terminals is underway. Penta-Ocean took part in this effort and performed the deepening and earthquake-proofing of the wharf to accommodate larger container ships.

In strengthening the seismic resistance of the Berths PC-15 – 17 while in operation, Penta-Ocean installed 450 ground anchors at the length of 83.2 meters, being the longest ever used in Japan. Since the bearing layer in the project site is very deep, such long ground anchors were installed with a high degree of precision.

Penta-Ocean also completed the dredging work for the deepening of the access channel and basin of the Berths PC-15 – 17 up to a depth of 16 meters.



When fully completed the development project, it will be capable to accommodate two 100,000 ton post panamax container ships simultaneously.



#### Domestic Civil Engineering: 2011 Orders Received by Sectors (Non-Consolidated)

Orders received for domestic civil engineering projects decreased by 7.7% compared to the previous year. While orders received for private-sector civil engineering works increased substantially, national and regional orders for the construction of government facilities declined due to a steep year-on-year decline in budgets for public works investment.

# BUILDING CONSTRUCTION Yamaguchi Kirara EXPO Memorial Park Swimming Pool (Yamaguchi Prefecture)

An official indoor competitive swimming pool has been completed at Yamaguchi Kirara EXPO Memorial Park in Yamaguchi City. This pool is scheduled to serve as a venue for competitive swimming events during Japan's National Sports Festival in September 2011.

The large, egg-shaped roof over the main pool has a three-dimensional, curved surface. The portion over the pool employs a membrane roof that allows natural light and reduces usage of artificial lighting during the day that contributes to the energy conservation.

The pool was further designed with the aim of being "a facility that people can use with peace of mind." As such, materials were selected that are as gentle as possible on the skin, down to the individual tiles used.

Residences





Logistics & Warehouses
 Factories
 Offices

Educational/Cultural facilities
 Medical/Welfare facilities
 Others

### Domestic Building Construction: 2011 Orders Received by Sectors (Non-Consolidated)

A recovery in private-sector capital investment fueled an increase in orders received for private-sector non-residential construction, while orders received for government facility construction projects including waste incineration plants were brisk. Orders received for domestic building construction rose by 17% compared to the previous year.

# **CORPORATE GOVERNANCE/CSR ACTIVITIES**

### **Corporate Governance**

### **Our Basic Stance on Corporate Governance**

The Company positions effective Corporate Governance as a priority management issue for its enduring growth and development. And, with the goal of overall, Group-wide optimization, we are working to strengthen our Corporate Governance to enable the thorough implementation of management strategies, not only from the perspective of internal controls but also from a technological viewpoint. Specifically, we are implementing enhanced enterprise management-related audit and oversight functions, the promotion of risk management, and enhanced disclosure as policies of paramount importance.

### **Structure and Enhancement**

Basic internal controls policies and implementation of a practical internal controls system Adoption of an executive officer system and performance evaluation system Effective corporate auditor audits, internal audits and financial statement audits

### \* For more on the status of our Corporate Governance efforts, please visit the Company's website:

http://www.penta-ocean.co.jp/english/company/management/index.html

### **CSR** Activities

### **CSR Policy**

Penta-Ocean Construction Group views that its greatest contribution to society is the construction of superior infrastructure. We aim to be a respectable and highly attractive group of companies not only to our shareholders, customers, business partners and employees, but also to local communities by providing solid, quality workman-ship backed by advanced technologies developed with a high regard for safety and ecological considerations.

**Dignified Business Conduct** 

Coexistence with the Environment and Nature

**Human Propriety** 

Information Transparency

### **Interacting with Society**



### Internship Program

For a period of about one month from mid-August until mid-September 2010, the construction offices of each branch office and the technology research center accepted students for 46 internships.

### Participated in "Eco Products 2010" Nature Observation Tour

A nature observation tour was held as part of "Eco Products 2010," Japan's largest environmental exhibition. Penta-Ocean employees participated as nature observation instructors.

### Technology Research Center Hosted "Civil Engineering Day" Observation Tour

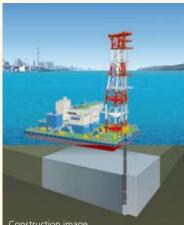
We invited elementary school students to our technology research center for an observation tour. The tour took place on "Civil Engineering Day," which is observed on November 18 in Japan. The Company hosts the tour every year so that elementary school students become familiar with civil engineering.



# **OUR TECHNOLOGIES**

### The Cement Deep Mixing Vessel POCM 12 completed

- A specialized vessel that improves seabed strength -



In October 2010, the newly-built Cement Deep Mixing Vessel POCM 12 was completed.

The Cement Deep Mixing (CDM) Method is a technique to chemically solidify and strengthen soft ground in a short period by mixing cement slurry with the soil in situ. This ground improvement method does not cause subsidence of port structures, and is therefore superior in terms of seismic resistance.

The CDM Method is also considered as an environment friendly technology because of minimizing extracted waste soil, and has been applied in large-scale port and airport construction projects including the construction of

Runway D at Tokyo International Airport (Haneda Airport), as well as in seismic strengthening projects for existing port structures.

The new POCM 12 is a product of Penta-Ocean's experience and expertise cultivated over many years of operating CDM vessels, with the application of latest technologies featuring advanced automated control systems. This new vessel guarantees improved productivity, economical maintenance, workability and safety, and also contributes to energy conservation.



### Permeable Grouting Method for Improving the Ground Directly **Beneath Existing Structures while in Operation**

The Great East Japan Earthquake in March 2011 led to a widespread soil liguefaction damaging many areas including wharves in Japan's Tohoku Region as well as the reclaimed land in Chiba Prefecture. Liquefaction usually occurs in loose sandy soil with a shallow ground water table, normally caused by an earthquake shaking.

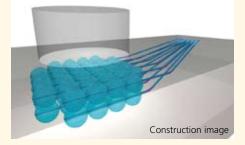
Penta-Ocean had developed the Permeable Grouting Method aiming to prevent liquefaction beneath the existing structure by injecting a permanent solvent-type grouting chemical with good permeability into the ground and replacing the pore water with a gel substance.

This method has been implemented for over 12 years now in 160 locations. It has been proven that after the great earthquake, in which many wharves were damaged due to liquefaction and/or collapse, ground treated with the Permeable Grouting Method remained stable under seismic earth pressure, as shown in the photograph to the right.

Recently, Penta-Ocean has developed a new drilling method featuring a flexible drilling technology for the Permeable Grouting Method, as shown in the figure to the right. This technology allows the drilling device to be set up beside the existing structure and injects the grouting chemical through curvature drilling beneath the structure.



An improved wharf remains in a sound state after the Great East Japan Earthquake



This technology received several prestigious awards in the field of engineering in Japan since 2001.

### Penta-Ocean's Response to the Great East Japan Earthquake

We convey our deepest sympathies to the victims of the strong earthquake and condolences to people who lost their families from massive destruction in the disasterstricken areas. Penta-Ocean established a "Major Disaster Response Headquarters" at its head office and Tohoku Branch office in the aftermath of the earthquake to handle the distribution of relief goods necessary equipment and supplies to the affected communities. As a mission member of the Japan Dredging and Reclamation Engineering Association, Penta-Ocean has also took part in dispatching a fleet of working vessels to help reopen the ports and speed up the restoration of port logistics.

We believe that the construction industry has a social responsibility to preserve our lands and protect the safety of our people through the manifestation of necessary infrastructure to support their daily lives.



A salvage operation to remove obstacles swept into a harbor

The Penta-Ocean Group will continue to devote its full efforts toward restoration and recovery of affected areas of which we may realize a complete fulfillment being a member of the construction industry.



A large fishing vessel that had washed



Transporting relief supplies from Penta-Ocean's branch offices to disaster

# **CONSOLIDATED FINANCIAL STATEMENTS**

### **Consolidated Five-Year Summary**

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries Years ended March 31

			Millions of yen			Thousands of U.S. dollars
_	2007	2008	2009	2010	2011	2011
Orders received	¥368,262	¥395,083	¥334,236	¥270,184	¥286,688	\$3,447,841
Construction	368,262	395,083	334,236	270,184	286,688	3,447,841
Net sales	323,265	352,809	398,486	324,782	302,256	3,635,069
Construction	311,389	337,476	384,824	312,613	289,661	3,483,596
Development business	1,447	4,436	1,209	1,007	1,553	18,677
Other	10,429	10,897	12,453	11,162	11,042	132,796
Total assets	355,069	340,233	339,587	294,246	286,225	3,442,273
Net assets excluding minority interests	57,581	53,851	52,188	54,437	60,454	727,048
Ordinary income	2,078	5,097	7,073	7,734	7,431	89,369
Income (Loss) before income taxes and						
minority interests	(11,890)	4,328	330	852	5,516	66,338
Net income (Loss)	(5,858)	2,571	(3,337)	1,747	2,163	26,013
Cash dividends		_		491	572	6,879
Per share of common stock:			Yen			U.S. dollars
Net assets excluding minority interests	¥117.18	¥219.19	¥212.43	¥221.59	¥211.44	\$2.54
Net income (Loss)	(11.92)	10.46	(13.58)	7.11	8.50	0.10
Cash dividends	_	_	_	2.00	2.00	0.02
Number of employees	3,464	3,414	3,335	3,280	2,954	-

Notes:

1. The amounts of orders received related to development business and other business are not stated on the above summary, because those amounts are small and do not have a material effect to respective total amounts.

2. Figures in U.S. dollars are converted for convenience only, at the rate of ¥83.15 per U.S.\$1, prevailing on March 31, 2011.

### **Business Performance**

Net sales for the Group amounted to ¥302,256 million (US\$3,635.1 million) during the consolidated fiscal year ended in 2011, a yearon-year decrease of ¥22,525 million (US\$270.9 million), or 6.9%. Operating income was ¥9,782 million (US\$117.6 million), a decline of ¥1,017 million (US\$12.2 million), or 9.4%, compared to the prior consolidated fiscal year, while ordinary income was ¥7,431 million (US\$89.4 million), a decrease of ¥303 million (US\$3.6 million), or 3.9%, compared to the prior consolidated fiscal year. While the Group recorded extraordinary gains of ¥1,196 million (US\$14.4 million), it also posted extraordinary losses in the amount of ¥3,111 million (US\$37.4 million), including a loss of ¥1,019 million (US\$12.3 million) arising from the Great East Japan Earthquake. As a result, net income totaled ¥2,163 million (US\$26.0 million), an increase of ¥416 million (US\$5.0 million), or 23.8%, compared to the prior consolidated fiscal year.

### Segment Information

In our domestic Civil Engineering Business, investment in public works decreased significantly in comparison with the prior fiscal year, when emergency economic stimulus measures were implemented. Competition for projects awarded under the comprehensive evaluation bidding method remained fierce, with multiple construction firms vying for orders. Under these circumstances, net sales for the segment came to ¥122,035 million (US\$1,467.6 million), a decrease of ¥31,554 million (US\$379.5 million), or 20.5%, compared to the prior consolidated fiscal year. Operating income was ¥9,925 million (US\$119.4 million), which represented a decrease of ¥560 million (US\$6.7 million), or 5.3%, compared to the prior fiscal year.

In our domestic Building Construction Business, housing investment was on track for a recovery, but investment activity was lackluster overall. An improvement in corporate earnings sparked a temporary increase in private-sector capital investment, but this rapidly cooled due to the impact of the Great East Japan Earthquake. Amid

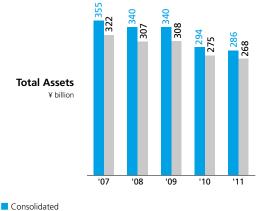
In our main overseas markets in Southeast Asia, including Singapore and Hong Kong, construction demand centering on social infrastructure development projects was brisk on the back of strong economic growth. Net sales in our Overseas Business segment totaled ¥82,341 million (US\$990.3 million), an increase of ¥4,145 million (US\$49.8 million), or 5.3%, compared to the prior consolidated fiscal year. However, operating income amounted to ¥2,661 million (US\$32.0 million), a decrease of ¥496 million (US\$6.0 million), or 15.7%, compared to the prior consolidated fiscal year.

Net sales for our domestic Development Business amounted to ¥1,681 million (US\$20.2 million), an increase of ¥497 million (US\$6.0 million), or 42.0%, compared to the prior consolidated fiscal year. However, the segment posted an operating loss of ¥1,606 million (US\$19.3 million) due in part to the deterioration of the domestic real estate market. This compared to a loss of ¥1,094 million (US\$13.2 million) in the prior consolidated fiscal year.

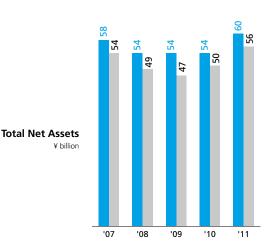
Net sales for the Group's Other Business segment, which consists primarily of shipbuilding and construction materials sales/equipment leasing, came to ¥10,793 million (US\$129.8 million), a decrease of ¥150 million (US\$1.8 million), or 1.4%, compared to the prior consolidated fiscal year, while operating income rose to ¥868 million (US\$10.4 million), an increase of ¥216 million (US\$2.6 million), or 33.1%, compared to the prior consolidated fiscal year.

### Orders Received and Contract Backlog

Non-consolidated construction orders received for domestic civil engineering projects decreased by 7.7% compared to the prior consolidated fiscal year to ¥95,172 million (US\$1,144.6 million),



Non-Consolidated



as orders received from the private sector increased while those from government agencies decreased. Orders received for domestic building construction rose by 17% to ¥90,174 million (US\$1,084.5 million) due to growth in both government construction projects and private-sector construction projects. Orders received for overseas construction projects rose by 17% to ¥90,034 million (US\$1,082.8 million), due to orders received for large-scale land-based civil engineering and building construction projects in Singapore. In total, construction orders received in the period under review increased by 7.1% to ¥275,381 million (US\$3,311.9 million).

### **Financial Position**

Total assets for the Group decreased by ¥8,021 million (US\$96.5 million) compared to the prior consolidated fiscal year to ¥286,225 million (US\$3,442.3 million), due to factors including a decrease in cash and deposits. Total liabilities decreased by ¥14,015 million (US\$168.6 million) compared to the prior consolidated fiscal year to ¥225,765 million (US\$2,715.2 million), as the Group pressed ahead with the reduction of its interest-bearing debt, and recorded decreases in long- and short-term loans payable, as well as in notes payable and accounts payable for construction projects. The Group consolidated net income during the period under review, and procured funds through a public offering of new shares in January 2011, followed by an overallotment option in February 2011. As a result of factors such as these, net assets for the Group increased by ¥6,000 million (US\$72.2 million) compared to the prior consolidated fiscal year to ¥60,460 million (US\$72.1 million).

### **Cash Flows**

Cash flows from operating activities decreased by ¥29,423 million (US\$353.9) million year-on-year. Income before income taxes and minority interests amounted to ¥5,516 million (US\$66.3 million), as compared with ¥852 million (US\$10.2 million) in the prior consolidated fiscal year, while notes and accounts receivable increased

and notes and accounts payable (trade) decreased. The result was a net increase of  $\pm$ 1,917 million (US $\pm$ 23.1 million), as compared with a net increase of  $\pm$ 31,340 million (US $\pm$ 376.9 million) in the prior consolidated fiscal year.

Cash flows from investing activities decreased by ¥14,650 million (US\$176.2 million) on purchases of property, plant and equipment, for a net outlay of ¥9,144 million (US\$110.0 million), compared to a net increase of ¥5,506 million (US\$66.2 million) in the prior consolidated fiscal year.

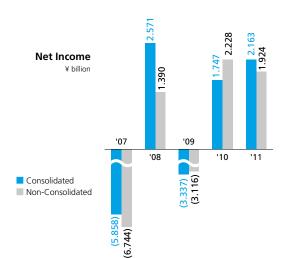
Cash flows from financing activities underwent a ¥16,266 million (US\$195.6 million) decrease in outlays compared to the prior consolidated fiscal year due to a year-on-year decrease in repayments of long-term loans payable and the issuance of new stock. The result was a net outlay of ¥3,242 million (US\$39.0 million), compared with a net outlay of ¥19,508 million (US\$234.6 million) in the prior consolidated fiscal year.

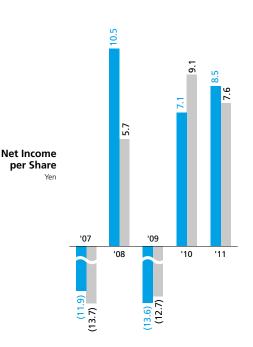
As a result of the foregoing, consolidated cash and cash equivalents as of the end of the consolidated fiscal year under review amounted to ¥45,663 million (US\$549.2 million), a year-on-year decrease of ¥10,268 million (US\$123.5 million), or 18.4%.

### **Dividends**

The Company's basic policy with respect to dividends is to offer longterm, stable payouts to shareholders as circumstances allow, while building a stronger management foundation for the future, and taking into account the business environment, our earnings performance and other factors. Furthermore, the Company's policy is to utilize internal reserves to invest in technological development, capital expenditures and other value-enhancing activities, and to reward shareholders through the future development of our business.

Having given full consideration to our earnings performance in the fiscal year ended in 2011, the progress made on strengthening our fiscal health and the future development of our business, the Company distributed a shareholder dividend of  $\frac{1}{2}$  (US\$0.02) per share.





# **CONSOLIDATED BALANCE SHEETS**

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries As of March 31, 2010 and 2011  $\,$ 

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Current assets:			
Cash and deposits (Notes 8 and 25)	¥ 56,439	¥ 46,121	\$ 554,672
Short-term investment securities (Notes 3 (4), 7, 8 and 25)	30	2	24
Trade receivables: (Note 25)			
Notes	2,742	3,599	43,283
Accounts	113,883	116,989	1,406,964
Inventories: (Note 3 (7))			
Costs on uncompleted construction contracts	12,066	11,148	134,071
Real estate for sale and development projects in progress	15,829	13,708	164,859
Other	1,963	2,429	29,212
Deferred tax assets (Note 20)	5,236	4,242	51,016
Other	4,066	2,953	35,514
Allowance for doubtful accounts (Note 3 (6))	(1,271)	(1,346)	(16,187
Total current assets	210,983	199,845	2,403,428

### Property, plant and equipment: (Notes 3 (8) and 3 (9))

286
66
328
60
589
59)
530
92
7 8 4 5 9 6

### Investments and other assets:

Investment securities (Notes 3 (4), 7, 8 and 25)	7,478	10,795	129,825
Long-term loans receivables	313	301	3,620
Deferred tax assets (Note 20)	10,089	9,480	114,011
Other	15,437	12,334	148,334
Allowance for doubtful accounts (Note 3 (6))	(7,561)	(7,988)	(96,067)
Total investments and other assets	25,756	24,922	299,723
Total assets	¥294,246	¥286,225	\$3,442,273

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Current liabilities:			
Short-term loans payable (Notes 9 and 25)	. ¥ 28,024	¥ 27,422	\$ 329,790
Current portion of long-term loans payable (Note 9)	. 25,657	25,565	307,456
Trade payable: (Note 25)			
Notes	. 22,607	24,916	299,651
Accounts	. 75,859	71,082	854,865
Advance received on uncompleted construction contracts	. 25,345	25,842	310,788
Deposits received	. 12,689	9,166	110,234
Income taxes payable	. 568	1,265	15,213
Provision for loss on construction contracts (Note 3 (12))	. 1,326	2,233	26,855
Provision for warranties for completed construction (Note 3 (13))	. 587	720	8,659
Provision for loss on voluntary retirement and other (Note 3 (16))	. 1,511	_	_
Other provision	. 1,092	1,015	12,207
Other	. 3,578	2,151	25,869
Total current liabilities	. 198,843	191,377	2,301,587
Noncurrent liabilities:			
Long-term loans payable (Notes 9 and 25)	. 32,159	25,685	308,900
Provision for retirement benefits (Notes 3 (11) and 24)	. 350	333	4,005
Provision for directors' retirement benefits (Note 3 (14))	. 199	144	1,732
Provision for loss on development business (Note 3 (15))		_	_
Deferred tax liabilities for land revaluation (Note 22 (2))	. 7,156	7,156	86,061
Other	. 1,064	1,070	12,868
Total noncurrent liabilities	. 40,937	34,388	413,566
Total liabilities	. 239,780	225,765	2,715,153
Net assets: (Note 23)			
Shareholders' equity:			
Capital stock	. 28,070	30,450	366,206
Authorized - 599,135,000 shares			
Issued shares			
March 31, 2011 286,013,910 shares			
March 31, 2010 245,763,910 shares			
Capital surplus (Note 22 (1))	. 16,007	18,387	221,130
Retained earnings (Note 22 (1))	. 6,130	6,384	76,777
Less: Treasury stock		(23)	(277
Total shareholders' equity		55,198	663,836
Accumulated other comprehensive income:	<u>·</u>		
Valuation difference on available-for-sale securities (Notes 3 (4) and 22 (3))	. 248	(126)	(1,515
Deferred gains (losses) on hedges		(8)	(96
Revaluation reserve for land (Note 22 (2))		5,328	64,077
Foreign currency translation adjustments (Note 3 (2))	-	62	746
Total accumulated other comprehensive income		5,256	63,212
Minority interests		6	72
Total net assets		60,460	727,120
			,

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF INCOME

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries For the fiscal years ended March 31, 2010 and 2011

	Millions of yen		Thousands of U.S. dollars	
-	2010	2011	2011	
Construction business: (Note 3 (3))				
Net sales	¥312,614	¥289,661	\$3,483,596	
Cost of sales	284,787	264,554	3,181,648	
– Gross profit	27,827	25,107	301,948	
 Development business and other:				
Net sales	12,168	12,595	151,473	
Cost of sales	11,336	12,401	149,140	
– Gross profit	832	194	2,333	
Fotal:				
Total net sales	324,782	302,256	3,635,069	
Total cost of sales	296,123	276,955	3,330,788	
 Total gross profit	28,659	25,301	304,281	
 Selling, general and administrative expenses	17,860	15,519	186,638	
 Dperating income	10,799	9,782	117,643	
Non-operating income:				
Interest and dividends income	325	194	2,333	
Other (Note 10)	443	570	6,855	
-	768	764	9,188	
Interest expenses	2,784	2,205	26,518	
Other (Note 11)	1,049	910	10,944	
-	3,833	3,115	37,462	
 Drdinary income	7,734	7,431	89,369	
Extraordinary gain (Note 12)	2,926	1,196	14,383	
Extraordinary loss (Note 13)	9,808	3,111	37,414	
ncome before income taxes and minority interests	852	5,516	66,338	
ncome taxes: (Notes 3 (20) and 20)				
Current	439	1,671	20,096	
Deferred	304	1,669	20,072	
-	743	3,340	40,168	
ncome before minority interests	_	2,176	26,170	
Minority interests in income (loss)	(1,638)	13	157	
	、 //			

Net income per share of common stock (Note 3 (17))	Ye	n	U.S. dollars
Primary	¥7.11	¥8.50	\$0.10

See accompanying Notes to Consolidated Financial Statements.

# **CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries For the fiscal years ended March 31, 2010 and 2011

	Millions of yen		Thousands of U.S. dollars	
	2010	2011	2011	
Income before minority interests	_	¥2,176	\$26,170	
Valuation difference on available-for-sale securities	_	(374)	(4,498)	
Deferred gains (losses) on hedges	_	(3)	(36)	
Foreign currency translation adjustments	—	(35)	(421)	
Total other comprehensive income (Note 15 (2))	_	(412)	(4,955)	
Comprehensive income (Note 15 (1))		1,764	21,215	
(Breakdown)				
Comprehensive income attributable to owners of the parent	_	1,750	21,046	
Comprehensive income attributable to minority interests	_	¥ 14	\$ 169	

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries For the fiscal years ended March 31, 2010 and 2011

			Millions of yen		
			Shareholders' equity		
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders equity
Balance at March 31, 2009	¥28,070	¥20,106	¥ 678	¥(22)	¥48,832
Changes of items during the period					
Deficit disposition		(4,099)	4,099		
Net income			1,747		1,747
Reversal of revaluation reserve for land			(394)		(394)
Purchase of treasury stock				(0)	(0)
Net changes of items other than					
shareholders' equity					
Total changes of items during the period	_	(4,099)	5,452	(0)	1,353
Balance at March 31, 2010	¥28,070	¥16,007	¥6,130	¥(22)	¥50,185

				Millions of yen			
		Accumulated other comprehensive income					
	Valuation difference on available-for- sale securities	Deferred gains (losses) on hedges	Revaluation reserve for land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at March 31, 2009	¥(225)	¥(30)	¥3,516	¥95	¥3,356	¥1,639	¥53,827
Changes of items during the period							
Deficit disposition							
Net income							1,747
Reversal of revaluation reserve for land							(394)
Purchase of treasury stock							(0)
Net changes of items other than							
shareholders' equity	473	25	394	4	896	(1,610)	(714)
Total changes of items during the period	473	25	394	4	896	(1,610)	639
Balance at March 31, 2010	¥ 248	¥ (5)	¥3,910	¥99	¥4,252	¥ 29	¥54,466

_			Millions of yen		
			Shareholders' equity		
-	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders equity
Balance at March 31, 2010	¥28,070	¥16,007	¥6,130	¥(22)	¥50,185
Changes of items during the period					
Issuance of new shares	2,380	2,380			4,760
Dividends from surplus			(491)		(491)
Net income			2,163		2,163
Reversal of revaluation reserve for land			(1,418)		(1,418)
Purchase of treasury stock				(1)	(1)
Net changes of items other than					
shareholders' equity					
Total changes of items during the period	2,380	2,380	254	(1)	5,013
Balance at March 31, 2011	¥30,450	¥18,387	¥6,384	¥(23)	¥55,198

			Millions of yen				
		Accumulated	d other comprehe	ensive income			
	Valuation difference on available-for- sale securities	Deferred gains (losses) on hedges	Revaluation reserve for land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at March 31, 2010	¥ 248	¥(5)	¥3,910	¥99	¥4,252	¥29	¥54,466
Changes of items during the period							
Issuance of new shares							4,760
Dividends from surplus							(491)
Net income							2,163
Reversal of revaluation reserve for land							(1,418)
Purchase of treasury stock							(1)
Net changes of items other than							
shareholders' equity	(374)	(3)	1,418	(37)	1,004	(23)	981
Total changes of items during the period	(374)	(3)	1,418	(37)	1,004	(23)	5,994
Balance at March 31, 2011	¥(126)	¥(8)	¥5,328	¥62	¥5,256	¥ 6	¥60,460

			Thousands of U.S. dollars				
	Shareholders' equity						
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders equity		
Balance at March 31, 2010	\$337,583	\$192,507	\$73,722	\$(265)	\$603,547		
Changes of items during the period							
Issuance of new shares	28,623	28,623			57,246		
Dividends from surplus			(5,904)		(5,904)		
Net income			26,013		26,013		
Reversal of revaluation reserve for land			(17,054)		(17,054)		
Purchase of treasury stock				(12)	(12)		
Net changes of items other than							
shareholders' equity							
Total changes of items during the period	28,623	28,623	3,055	(12)	60,289		
Balance at March 31, 2011	\$366,206	\$221,130	\$76,777	\$(277)	\$663,836		

			The	ousands of U.S. do	lars		
		Accumulated	d other comprehe	ensive income			
	Valuation difference on available-for- sale securities	Deferred gains (losses) on hedges	Revaluation reserve for land	Foreign currency translation adjustments	Total accumulated other comprehensive income	Minority interests	Total net assets
Balance at March 31, 2010	\$ 2,983	\$(60)	\$47,023	\$1,191	\$51,137	\$349	\$655,033
Changes of items during the period							
Issuance of new shares							57,246
Dividends from surplus							(5,904)
Net income							26,013
Reversal of revaluation reserve for land							(17,054)
Purchase of treasury stock							(12)
Net changes of items other than							
shareholders' equity	(4,498)	(36)	17,054	(445)	12,075	(277)	11,798
Total changes of items during the period	(4,498)	(36)	17,054	(445)	12,075	(277)	72,087
Balance at March 31, 2011	\$(1,515)	\$(96)	\$64,077	\$ 746	\$63,212	\$72	\$727,120

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries For the fiscal years ended March 31, 2010 and 2011

	Millions	of yen	Thousands of U.S. dollars	
-	2010	2011	2011	
Cash flows from operating activities:				
Income before income taxes and minority interests	¥ 852	¥ 5,516	\$ 66,338	
Adjustment to reconcile income before income taxes and minority				
interests to net cash provided by (used in) operating activities:				
Depreciation and amortization	3,951	3,523	42,369	
Impairment loss	907	1,158	13,927	
Increase (Decrease) in allowance for doubtful accounts	3,227	502	6,037	
Increase (Decrease) in provision for retirement benefits	(242)	(17)	(204)	
Interest and dividends income	(325)	(194)	(2,333)	
Interest expenses	2,817	2,205	26,518	
Foreign exchange losses (gains)	(238)	(180)	(2,165)	
Equity in (earnings) losses of affiliates	(46)	(37)	(445)	
Loss (Gain) on sales of property, plant and equipment	(48)	(454)	(5,460)	
Loss (Gain) on sales of investment securities	(2,037)	(22)	(264)	
Loss on valuation of securities and investment securities	361	18	217	
Change in assets and liabilities:				
Decrease (Increase) in notes and accounts receivable-trade	39,387	(5,525)	(66,446)	
Decrease (Increase) in costs on uncompleted construction contracts	3,736	918	11,040	
Decrease (Increase) in real estate for sale and development projects in				
progress and other inventories	7,357	1,597	19,206	
Increase (Decrease) in notes and accounts payable-trade	(29,239)	(5,211)	(62,670)	
Increase (Decrease) in advances received on uncompleted construction				
contracts	(122)	496	5,965	
Increase (Decrease) in other provision	675	(689)	(8,286)	
Other, net	3,461	1,293	15,550	
- Subtotal	34,434	4,897	58,894	
- Interest and dividends income received	349	204	2,453	
Interest expenses paid	(2,796)	(2,227)	(26,783)	
Income taxes paid	(647)	(957)	(11,509)	
- Net cash provided by (used in) operating activities	31,340	1,917	23,055	
Cash flows from investing activities:				
Purchase of short-term investment securities	(401)	(2)	(24)	
Proceeds from sales of short-term investment securities	406	30	361	
Purchase of investment securities	(227)	(3,844)	(46,230)	
Proceeds from sales of investment securities	8,108	125	1,503	
Purchase of property, plant and equipment	(2,569)	(9,518)	(114,468)	
Proceeds from sales of property, plant and equipment	296	3,981	47,877	
Payments of loans receivable	(40)	(175)	(2,104)	
Collection of loans receivable	296	195	2,345	
Proceeds for acquisition of shares of subsidiaries resulting				
in the change of consolidation scope	63	0	0	
Other, net		64	770	
Net cash provided by (used in) investing activities		(9,144)	(109,970)	

	Millions	of yen	Thousands of U.S. dollars
-	2010	2011	2011
Cash flows from financing activities:			
Net increase (decrease) in short-term loans payable	(3,838)	(602)	(7,240)
Proceeds from long-term loans payable	22,301	19,090	229,585
Repayment of long-term loans payable	(37,795)	(25,657)	(308,563)
Proceeds from issuance of common stock	_	4,760	57,246
Cash dividends paid	(0)	(483)	(5,809)
Other, net	(176)	(350)	(4,209)
— Net cash provided by (used in) financing activities	(19,508)	(3,242)	(38,990)
Effect of exchange rate change on cash and cash equivalents	256	201	2,417
Net increase (decrease) in cash and cash equivalents	17,594	(10,268)	(123,488)
Cash and cash equivalents at the beginning of the period	38,337	55,931	672,652
Cash and cash equivalents at the end of the period	¥55,931	¥45,663	\$549,164
(Note) (1) Cash and cash equivalents are comprised as follows:			
Cash and deposits	¥56,439	¥46,121	\$554,672
Less-Time deposits with maturity over three months	(508)	(458)	(5,508)
— Cash and cash equivalents (Note 3(18))	¥55,931	¥45,663	\$549,164

See accompanying Notes to Consolidated Financial Statements.

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries

### 1. Basis of preparation of consolidated financial statements

The accompanying consolidated financial statements of Penta-Ocean Construction Co., Ltd. (the "Company") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Law of Japan.

2. Consolidation

### (1) Scope of consolidation and application of equity method

The Company has thirty-one subsidiaries and four affiliated companies as at March 31, 2011.

The Company consolidated all subsidiaries and applied the equity method to three affiliated companies.

One affiliated company has been excluded from the scope of equity method, because its impact on consolidated financial statements was small and insignificant.

### (2) Consolidation date

Consolidation date is March 31.

Closing date for the Company, ten domestic subsidiaries and thirteen overseas subsidiaries including Penta-Ocean Dredging Panama is March 31.

### 3. Summary of significant accounting policies

### (1) Conversion method of foreign currency transactions of the Company and its domestic subsidiaries and affiliated companies

Transactions in foreign currencies are converted into yen at the exchange rate prevailing at the time of the transactions. Monetary receivables and payables denominated in foreign currencies including foreign cash are converted into yen at the exchange rate prevailing on the closing date. Non-monetary items denominated in foreign currencies are converted into yen at the historical rate. Held-to-maturity bonds denominated in foreign currencies are translated into yen at the exchange rate prevailing on the closing date, securities for purpose of sales and investment securities other than the above are converted into yen from the fair value based on foreign currencies at the exchange rate prevailing on the closing date and stock of subsidiaries and affiliated companies at the exchange rate prevailing at the time of acquisition of the Company, and those are written down, when declined remarkably. The valuation amount of derivative financial instruments resulting from derivative transaction denominated in foreign currencies are translated at the exchange rate prevailing on the closing date based on the fair value or the actual value The accounting principles and practices adopted by the overseas consolidated subsidiaries conform to those adopted by the Company.

The figures in these financial statements are shown in U.S. dollars at the conversion rate of U.S.\$1=¥83.15, the exchange rate prevailing on March 31, 2011. This is solely for the convenience of readers outside Japan and does not mean that assets and liabilities originating in yen can be converted into or settled in dollars at the above rate.

Closing date for other eight overseas subsidiaries is December 31. The Company compiled the consolidated financial statements using the financial statements of each company's closing date, and adjustments were made for any material difference incurred between the closing date and the consolidation date.

# (3) Valuation of assets and liabilities of consolidated subsidiaries

Assets and liabilities of subsidiaries are recorded at fair value upon acquisition. The difference between fair value and book value is allocated to Net assets.

### (4) Goodwill

Goodwill is amortized over five years by the straight-line method.

estimated in foreign currencies excluding those applying hedge accounting. Exchange gains or losses, realized or unrealized, are included in current income.

# (2) Conversion method of financial statements of overseas subsidiaries stated in foreign currency

Financial statements stated in foreign currency are translated into yen at the exchange rate prevailing on the closing date except for the components of Net assets which are translated at the exchange rate prevailing at the time of acquisition of the Company and at the historical rate to their increase thereafter.

Exchange differences arising from conversion of balance sheet accounts are stated as foreign currency translation adjustments in Net assets.

#### (3) Recognition of sales and cost of sales

The Company recognizes revenue by applying the percentage-ofcompletion method for the construction projects with condition that the outcome of the construction activity is deemed certain at the end of the reporting period. To estimate the progress of such construction project, method to calculate the percentage of the cost incurred to the estimated total cost (= cost proportion method) has been applied.

For other construction projects, the completed-contract method has been applied.

### (4) Investment securities

Held-to-maturity bonds are determined by the amortized cost method.

Other securities with fair value are stated at fair value based on the market price at the closing date. Valuation differences are included in Net assets as valuation difference on available-for-sale securities, and cost of sales are determined by the moving average method.

Other investment securities with no fair value are stated at moving average cost.

### (5) Derivative financial transactions

Derivative financial instruments are stated at fair value.

Hedge accounting is adopted for derivative financial instruments which conform to requirements of hedge accounting.

### (6) Allowance for doubtful accounts

Allowance for doubtful accounts is accounted for using the estimated doubtful account ratio determined based on the past actual bad debt losses for general receivable and the individual estimated uncollectible amount for any specific doubtful receivables.

### (7) Inventories

Inventories are stated at identified cost, except for raw materials and supplies which are stated at cost determined by the first-in firstout method.

In the case that the net realizable value falls below the historical cost at the end of the period, inventories except for cost on uncompleted construction contracts are carried at the net realizable value on the closing date.

# (8) Property, plant, equipment and Depreciation (excluding leased assets)

Property, plant and equipment are stated at cost and for the Company and domestic subsidiaries. Depreciation is calculated using the declining balance method, except for buildings (other than building fixtures) acquired on and after April 1, 1998, which are calculated by the straight-line method. The straight-line method is applied to property, plant and equipment of overseas subsidiaries.

The Company and domestic subsidiaries primarily use the useful lives and the residual value in accordance with the Corporation Tax Law.

### (9) Leased assets

For leased assets under finance lease transactions that transfer ownership, the depreciation expense is calculated based on the same depreciation method as is applied to fixed assets owned by the Company and subsidiaries. For leased assets under finance lease transactions that do not transfer ownership, the depreciation expense is calculated under the straight-line method based on the assumption that the useful life equals to the lease term and the residual value equals to zero.

### (10) Research and development costs, and computer software

Research and development costs are charged to income as incurred.

Computer software purchased for internal use is amortized by the straight-line method over five years, the estimated useful life.

### (11) Provision for retirement benefits

Provision for retirement benefits is provided for on an accrual basis based on the projected benefit obligations and pension fund assets at end of the fiscal year.

However, in case the amount of pension fund assets exceeds the amount of retirement benefit obligations add/less unrecognized transition obligations and unrecognized actuarial gains or losses, the balance is recorded as Prepaid Pension Cost on the Investments and other assets. Regarding lump-sum severance indemnity plan for some of the consolidated subsidiaries, the amount is calculated based on simplified method (method to assume required payment amount based on voluntary termination of employment on the closing date as retirement benefit obligations).

Effects of the application of the new accounting standards for retirement benefits are equally amortized over fifteen years.

Prior service liabilities are recognized as an expense when incurred.

Actuarial gains or losses are equally amortized by the straight-line method over the average remaining employees' service years, which should be within 10 years and its amortization starts in the next year of the respective accrual years.

(Change of accounting method-2010)

Effective from the fiscal year ended March 31, 2010, Accounting Standard Board of Japan Statement No. 19, Partial Amendments to "Accounting Standard for Retirement Benefits" (Part 3) revised on July 31, 2008 has been adopted.

Due to amortizing actuarial gain/loss from next fiscal year, there was no effect on operating income, ordinary income and income before income taxes and minority interests for this adoption. The unrecognized difference of retirement benefit obligations by adopting this accounting standard was ¥-269 million.

#### (12) Provision for loss on construction contracts

The Company provides provision for future losses from construction contracts outstanding at the fiscal year end.

### (13) Provision for warranties for completed construction

The Company provides provision for the costs of repairs for damages related to completed construction works based on actual damages in the past and estimated amount of compensation for damages in the future.

#### (14) Provision for directors' retirement benefits

Some subsidiaries provide provision for retirement pay equal to the amount required if all directors and statutory auditors retired on the closing date.

### (15) Provision for loss on development business

The Company provides provision for estimated losses on development business of subsidiaries and affiliates by considering contents, business plans and other aspects for each subsidiary and affiliates.

### (16) Provision for loss on voluntary retirement and other

To provide provision for the expenses of extra retirement payments and related costs, due to execution of the voluntary early retirement program, estimated amount required in the future is calculated.

### (17) Net income per share

Primary net income per share is calculated by the weighted average number of outstanding common stocks during the period.

Net income per share assuming full dilution is not presented because there were no potential stocks as of March 31, 2011.

### (18) Cash and cash equivalents

Cash and cash equivalents in the statements of cash flows, consist of cash, deposits which can be drawn out freely and easily converted into cash and short-term investments which have an original maturity of three months or less and are not exposed to significant valuation risks.

#### (19) Hedge accounting

- Derivative transactions are accounted for primarily using deferral hedge accounting. The special method is applied to interest rate swap agreements that meet the requirements for special treatments.
- Hedge instruments and hedged items Hedge instruments are interest rate swap agreements and forward exchange contracts.

Hedged items are interest on bank loans and monetary receivables and payables denominated in foreign currencies.

3) The Company enters into interest rate swap agreements and forward exchange contracts to hedge risk from fluctuations in interest rate and forward exchange rates, respectively.

- 4) Evaluation of the effectiveness of hedge accounting
- Control procedures for hedge transactions are executed according to the Company's bylaw. The Examination Committee of Derivative Instruments and the Financial Division in the Company periodically evaluates the effectiveness of hedging.

#### (20) Income taxes

The Company and consolidated domestic subsidiaries declare corporation and other taxes on the basis of taxable income calculated under the provisions of the Corporation Tax Law and other tax regulations. Taxable income thus calculated is different from earnings in the account book.

Japanese corporation and other taxes applicable to the Company and consolidated domestic subsidiaries comprise (a) corporation tax of 30.0 percent on taxable income, (b) enterprise tax of 7.6 percent on taxable income after certain adjustments, and (c) prefectural and municipal taxes averaging 20.4 percent of corporation tax. Enterprise tax paid is deductible for income tax purposes.

Foreign subsidiaries declare income taxes at the rate applicable in each country. Foreign tax credit related to the amount of income taxes paid to foreign tax offices by the Company directly or indirectly, is subject to certain limitations in accordance with Japanese tax regulations.

### (21) Adoption of consolidated taxation system

The Company and some of its consolidated subsidiaries have received approval from the Commissioner of the National Tax Agency of Japan to adopt the consolidated taxation system effective the fiscal year ending March 31, 2012. From the fiscal year ended March 31, 2011, the accounting treatment and presentation have been based on Accounting Standard Board of Japan PITF No. 5 "Practical Solution on Tentative Treatment of Tax Effect Accounting Under Consolidated Taxation System (Part 1)," and PITF No. 7 "Practical Solution on Tentative Treatment of Tax Effect Accounting Under Consolidated Taxation System (Part 2)," under the assumption that the Company and some of its consolidated subsidiaries would adopt the consolidated taxation system.

### (22) Reclassifications

Certain amounts in prior year's consolidated financial statements and related footnotes have been reclassified to conform to the presentation in the current year.

### 4. Change of accounting method

(1) Effective from the current fiscal year, Accounting Standard Board of Japan Statement No. 16 "Accounting Standard for Equity Method of Accounting for Investments" and PITF No. 24 "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method" both issued on March 10, 2008 have been adopted.

There is no effect on ordinary income and income before income taxes and minority interests for this adoption.

(2) Effective from the current fiscal year, Accounting Standard Board of Japan Statement No. 18 "Accounting Standard for Asset Retirement Obligations" and Accounting Standard Board of Japan Guidance No. 21 "Guidance on Accounting Standard for Asset Retirement Obligations" both issued March 31, 2008 have been adopted.

There is no effect on operating income, ordinary income and income before income taxes and minority interests for this adoption. (3) Effective from the current fiscal year, Accounting Standard Board of Japan Statement No. 21, "Accounting Standard for Business Combinations (issued on December 26, 2008)," Accounting Standard Board of Japan Statement No. 22, "Accounting Standard for Consolidated Financial Statements (issued on December 26, 2008)," Accounting Standard Board of Japan Statement No. 23, "Partial amendments to Accounting Standard for Research and Development Costs (issued on December 26, 2008)," Accounting Standard Board of Japan Statement No. 7, "Revised Accounting Standard for Business Divestitures (issued on December 26, 2008)," Accounting Standard Board of Japan Statement No. 16, "Revised Accounting Standard for Equity Method of Accounting for Investments (issued on December 26, 2008)," and Accounting Standard Board of Japan Guidance No. 10, "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures (issued on December 26, 2008)" have been adopted.

### 5. Change in presentation

Effective from the current fiscal year, based on Accounting Standard Board of Japan Statement No. 22 "Accounting Standard of Consolidated Financial Statements" (issued on December 26, 2008), Cabinet Office Ordinance No. 5, "Cabinet Office Ordinance for Partial Amendment

### 6. Additional information

Effective from the current fiscal year, Accounting Standard Board of Japan Statement No. 25 "Accounting Standard for Presentation of Comprehensive Income" issued June 30, 2010 has been adopted. The amounts of "Accumulated other comprehensive income" and "Total

of Regulation for Terminology, Forms and Preparation of Financial Statements" (issued on March 24, 2009) has been adopted. As a result, the account item "Income before minority interests" is presented.

accumulated other comprehensive income" for the previous fiscal year are the same as those of "Valuation and translation adjustments" and "Total valuation and translation adjustments" of the previous fiscal year, respectively. Please refer to Note 15.

### 7. Investment securities

The composition of securities as of March 31, 2010 and 2011 is as follows:

_	Millions	Thousands of U.S. dollars	
	2010	2011	2011
Securities due within one year:			
Held-to-maturity bonds	¥ 1	¥1	\$12
Investment trust bills	29	1	12
Total	¥30	¥2	\$24
Investment securities: Held-to-maturity bonds Investment trust bills	¥ 121 211	¥ 191 305	\$ 2,297 3,668
Stocks	7,146	10,299	123,860
Total	¥7,478	¥10,795	\$129,825

### 8. Pledged assets

### (1) The following assets are pledged for fulfillment of construction contracts at March 31, 2010 and 2011.

	Millions	of yen	Thousands of U.S. dollars	
	2010 2011		2011	
Deposits	¥158	¥ —	\$ —	
Short-term investment securities	1	1	12	
Investment securities	208	280	3,367	
Total	¥367	¥281	\$3,379	

### (2) The following assets are in pledge to short-term bank loans at March 31, 2010 and 2011.

_	Millions	of yen	Thousands of U.S. dollars
	2010 2011		2011
Land	¥ 67	¥ 67	\$ 806
Buildings	93	91	1,094
Total	¥160	¥158	\$1,900

### 9. Short-term and long-term loans payable

Short-term loans are represented primarily in the form of overdraft facility notes. The weighted average interest rates are 1.59% for the fiscal year 2010 and 1.45% for the fiscal year 2011, respectively. Long-term loans as of March 31, 2010 and 2011 are summarized as follows:

_	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Long-term loans from banks and insurance companies maturing in 2016	¥57,816	¥51,250	\$616,356
Less: current portion of long-term loans	(25,657)	(25,565)	(307,456)
Net	¥32,159	¥25,685	\$308,900

The aggregate annual maturity of long-term loans after March 31, 2011 is as follows:

Years ending March 31,		
2012	¥25,565	\$307,456
2013	14,706	176,861
2014	7,232	86,976
2015	2,804	33,722
2016	943	11,341
Total	¥51,250	\$616,356

### **10.** Non-operating income

The composition of Non-operating income - other for the fiscal years ended March 31, 2010 and 2011 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Real estate rent	¥ 71	¥ 67	\$ 806
Equity in earnings of affiliates	47	37	445
Other	325	466	5,604
Total	¥443	¥570	\$6,855

### 11. Non-operating expenses

The composition of Non-operating expenses – other for the fiscal years ended March 31, 2010 and 2011 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Foreign exchange losses	¥ 288	¥230	\$ 2,766
Other	761	680	8,178
Total	¥1,049	¥910	\$10,944

### 12. Extraordinary gain

The composition of Extraordinary gain for the fiscal years ended March 31, 2010 and 2011 is as follows:

	Millions of yen		Millions of yen		Thousands of U.S. dollars	
	2010	2011	2011			
Gain on prior period adjustments	¥ 273	¥ 145	\$ 1,744			
Gain on sales of noncurrent assets	70	463	5,568			
Gain on sales of investment securities	2,038	22	264			
Reversal of allowance for doubtful accounts	288	260	3,127			
Reversal of provision for warranties for completed construction	224	201	2,417			
Other	33	105	1,263			
Total	¥2,926	¥1,196	\$14,383			

### **13. Extraordinary loss**

The composition of Extraordinary loss for the fiscal years ended March 31, 2010 and 2011 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Loss on prior period adjustments	¥ 3	¥ —	\$ —
Loss on valuation of investment securities	361	18	216
Impairment loss *1	907	1,158	13,927
Loss on real estate development business	1,520	_	_
Provision for allowance for doubtful accounts	4,644	525	6,314
Provision for loss on voluntary retirement and other	1,511	_	—
Loss on disaster *2	_	1,020	12,267
Other	862	390	4,690
 Total	¥9,808	¥3,111	\$37,414

\*1 The Company recognized impairment loss for the following group of assets in the current fiscal year ended March 31, 2011.

Location	Classification	Impairment loss	
Kapto area	Leased and other assets (6 objects)	Land	¥ 112 million (U.S.\$ 1,347 thousand)
Kanto area	Leased and other assets (o objects)	Buildings and structure	¥1,046 million (U.S.\$12,580 thousand)

The Company and consolidated subsidiaries have classified the fixed assets by business control unit such as company, branch office, and business line, which controls its revenue and expenditure continuously.

Book values of above assets were written down to recoverable amounts due to following reasons. Management decision on disposal has been made and no alternative investment has been planned. The impairment loss (¥1,158 million (U.S.\$13,927 thousand)) was accounted for as the extraordinary loss.

The recoverable amounts related to the retirement assets were measured as zero. The recoverable amounts related to the other assets were measured by net realizable amounts based on the land value assessed for tax purposes.

\*2 Loss on disaster includes cost and loss of damaged assets (¥636 million (U.S.\$7,649 thousand)) and for rescue, support and transportation (¥384 million (U.S.\$4,618 thousand)) by the Great East Japan Earthquake on March 11, 2011.

### 14. Research and development costs

Research and development costs charged to income are ¥852 million for the fiscal year 2010 and ¥1,061 million (U.S.\$12,760 thousand) for the fiscal year 2011, respectively.

### **15. Consolidated statements of comprehensive income**

### (1) Comprehensive income for the year ended March 31, 2010 is as follows:

	Millions of yen
	2010
Comprehensive income attributable to owners of the parent	¥2,249
Comprehensive income (loss) attributable to minority interests	(1,638)
Total	¥ 611

### (2) Other comprehensive income for the year ended March 31, 2010 is as follows:

	2010
Valuation difference on available-for-sale securities	¥472
Deferred gains or losses on hedges	5
Foreign currency translation adjustment	4
Share of other comprehensive income of associates accounted for using equity method	21
Total	¥502

### 16. Summary of finance lease transactions

The Company has entered into finance lease contracts on and before March 31, 2008. The finance lease transactions other than those where a title is transferred to the lessee are summarized as follows:

# (1) Estimated acquisition costs, accumulated depreciation, accumulated impairment loss and estimated value of assets leased by the Company are as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Estimated acquisition costs			
Equipment	¥107	¥ 92	\$1,106
Vehicles	36	12	144
	143	103	1,239
Less: accumulated depreciation	(95)	(81)	(974)
Estimated value	¥ 48	¥ 23	\$ 276

### (2) Future lease payments on leased assets as of March 31, 2010 and 2011 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Within one year	¥26	¥21	\$253
Over one year	24	3	36
Total	¥50	¥24	\$289

### (3) Lease payments, depreciation equivalents and interest expenses equivalents for the years ended March 31, 2010 and 2011 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Lease payments	¥32	¥27	\$325
Depreciation equivalents	31	25	301
Interest expense equivalents	1	1	12

### 17. Summary of operating lease transactions

Future lease payments, about non-cancelable operating lease assets as of March 31, 2011 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Within one year	¥ —	¥ 453	\$ 5,448
Over one year		2,456	29,537
Total	¥ —	¥2,909	\$34,985

### **18. Derivative financial transactions**

### (1) Matters concerning derivative financial transactions

The Company and its consolidated subsidiaries have entered into interest rate swap agreements and forward exchange contracts only for hedging risks from fluctuation in interest rates and foreign exchange rates, not for speculative purposes.

The derivative financial transactions are mainly performed by the

Company, and have been made in accordance with the bylaw, which clearly describes purposes, execution and control for transaction.

#### (2) Matters concerning fair value

Hedge accounting is applied for all derivative financial transactions for the year ended March 31, 2010 and 2011 and accordingly fair value information is waived.

### **19. Commitments and contingent liabilities**

As of March 31, 2011, the Company has liabilities for guarantee to bank loans made by customers amounting to \$1,325 million (U.S.\$15,935 thousand).

The Company also has the guarantee amounting to ¥299 million (U.S.\$3,596 thousand) to purchasers concerning deposits for purchase

of the condominium apartments.

The Company has agreements on commitment line with 23 banks totaling ¥30,000 million (U.S.\$360,794 thousand) for the purpose of flexible financing. There is no amount of loans using the line as of March 31, 2011.

### 20. Tax effect accounting

### (1) The significant components of deferred tax assets and liabilities are summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Deferred tax assets			
Net operating loss carried forward	¥ 6,895	¥ 9,595	\$115,394
Loss on valuation of real estate for sale	4,062	1,234	14,841
Employees' retirement benefits trust	2,750	2,788	33,530
Allowance for doubtful accounts	2,082	516	6,205
Impairment loss	781	1,731	20,818
Provision for bonuses	439	414	4,979
Provision for loss on voluntary retirement and other	615	_	_
Provision for loss on construction contracts	539	909	10,932
Other	1,701	1,845	22,189
Total: deferred tax assets	19,864	19,032	228,888
Less: valuation allowance	(4,164)	(4,702)	(56,549)
Deferred tax assets	¥15,700	¥14,330	\$172,339
Deferred tax liabilities			
Prepaid pension cost	¥ (238)	¥ (526)	\$ (6,326)
Other	(137)	(82)	(986)
	(375)	(608)	(7,312)
	¥15,325	¥13,722	\$165,027

# (2) The principal details of the material differences between the statutory effective tax rate and the actual burden tax rate after application of tax-effect accounting:

-	2010	2011
The statutory effective tax rate	40.69%	40.69%
(Adjustments)		
Permanent differences (expense)	86.33	10.52
Permanent differences (income)	(75.61)	(7.47)
Per capita levy on inhabitant tax	25.23	4.17
Consolidated adjustments	26.14	(0.54)
Increase in valuation allowance	(116.90)	(3.40)
Foreign corporation tax		17.66
Other	101.36	(1.09)
Actual burden tax rate after the application of tax effect accounting	87.24	60.54

### **21. Consumption tax**

Consumption tax is usually levied at the rate of 5 percent on all transactions in connection with sales and purchases, except for

tax-free transactions. Consumption tax is eliminated from sales and purchases stated in the statements of income.

### 22. Net assets

#### (1) Legal retained earnings and legal capital surplus

The Japanese Corporate Law requires to provide a legal retained earnings equal to 10 percent of cash out flow, that is, payment of dividends approved by the Shareholders' meeting every fiscal years, until the total amounts of legal retained earnings plus legal capital surplus or either of them reach 25 percent of common stock.

In the consolidated financial statements, those are included in retained earnings and capital surplus, respectively.

### (2) Revaluation reserve for land

Lands used for business purposes has been revaluated on March 31, 2000 based on the "Law Concerning Land Revaluation (Law No. 34, promulgated on March 31, 1998)" and the "Partial Revision of the Law Concerning Land Revaluation (Law No. 24, promulgated on March 31, 1999)." Relating to revaluation excess, the deferred tax on the revaluation is accounted for as a long-term deferred tax liabilities and the remaining revaluation difference is accounted for as revaluation reserve for land in net assets.

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
The difference between the appraisal value of land at the end			
of the current fiscal year and the book value	¥11,377	¥11,943	\$143,632

Fair values were determined on the basis of Article 2 No. 4 and 5 of Enforcement ordinance No. 119 of the Law concerning Land Revaluation promulgated on March 31, 1998.

### (3) Valuation difference on available-for-sale securities

Valuation difference on available-for-sale securities is based on the difference between fair market value and book value at March 31. This amounted to ¥126 million (U.S.\$1,515 thousand) loss as of March 31, 2011.

### 23. Authorized shares

The Articles of Incorporation provides that if retirement of shares is carried out, the corresponding number of shares must be deducted from authorized shares.

### (4) Restriction of dividends

It is regulated by the Japanese Corporate Law that the unrealized valuation difference from assets evaluated by fair value is not available for payment of dividends.

### 24. Retirement benefits

### I. Retirement benefits obligations

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
a. Retirement benefit obligations	¥(30,096)	¥(25,894)	\$(311,413)
b. Pension fund assets	18,595	15,661	188,346
c. Unfunded retirement benefit obligations	(11,501)	(10,233)	(123,067)
d. Amortization term of effects of the application			
of the new accounting standards for retirement benefits	6,509	5,207	62,622
e. Unrecognized actuarial gain or loss	5,226	5,985	71,978
f. Net retirement benefit obligations	234	959	11,533
g. Prepaid pension cost	584	1,292	15,538
h. Provision for retirement benefits	¥ (350)	¥ (333)	\$ (4,005)

### II. Retirement benefit costs

	Millions of yen		Thousands of U.S. dollars	
	2010	2011	2011	
a. Service costs	¥1,136	¥1,082	\$13,013	
b. Interest costs	668	655	7,877	
c. Expected return on pension fund assets	(607)	(651)	(7,829)	
d. Amortization term of effects				
of the application of the new accounting standards for retirement benefits	1,302	1,302	15,658	
e. Amortization of actuarial gain or loss	1,246	1,180	14,191	
f. Retirement benefit costs	¥3,745	¥3,568	\$42,910	

### III. Calculation basis of retirement benefit obligations

a. Recognition method of the projected retirements benefit obligations	Straight-line method
b. Discount rate	2.10%
c. Expected return rate on pension fund assets	3.50%
d. Recognition term of prior service liabilities	Fully recognized as incurred
e. Amortization term of actuarial gain or loss	Actuarial gains or losses are amortized by the
	straight-line method over the average remaining
	employees' service years from the next year of the
	respective accrual years (approximately 10 years)
f. Amortization term of effects of the application of the	
new accounting standards for retirement benefits	15 years

### 25. Financial instruments

#### (1) Policy for acquiring Financial instruments

The Company and consolidated subsidiaries have limited the instruments of fund investment to short term deposits and other, and relied on bank loans for fund procurement.

Regarding credit risk to customers related to notes receivable, accounts receivable from completed construction contracts and other the Company and consolidated subsidiaries' bylaw has been applied to reduce the risk. Additionally notes receivable, accounts receivable from completed construction contracts and other in foreign currencies are exposed to foreign currency risk, and the Company enters into forward exchange contracts to hedge the risk.

Short-term investment securities and investment securities include mainly stocks, held-to-maturity bonds and investment

### (2) Estimated fair value of financial instruments

trusts. Those fair value, financial status of the issuers and so on are checked regularly. Accounts receivable-other is mainly credit other than accounts receivable associated with operating transactions and most of the accounts are collected in short term and detail of the balance is reviewed on monthly basis.

Loans payable is mainly for procurement for operating funds and the Company enters into interest rate swap agreements and manages to fix its interest cost to hedge the risk from interest volatility related to long-term loans payable.

Execution and control of derivative transaction is held in accordance with the Company's bylaw where its purpose, action and control of such transaction are clearly stated and derivative transactions shall not be used for speculative purpose.

Book value on consolidated balance sheet, fair value and the difference as of March 31, 2010 are as follows:

As of March 31, 2010		Millions of yen	
	Book value on consolidated B/S	Fair value	Difference
Assets			
(1) Cash and deposits	¥ 56,439	¥ 56,439	¥ —
(2) Notes receivable, accounts			
receivable from completed construction contracts and other	101,618	101,572	(46)
(3) Short-term investment securities and investment securities	4,056	4,064	8
(4) Accounts receivable-other	15,006	15,006	
Total Assets	¥177,119	¥177,081	¥(38)
Liabilities			
(1) Notes payable, accounts payable for construction contracts and other	¥ 92,630	¥ 92,630	¥ —
(2) Short-term loans payable	28,024	28,024	—
(3) Long-term loans payable *1	57,816	58,019	203
Total Liabilities	¥178,470	¥178,673	¥203
Derivative transaction *2	¥ (8)	¥ (8)	

\*1 Long-term loans payable includes the current portion of long-term loans payable.

\*2 The debit and credit balances recorded by derivative transaction are offset each other.

(Note 1) Calculation method of financial instruments' fair value and securities and derivative transaction

### Assets

(1) Cash and deposits, (4) Accounts receivable-other

Since these items are settled within the short term, the fair values are nearly equivalent to the book values, therefore the book value is used.

(2) Notes receivable, accounts receivable from completed construction contracts and other

These items' fair values are the present value, discounted by using interest rate determined based on the term until maturity and credit risk with respect to the receivables categorized by a certain period.

(3) Short-term investment securities and investment securities The fair value of stocks and bonds present the market values. Investment trust is the standard price released to public.

### Liabilities

- (1) Notes payable, accounts payable for construction contracts and other
- (2) Short-term loans payable

Since these items are settled within short term, the fair values are nearly equivalent to book values, therefore the current book value is used.

(3) Long-term loans payable

The fair value of long-term loans payable is calculated by discounting

the total of principal and interest using interest rate calculated assuming the loan is newly made. Long-term loans payable with floating rate is subject to a special treatment of interest rate swap and is calculated by discounting the total of principal and interest, accounted for as if they were integral part of the interest rate swap, by interest rate that is reasonably estimated and applied in case same loan is made.

### Derivative transaction

It is forward exchange contracts, and fair value is calculated by using a forward exchange rate. However the transactions that apply to a special treatment of interest rate swap are accounted for as if they were integral part of the hedged long-term loans payable, its fair value is included in the fair value of long-term loans payable.

(Note 2) Since unlisted stocks and investments in silent partnership for development investment business (balance on consolidated balance sheet ¥3,452 million have no market value, are not able to estimate the future cash flow and are quite difficult to recognize the fair value, they are not included in "(3) Short-term investment securities and investment securities."

(Note 3) Redemption schedule for receivables and marketable securities with maturities at March 31, 2010

### As of March 21 2010

As of March 31, 2010	Millions of yen			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
Cash and deposits	¥ 56,402	¥ —	¥ —	¥ —
Notes receivable, accounts receivable from				
completed construction contracts and other	93,095	8,524	—	
Short-term investment securities and investment securities				
Held-to-maturity bonds				
National and local government bonds	1	_	111	_
Corporate bonds	_	_	10	_
Other marketable securities with maturities				
Other	28	_	12	_
Accounts receivable-other	15,006	_	_	_
Total	¥164,532	¥8,524	¥133	¥ —

(Note 4) The redemption schedule for long-term loans payable is disclosed in Notes 9.

### (Additional Information)

Effective from the fiscal year ended March 31, 2010, Accounting Standard Board of Japan Statement No. 10, "Accounting Standard for Financial instruments" and Accounting Standard Board of Japan Guidance No. 19, "Guidance on Disclosures about Fair Value of Financial instruments" both issued on March 10, 2008 have been adopted.

Book value on consolidated balance sheet, fair value and the difference as of March 31, 2011 are as follows:

As of March 31, 2011	Millions of yen					
	Book value on consolidated B/S	Fair value	Difference			
Assets						
(1) Cash and deposits	¥ 46,121	¥ 46,121	¥ —			
(2) Notes receivable, accounts						
receivable from completed construction contracts and other	107,143	107,113	(30)			
(3) Short-term investment securities and investment securities	7,450	7,452	2			
(4) Accounts receivable-other	13,445	13,445				
Total Assets	¥174,159	¥174,131	¥(28)			
Liabilities						
(1) Notes payable, accounts payable for construction contracts and other	¥ 87,419	¥ 87,419	¥ —			
(2) Short-term loans payable	27,422	27,422	—			
(3) Long-term loans payable *1	51,249	51,397	148			
Total Liabilities	¥166,091	¥166,239	¥148			
Derivative transaction *2	¥ (13)	¥ (13)	¥ —			

As of March 31, 2011	Thousands of U.S. dollars					
	Book value on consolidated B/S	Fair value	Difference			
Assets						
(1) Cash and deposits \$	\$ 554,672	\$ 554,672	\$ —			
(2) Notes receivable, accounts						
receivable from completed construction contracts and other	1,288,551	1,288,190	(361)			
(3) Short-term investment securities and investment securities	89,597	89,621	24			
(4) Accounts receivable-other	161,696	161,696	_			
Total Assets\$	\$2,094,516	\$2,094,179	\$(337)			
Liabilities						
(1) Notes payable, accounts payable for construction contracts and other\$	\$1,051,341	\$1,051,341	\$ —			
(2) Short-term loans payable	329,790	329,790	_			
(3) Long-term loans payable *1	616,344	618,124	1,780			
Total Liabilities	\$1,997,475	\$1,999,255	\$1,780			
Derivative transaction *2	5 (156)	\$ (156)	\$ —			

\*1 Long-term loans payable includes the current portion of long-term loans payable.

\*2 The debit and credit balances recorded by derivative transaction are offset.

(Note 1) Calculation method of financial instruments' fair value and securities and derivative transaction

#### Assets

(1) Cash and deposits, (4) Accounts receivable-other

Since these items are settled within the short term, the fair values are nearly equivalent to the book values, therefore the book value is used.

(2) Notes receivable, accounts receivable from completed construction contracts and other

These items' fair values are the present value, discounted by using interest rate determined based on the term until maturity and credit risk with respect to the receivables categorized by a certain period.

(3) Short-term investment securities and investment securities The fair value of stocks and bonds present the market values. Investment trust is the standard price released to public.

#### Liabilities

- (1) Notes payable, accounts payable for construction contracts and other
- (2) Short-term loans payable

Since these items are settled within short term, the fair values are nearly equivalent to book values, therefore the current book value is used.

(3) Long-term loans payable

The fair value of long-term loans payable is calculated by discounting the total of principal and interest using interest rate calculated assuming the loan is newly made. Long-term loans payable with floating rate is subject to a special treatment of interest rate swap and is calculated by discounting the total of principal and interest, accounted for as if they were integral part of the interest rate swap, by interest rate that is reasonably estimated and applied in case same loan is made.

#### Derivative transaction

It is forward exchange contracts, and fair value is calculated by using a forward exchange rate. However the transactions that apply to a special treatment of interest rate swap are accounted for as if they were integral part of the hedged long-term loans payable, its fair value is included in the fair value of long-term loans payable. (Note 2) Since unlisted stocks and investments in silent partnership for development investment business (balance on consolidated balance sheet ¥3,347 million (U.S.\$40,253 thousand) have no market value, are not able to estimate the future cash flow and are quite difficult to recognize the fair value, they are not included in "(3) Short-term investment securities and investment securities."

(Note 3) Redemption schedule for receivables and marketable securities with maturities at March 31, 2011

As of March 31, 2011	Millions of yen						
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years			
Cash and deposits	¥ 46,085	¥ —	¥ —	¥ —			
Notes receivable, accounts receivable from							
completed construction contracts and other	102,504	4,639	—	_			
Short-term investment securities and investment securities							
Held-to-maturity bonds							
National and local government bonds	1	31	149	_			
Corporate bonds	—	10	—	—			
Other marketable securities with maturities							
Other	1	_	112	_			
Accounts receivable-other	13,445						
Total	¥162,036	¥4,680	¥261	¥ —			

As of March 31, 2011	Thousands of U.S. dollars							
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years				
Cash and deposits	\$ 554,239	\$ —	\$ —	\$ —				
Notes receivable, accounts receivable from								
completed construction contracts and other	1,232,760	55,791	—					
Short-term investment securities and investment securities								
Held-to-maturity bonds								
National and local government bonds	12	373	1,792					
Corporate bonds	_	120	—					
Other marketable securities with maturities								
Other	12	_	1,347	—				
Accounts receivable-other	161,696							
Total	\$1,948,719	\$56,284	\$3,139	\$ —				

(Note 4) The redemption schedule for long-term loans payable is disclosed in Note 9.

## 26. Segment information

### (Segment information)

General information about reportable segments
 The reportable segments of the Group are components for which
 discrete financial information is available and whose operating
 results are regularly reviewed by the Executive Committee to make

decisions about resource allocation and to assess performance. The Company is organized into business units based on their products and services and has four reported segments as follows:

(1) Domestic civil engineering segment	$\cdots$ Construction of domestic civil engineering and other	
(2) Domestic architectural segment	$\cdots$ Construction of domestic architectural and other	
(3) Overseas segment	$\cdots$ Construction of overseas and other	
(4) Domestic real estate development segment	$\cdots$ Sale or rent of domestic real estate and other	

2. Information about basis of measurement of reported segment sales, profit or loss, assets, and other items

The accounting policies of the segments are substantially the same as those described in the summary of significant accounting

3. Information about amount of reported segment sales, profit or loss, and other items

policies in Note 3. Segment performance is evaluated based on operating income or loss.

Intersegment sales and transfers are based on prevailing market price.

The Company do not allocate assets to business segments.

					Millions of yen				
		Rep	porting segmen	t					Recorded
Year ended March 31, 2010	Domestic civil engineering segment	Domestic architectural segment	Overseas segment	Domestic real estate development segment	Total	Other (Note 1)	Total	Adjustments (Note 2)	amount on consolidated statements of income (Note 3)
Net sales:									
Sales to third parties	¥150,654	¥84,996	¥78,196	¥ 915	¥314,761	¥10,021	¥324,782	¥ —	¥324,782
Intersegment sales and									
transfers	2,935	760		269	3,964	922	4,886	(4,886)	
Total	153,589	85,756	78,196	1,184	318,725	10,943	329,668	(4,886)	324,782
Segment profit (loss)	10,485	(2,453)	3,157	(1,094)	10,095	652	10,747	52	10,799
Other item:									
Depreciation	1,252	238	2,033	95	3,618	353	3,971	(20)	3,951
Depreciation	1,252	238	2,033	95	3,618	353	3,971	(20)	3,951

				Millions of yen				
	Rep	oorting segment	t					Recorded
Domestic civil engineering segment	Domestic architectural segment	Overseas segment	Domestic real estate development segment	Total	Other (Note 1)		Adjustments (Note 2)	amount on consolidated statements of income (Note 3)
¥119,282	¥89,340	¥82,341	¥1,483	¥292,446	¥9,810	¥302,256	¥ —	¥302,256
2,753	83	_	198	3,034	983	4,017	(4,017)	_
122,035	89,423	82,341	1,681	295,480	10,793	306,273	(4,017)	302,256
9,925	(2,078)	2,661	(1,606)	8,902	868	9,770	12	9,782
	engineering segment ¥119,282 2,753 122,035	Domestic civil engineering segmentDomestic architectural segment¥119,282¥89,3402,75383122,03589,423	Domestic civil engineering segmentDomestic architectural segmentOverseas segment¥119,282¥89,340¥82,3412,75383—122,03589,42382,341	Reporting segmentDomestic civil engineering segmentDomestic architectural segmentOverseas segmentDomestic real estate development segment¥119,282¥89,340¥82,341¥1,4832,75383—198122,03589,42382,3411,681	Reporting segment           Domestic civil engineering segment         Domestic architectural segment         Dowestic segment         Domestic real estate development         Total           ¥119,282         ¥89,340         ¥82,341         ¥1,483         ¥292,446           2,753         83         —         198         3,034           122,035         89,423         82,341         1,681         295,480	Reporting segment           Domestic civil engineering segment         Domestic architectural segment         Dowestes segment         Domestic real estate development         Total         Other (Note 1)           ¥119,282         ¥89,340         ¥82,341         ¥1,483         ¥292,446         ¥9,810           2,753         83         —         198         3,034         983           122,035         89,423         82,341         1,681         295,480         10,793	Reporting segment           Domestic civil engineering segment         Domestic architectural segment         Overseas segment         Domestic real estate development segment         Total         Other (Note 1)         Total           ¥119,282         ¥89,340         ¥82,341         ¥1,483         ¥292,446         ¥9,810         ¥302,256           2,753         83         —         198         3,034         983         4,017           122,035         89,423         82,341         1,681         295,480         10,793         306,273	Reporting segment           Domestic civil engineering segment         Domestic architectural segment         Overseas segment         Domestic real estate development segment         Total         Other (Note 1)         Total         Adjustments (Note 2)           ¥119,282         ¥89,340         ¥82,341         ¥1,483         ¥292,446         ¥9,810         ¥302,256         ¥         —           2,753         83         —         198         3,034         983         4,017         (4,017)           122,035         89,423         82,341         1,681         295,480         10,793         306,273         (4,017)

# Depreciation 1,134 243 1,737 92 3,206 329 3,535 (12) 3,523

	Thousands of U.S. dollars								
		Re	porting segment	t					Recorded
Year ended March 31, 2011	Domestic civil engineering segment	Domestic architectural segment	Overseas segment	Domestic real estate development segment	Total	Other (Note 1)	Total	Adjustments (Note 2)	amount on consolidated statements of income (Note 3)
Net sales:									
Sales to third parties	\$1,434,540	\$1,074,444	\$990,271	\$17,835	\$3,517,090	\$117,979	\$3,635,069	\$ —	\$3,635,069
Intersegment sales and									
transfers	33,109	998		2,381	36,488	11,822	48,310	(48,310)	
Total	1,467,649	1,075,442	990,271	20,216	3,553,578	129,801	3,683,379	(48,310)	3,635,069
Segment profit (loss)	119,363	(24,991)	32,003	(19,315)	107,060	10,439	117,499	144	117,643
Other item:									
Depreciation	13,638	2,922	20,890	1,106	38,556	3,957	42,513	(144)	42,369

Notes

(1) Division of "Other" includes shipbuilding, leasing business, insurance business and consulting business.

(2) The adjustment of segment profit (loss) is intersegment elimination.

(3) Segment profit is adjusted with operating income in the consolidated statements of income.

#### (Additional information)

Effective from the current fiscal year, Accounting Standard Board of Japan Statement No. 17 "Accounting Standards of Disclosures about Segments of an Enterprise and Related information" and Accounting Standard Board of Japan Guidance No. 20 "Guidance on Accounting Standards of Disclosures about Segments of an Enterprise and Related information" both issued March 21, 2008 have been adopted.

# (Related information)

For the year ended March 31, 2011

1. Information of each products and service Please refer to Note 26 Segment information, it omitted.

#### 2. Geographical information

(1) Net sales

Japan	Southeast Asia	Other	Total
¥ 219,915 million	¥ 79,194 million	¥ 3,147 million	¥ 302,256 million
\$2,644,798 thousand	\$952,424 thousand	\$37,847 thousand	\$3,635,069 thousand

Note: Net sales are based on customer location, and are divided by country or region.

### (2) Property, plant and equipment

Japan	Southeast Asia	Other	Total
¥ 54,395 million	¥ 6,417 million	¥ 23 million	¥ 60,835 million
\$654,179 thousand	\$77,174 thousand	\$277 thousand	\$731,630 thousand

#### 3. Each main customer

Name of Customer	Net sales	Related segment
Ministry of Land, Infrastructure, Transport and	¥ 46,590 million	Domestic civil engineering segment and Domestic
Tourism	\$560,313 thousand	architectural segment

# (Information related to Impairment loss on fixed assets by reporting segment)

For the year ended March 31, 2011

There is no impairment loss divided by reporting segment.

For the amount and contents of impairment loss which is not divided by reporting segment, please refer to Note 13.

# (Information related to the amortization of goodwill and unamortized balances)

This information is omitted, due to insignificant amount.

# (Information related to gains on negative goodwill by reporting segments)

This information is omitted, due to insignificant amount.

## 27. Related party transactions

For the year ended March 31, 2010 None

For the year ended March 31, 2011

None

# 28. Amounts per share

1. Per share information is summarized as follows:

	Ye	U.S. dollars	
	2010	2011	2011
Net assets per share	¥221.59	¥211.44	\$2.54
Net income per share	7.11	8.50	0.10

2. For the years ended March 31, 2010 and 2011, diluted net income per share is not disclosed, due to non-dilutive potential of shares of common stock is none.

## 29. Significant subsequent event

For the year ended March 31, 2010 None

For the year ended March 31, 2011 None

## **Report of Independent Auditors**

The Board of Directors PENTA-OCEAN CONSTRUCTION CO., LTD.

We have audited the accompanying consolidated balance sheets of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries as of March 31, 2011 and 2010, and the related consolidated statements of income, changes in net assets, and cash flows for the years then ended and consolidated statement of comprehensive income for the year ended March 31, 2011, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries at March 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2011 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

June 29, 2011

Ernst & Young Shin Nihon LLC

Ernst & Young ShinNihon LLC

# **NON-CONSOLIDATED FINANCIAL STATEMENTS**

# **Non-Consolidated Five-Year Summary**

Penta-Ocean Construction Co., Ltd. Years ended March 31

	Millions of yen			Thousands of U.S. dollars		
_	2007	2008	2009	2010	2011	2011
– Orders received	¥347,389	¥375,945	¥317,829	¥257,950	¥276,936	\$3,330,55
Civil engineering	149,595	205,839	194,839	167,275	127,903	1,538,22
Architectural engineering	193,416	167,756	121,212	89,780	147,479	1,773,65
Development business and other	4,378	2,350	1,778	895	1,554	18,68
Net sales	289,270	317,856	366,553	297,438	279,374	3,359,88
Civil engineering	152,937	167,482	201,705	185,758	164,706	1,980,83
Architectural engineering	134,636	145,045	163,653	110,497	113,026	1,359,30
Development business and other	1,697	5,329	1,195	1,183	1,642	19,74
Contract backlog	420,384	474,371	406,042	366,094	360,558	4,336,23
Civil engineering	248,469	283,685	262,343	243,919	204,470	2,459,05
Architectural engineering	168,935	190,686	143,116	121,881	155,881	1,874,69
Development business and other	2,980	0	583	294	207	2,48
Total assets	321,606	307,211	308,078	274,733	268,403	3,227,93
Net assets	53,574	48,710	47,339	50,043	55,860	671,79
Ordinary income	466	3,081	7,081	7,849	6,778	81,51
Income (Loss) before income taxes	(13,503)	2,810	66	2,518	4,649	55,91
Net income (Loss)	(6,744)	1,390	(3,116)	2,228	1,924	23,13
Cash dividends		_	_	491	572	6,87
Per share of common stock:			Yen			U.S. dollars
Net assets	¥109.02	¥198.26	¥192.69	¥203.70	¥195.37	\$2.3
Net income (Loss)	(13.72)	5.66	(12.68)	9.07	7.56	0.0
Cash dividends	_	_	_	2.00	2.00	0.0
Number of employees	2,838	2,778	2,731	2,674	2,390	

Note:

1. Figures in U.S. dollars are converted for convenience only, at the rate of ¥83.15 per U.S.\$1, prevailing on March 31, 2011.

# **NON-CONSOLIDATED BALANCE SHEETS**

Penta-Ocean Construction Co., Ltd. As of March 31, 2010 and 2011

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Current assets:			
Cash and deposits	¥ 49,046	¥ 37,799	\$ 454,588
Short-term investment securities	30	2	24
Trade receivables:			
Notes	1,642	2,198	26,434
Accounts	106,339	110,725	1,331,630
Subsidiaries and affiliates	4,070	4,961	59,663
Inventories:			
Costs on uncompleted construction contracts	10,953	10,521	126,530
Real estate for sale and development projects in progress	15,114	13,081	157,318
Raw materials and supplies	810	1,404	16,885
Deferred tax assets	5,052	4,151	49,922
Other	3,716	2,212	26,603
Allowance for doubtful accounts	(1,036)	(1,164)	(13,999)
– Total current assets	195,736	185,890	2,235,598

## Property, plant and equipment:

Land	33,425	40,146	482,815
Buildings and structures	29,324	29,112	350,114
Machinery, equipment and vehicles	14,428	13,259	159,459
Dredgers and vessels	24,349	24,486	294,480
Construction in progress	1,299	352	4,233
Other	111	128	1,539
Total property, plant and equipment	102,936	107,483	1,292,640
Less: Accumulated depreciation	(55,143)	(54,618)	(656,861)
Property, plant and equipment – net	47,793	52,865	635,779
Intangible assets:	458	579	6,963

### Investments and other assets:

Stock of and long-term loans receivable from subsidiaries and affiliates	5,870	5,033	60,529	
Investment securities	7,175	10,459	125,785	
Long-term loans receivable	138	135	1,624	
Deferred tax assets	9,909	9,346	112,399	
Other	15,033	11,855	142,573	
Allowance for doubtful accounts	(7,379)	(7,759)	(93,313)	
Total investments and other assets	30,746	29,069	349,597	
Total assets	¥274,733	¥268,403	\$3,227,937	
-				

	Millions	Millions of yen	
	2010	2011	2011
Current liabilities:			
Short-term loans payable			
Bank	¥ 25,850	¥ 25,440	\$ 305,953
Current portion of long-term loans payable		25,554	307,324
Trade payable:			
Notes		17,277	207,78
Accounts		61,539	740,09
Subsidiaries and affiliates		4,317	51,91
Advance received on uncompleted construction contracts		25,232	303,45
Deposits received		8,647	103,99
Income taxes payable		837	10,06
Accrued consumption taxes	—	4,627	55,64
Provision for loss on construction contracts		2,216	26,65
Provision for warranties for completed construction		718	8,63
Provision for loss on voluntary retirement and other		_	-
Other provision		850	10,22
Other		2,039	24,52
Total current liabilities		179,293	2,156,26
Deferred tax liabilities for land revaluation Other		7,156	86,06 5,05
Total noncurrent liabilities		33,250	399,88
Total liabilities		212,543	2,556,14
Net assets:			
Common stock		30,450	366,20
Authorized - 599,135,000 shares			
Issued shares			
March 31, 2011 286,013,910 shares			
March 31, 2010 245,763,910 shares			
Capital surplus			
Legal capital surplus		12,380	148,88
Other capital surplus	6,007	6,007	72,24
Total capital surplus	16,007	18,387	221,13
Retained earnings			
Retained earnings brought forward		1,849	22,23
Total retained earnings		1,849	22,23
Less: Treasury stock	(22)	(23)	(27)
Valuation difference on available-for-sale securities		(123)	(1,47
Deferred gains (losses) on hedges	(5)	(8)	(90
Revaluation reserve for land		5,328	64,07
Total net assets		55,860	671,79

# NON-CONSOLIDATED STATEMENTS OF INCOME

Penta-Ocean Construction Co., Ltd. For the fiscal years ended March 31, 2010 and 2011

	Millions of yen		Thousands of U.S. dollars
	2010	2011	2011
Construction business:			
Net sales	¥296,255	¥277,732	\$3,340,132
Cost of sales	269,885	253,340	3,046,783
- Gross profit	26,370	24,392	293,349
Development business and other:			
Net sales	1,183	1,642	19,748
Cost of sales	1,997	2,946	35,430
- Gross profit (loss)	(814)	(1,304)	(15,682)
Total:			
Total net sales	297,438	279,374	3,359,880
Total cost of sales	271,882	256,286	3,082,213
- Total gross profit	25,556	23,088	277,667
- Selling, general and administrative expenses	16,271	14,043	168,888
- Operating income	9,285	9,045	108,779
Non-operating income:			
Interest and dividends income	315	179	2,153
Interest and dividends income from subsidiaries and affiliates	1,719	197	2,369
Other	324	458	5,508
-	2,358	834	10,030
- Non-operating expenses:	<u>.</u>		
Interest expenses	2,780	2,214	26,627
Other	1,014	887	10,667
-	3,794	3,101	37,294
- Ordinary income	7,849	6,778	81,515
Extraordinary gain	2,761	719	8,647
	8,092	2,848	34,251
Income before income taxes	2,518	4,649	55,911
Income taxes:			
Current	259	1,194	14,360
Deferred	31	1, 194	18,412
Notincomo	290 V 2 2 2 8	2,725	\$ 22,772
Net income	¥ 2,228	¥ 1,924	\$ 23,139

## Net income per share of common stock

_	Ye	en	U.S. dollars
Primary	¥9.07	¥7.56	\$0.09
Assuming full dilution			

# **COMPANY DATA**

(As of March 31, 2011)

## **Company Outline**

# Board of Directors and Auditors (As of June 29, 2011)

Company Name	Penta-Ocean Construction Co., Ltd.	Pre
Established	April 1896	Re
Head Office	2-8, Koraku 2-chome, Bunkyo-ku, Tokyo 112-8576, Japan Tel: 81-3-3817-7181   Fax: 81-3-3817-7642	Dir
Paid-in Capital	¥30,449 million (US\$366.2 million)	
Employees	2,390	Co
Website	www.penta-ocean.co.jp	

President	and Representative	Director
Yoshio	Murashige	

Representative Director Hayuru Tsuda

#### Directors

Kiyoshi Ida Sumio Yamashita Kosuke Kondo Kunihiko Sasaki Yoshihisa Takimoto Shin Shiotani\*

## orporate Auditors Terumi Tawara Kaoru Kurokawa\*

Masatami Sasano\*

Kazunori Kameyama\*

\* Indicates an external director or external corporate auditor

## **Penta-Ocean Construction Group**

## **Consolidated Subsidiaries**

Penta-Ocean Dredging Co., Ltd.	Tokyo, Japan
Yoshin Construction Co., Ltd.	Hiroshima, Japan
Penta Builders Corporation	Tokyo, Japan
Obama Marine Co., Ltd.	Nagasaki, Japan
Kegoya Dock Co., Ltd.	Hiroshima, Japan
Penta Techno Service Co., Ltd.	Tochigi, Japan
Sand Techno Co., Ltd	Chiba, Japan
Domi Environmental Solutions	Tokyo, Japan
Penta Insurance Services Co., Ltd.	Tokyo, Japan
Jaiwat Co., Ltd.	Miyagi, Japan
Penta-Ocean (Malaysia) SDN. BHD.	Malaysia
Siam Goyo Co., Ltd.	Thailand
Thai Penta-Ocean Co., Ltd.	Thailand
Penta-Ocean Construction	
(Hong Kong) Ltd.	Hong Kong
Nicosia Co., Ltd.	Hong Kong
Brichwood Co., Ltd.	Hong Kong
Penta-Ocean Dredging Panama Inc.	Panama
Cosmo Transport Panama Inc.	Panama
Gloria Transport Inc.	Panama
Reina Del Mar Transport Inc.	Panama

Vient Del Mar Transport Inc.	Panama
Belleza Del Mar Transport Inc.	Panama
Sol Del Mar Transport Inc.	Panama
Angkutlaut Ltd.	Malaysia
Andromeda Five Pte Ltd.	Singapore
Mercury Five Pte Ltd.	Singapore
Mars Five Pte Ltd.	Singapore
Jupiter Five Pte Ltd.	Singapore
Neptune Five Pte Ltd.	Singapore
Cherry Five Pte Ltd.	Singapore
Penta-Ocean Technology Information Advisory (Shenzhen) Ltd.	China

# **Equity Affiliates**

Haneda Airport International	
Airline Apron PFI	Tokyo, Japan
Miyajima Aqua Partners Co., Ltd	Hiroshima, Japan
Chuo Marine Industries Co., Ltd.	Tokyo, Japan

## **Non-Equity Affiliate**

Matsuyama Environmental	
Technology Co., Ltd.	Ehime, Japan

### **Penta-Ocean Construction Network**



## HEAD OFFICE

2-8, Koraku 2-chome, Bunkyo-ku, Tokyo 112-8576, Japan Tel: 81-3-3817-7181 Fax: 81-3-3817-7642

## **2** SINGAPORE OFFICE

1 Kim Seng Promenade, #13-01/02, Great World City, East Tower, Singapore 237994 Tel: 65-6338-8966 Fax: 65-6337-0987

## **3** HONG KONG OFFICE

Unit 601, K Wah Center, 191 Java Road, North Point, Hong Kong Tel: 852-2833-1098 Fax: 852-2572-4080

### **4** VIETNAM OFFICE

4th Floor, 18 Tran Hung Dao Street, Hanoi, Vietnam Tel: 84-4-3824-1360 Fax: 84-4-3824-1444

### **5** INDONESIA OFFICE

Mid Plaza II, 24th Floor, JL. Jenderal Sudirman Kav. 10-11, Jakarta 10220, Indonesia Tel: 62-21-570-5484 Fax: 62-21-570-5485

### **6** MALAYSIA OFFICE

508, 5th Floor, Block A, Kelana Business Centre 97, Jalan SS 7/2, Kelana Jaya, 47301 Petaling Jaya, Selangor Darul Ehsan, Malaysia Tel: 60-3-7492-2208 Fax: 60-3-7492-2209

## **D** EGYPT OFFICE

27 El Falah Street, off Shehab Street, Flat No. 5, 2nd Floor, Mohandeseen, Giza, Egypt Tel: 20-2-3345-3207 Fax: 20-2-3345-3206

#### **8** COLOMBO OFFICE

P.O. Box 383, No. 3-2, CBM House No. 2A, Lake Drive, Colombo 8, Sri Lanka Tel: 94-11-2690316 Fax: 94-11-2671944

### **9 MANILA OFFICE**

Unit A1, 2nd Floor Almeda Arcade, 1014 Pasay Road, Makati City, Philippines Tel: 63-2-752-8997 Fax: 63-2-752-8996

#### **D** BANGKOK OFFICE

11th Floor, Room 1106, Vanit II Building, 1126/2, New Petchburi Road, Makkasan Rajthevee, Bangkok 10400, Thailand Tel: 66-2-655-2183 Fax: 66-2-655-2185

#### **1** DUBAI OFFICE

P.O. Box 118791, Unit 317, Al Attar Shopping Mall, Karama, Dubai, U.A.E. Tel: 971-4-335-8741 Fax: 971-4-335-8742

#### DELHI OFFICE

No. 402, 4th Floor, Time Tower, Mehrauli Gurgaon Road, Gurgaon-122002, Haryana, India Tel: 91-124-436-8355 Fax: 91-124-436-8356

# **Organization Chart**



Committee
Risk Management Committee
Central Safety, Health and Environment Committee
Quality and Environmental Management Committee

**CSR** Promotion Committee

Marketing Promotion

CSR Promotion Office

General Auditing Division
Personnel Division

General Administration Divisions Group

- Corporate Planning Division
- Finance Division

Account Division

Administration Division

General Affairs Division

# 2020 Business Center

Technology Strategy Office

Civ	il Engineering Sector	
	Civil Engineering Marketing Divisions Group	
	Marcang Divisions droup	
	Civil Engineering Divisions Group	
Arc	hitectural Sector	

Urban Development Divisions Group

Architectural Marketing Divisions Group

Architectural Divisions Group

International Divisions Group

Institute of Technology

Safety, Quality and Environment Divisions Group

Civil Engineering Planning Division
Marketing Division
Civil Engineering Project Division
Civil Engineering Division
Ship and Machinery Division
Civil Engineering Design Division
Environmental Business Division

Architectural Planning Division
Urban Development Division
<b>Business Development Division</b>
Marketing Division
Architectural Division
Architectural Division Architectural Design Division
Architectural Design Division

Institute of Environment Safety, Quality and Environment Division Procurement Division

Tokyo Civil Engineering Branch
Sapporo Branch
Tohoku Branch
Hokuriku Branch
Nagoya Branch
Osaka Branch
Chugoku Branch
Shikoku Branch
Kyushu Branch
Tokyo Architectural Branch

Singapore Office
Hong Kong Office
Vietnam Office
Indonesia Office
Malaysia Office
Egypt Office
Colombo Office
Manila Office
Bangkok Office
Dubai Office
Delhi Office

### **Investor Information**

April 1

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2-8-4, 1

**Fiscal Year** 

**Common Stock** 

**Stock Listing** 

Shareholders <u>Transf</u>er Agency (As of March 31, 2011)

- March 31	Major Shareholders			
ized: 599,135,000	Shareholders	Shares held (thousands)	Voting right ratio (%)	
286,013,910	Japan Trustee Services Bank, Ltd. (Trust Account)	13,076	4.6	
ction of the Tokyo and Nagoya Exchanges D Trust & Banking Co., Ltd. Izumi, Suginami-ku, 168-8507, Japan	The Master Trust Bank of Japan (Trust Account)	10,601	3.7	
	Mizuho Corporate Bank, Ltd.	7,059	2.5	
	Meiji Yasuda Life Insurance Co.	6,656	2.3	
	Sompo Japan Insurance Inc.	6,113	2.1	
	DAIWA CM EUROPE LTD EQ FINANCE DERIVATIVES GEF TRS KYLIN MGMT	5,200	1.8	
	Japan Securities Finance Co., Ltd.	4,725	1.7	
	Tokio Marine & Nichido Fire Insurance Co., Ltd.	3,934		
	Penta-Ocean Employee Stock Ownership Plan	3,686	1.3	
	Mizuho Trust & Banking Co., Ltd.	3,470	1.2	



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