

Penta-Ocean Construction

Annual Report 2004

Year Ended March 31, 2004



Sharpening our Competitive Edge
in a Global Marketplace



Penta-Ocean Construction Co., Ltd. is one of Japan's leading comprehensive construction companies, with 26 subsidiaries and five affiliates comprising the Penta-Ocean Group worldwide. Penta-Ocean develops advanced construction methods, materials and machinery for technologically and geologically challenging construction projects. During fiscal 2003, the Company's 108th year in business, Penta-Ocean was involved in many very-large-scale civil and architectural engineering projects in Japan and overseas.



The photographs on the front cover and this page are Naka Plant, a new waste disposal plant in Hiroshima.

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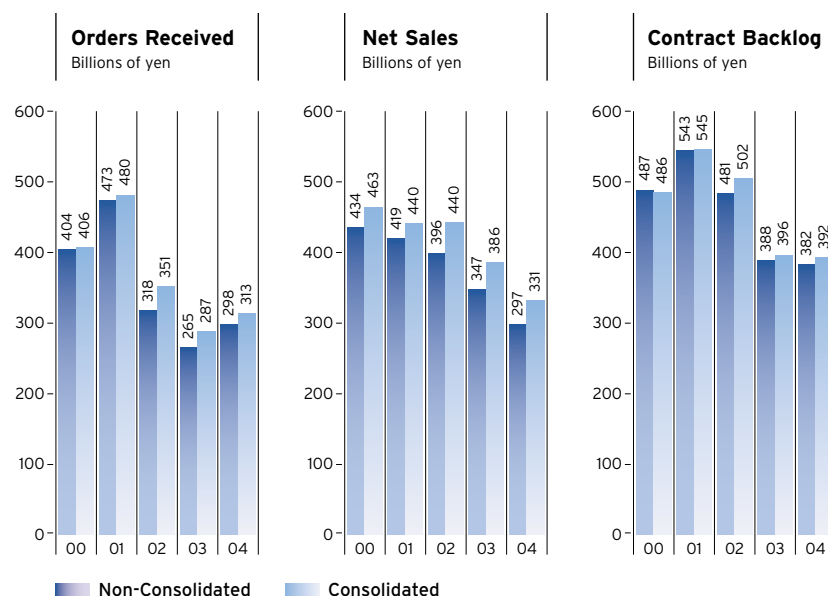
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Consolidated Financial Highlights

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Orders received	¥287,101	¥313,751	\$2,968,597
Net sales	386,861	331,170	3,133,409
Contract backlog	396,657	392,377	3,712,527
Total assets	472,849	443,193	4,193,330
Shareholders' equity	33,682	39,860	377,141
Ordinary income	1,846	7,440	70,395
Income (loss) before income taxes	(21,316)	6,624	62,674
Net income (loss)	(16,261)	3,292	31,148
Cash dividends	—	—	—

Per share of common stock	Yen		U.S. dollars
Shareholders' equity	¥ 93.21	¥ 110.31	\$ 1.04
Net income (loss)	(45.00)	9.11	0.09
Cash dividends	—	—	—

Note: Figures in U.S. dollars are converted for convenience only, at the rate of ¥105.69 per U.S.\$1, prevailing on March 31, 2004.



Message from the President

Fiscal 2003, the year ended March 31, 2004, marked Penta-Ocean's 54th business term. During this period, corporate profits improved overall owing to export-led business developments, while at home the business environment remained severe, as the Japanese economy continued to stagnate in the midst of eroding corporate and consumer confidence in the government's ability to turn the economy around.

In the domestic construction market, capital investments improved slightly, as did investment in new housing. However, funding for public works projects continued to stagnate, reflecting the trepidation of local and national governments to commit their limited funds to large-scale projects among less than optimistic economic forecasts. This trend resulted in continued shrinkage of the construction market overall.

In Southeast Asia, the major income market for Penta-Ocean, the Group's business activities increased in some countries, while severe competition in others made opportunities extremely challenging.

Business Results for Fiscal 2003

During the term under review, consolidated sales for Penta-Ocean's main construction business amounted to ¥314,626 million (US\$2,976 million), a 15.9% decrease from the previous term. Consolidated net sales for the Group also dropped, by 14.4% year-on-year to ¥331,170 million (US\$3,133 million).

Notwithstanding these declines, consolidated operating income increased by 74.9% to ¥10,734 million (US\$101.6 million). Consolidated ordinary income increased by 303.0% year-on-year to ¥7,440 million (US\$70.4 million). Consolidated income before income taxes amounted to ¥6,624 million (US\$62.7 million). In the previous term, substantial special losses were recorded in order to improve

the Group's overall financial condition and in the term under review, consolidated net income was \$3,292 million (US\$31.1 million).

In fiscal 2003, the Japanese economy remained stagnant, while private sector investment in housing grew over the previous year's level, albeit marginally. Investment in public works continued to decline, as a result of local and national government tightening of funding for civil engineering projects. Against this backdrop, domestic consolidated sales declined by 9.0% year-on-year to ¥296,812 million (US\$2,808 million). Operating income, however, increased by 45.9% to ¥12,367 million (US\$117.0 million).

Overseas, in Southeast Asia, the number of completed projects in Singapore decreased from the previous year. Consolidated sales decreased to ¥27,333 million (US\$258.6 million), a 45.3% year-on-year drop. Operating loss for this region amounted to ¥1,348 million (US\$12.8 million), or 31.4% below the previous term's level.

Consolidated sales derived from projects in Bulgaria, Romania, and other countries amounted to ¥7,025 million (US\$66.5 million), a 34.0% decline from the previous term. Operating loss also decreased for total revenues from this region, by 7.5%, to ¥347 million (US\$3.3 million).

Under these circumstances, regrettably, Penta-Ocean was unable to pay a dividend to shareholders for the term.

Prospering in the Challenging Times Ahead

The Japanese economy is expected to continue moving towards a recovery phase in the current term, supported by gradual increases in exports and capital investment in manufacturing. Unemployment and guarded personal spending contributed to a deflationary trend, however, and a full recovery is expected to take considerable time than initially anticipated.



In the domestic construction market, private sector capital investment increased slightly, although overall, investment in construction continued to decline. The drop in new housing starts reflected a falloff in the number of new families around the country, a trend expected to have a significant impact on Japan's economy from now on. Public sector investment, also, is not expected to grow in the near future, as local and national governments remain cautious in the current environment.

Against this backdrop, the Group continues to promote its medium-term management program, called "Challenge 21," a group-wide reorganization and strengthening effort formulated in October 2002.

In the current term, Penta-Ocean continues to bid for projects at home and overseas aiming to maintain its established position in those markets and increasing revenues and individual project profitability.

Its formidable technological expertise is responsible for its leadership position in the global construction market. The Group continues to develop and market reliable and more cost-effective construction methods and materials than its competitors and is an undisputed authority in such fields as land reclamation and anti-seismic technology development and construction.

As a leading marine construction company with more than a century of practical experience in this field, Penta-Ocean is expanding its capabilities through its involvement in and management of many very-large-scale landmark civil and architectural engineering construction projects worldwide.

In Japan, the Group's domestic construction business returned to profitability for the term under review, a full year sooner than expected. This was achieved through meticulous planning and coordination between sales, engineering and R&D teams, and by careful selection of

projects reflecting Penta-Ocean's growing expertise in various fields such as physical distribution and warehousing and medical technology-related businesses.

In overseas markets, competition grows increasingly severe every year, due both to the increase in the number of companies and consortia competing for projects, and to the severity of the bids. Historically, Penta-Ocean has maintained a strong foothold in Singapore, Hong Kong and other key locations in the region and will continue to exploit this presence and our reputation for excellence in our efforts to secure more business.

We are dedicated to enhancing Penta-Ocean's overall capabilities, strengthening its financial position by enhancing profitability, and increasing its contribution to the communities where it is actively involved at home and abroad. In these efforts, we ask for the continued support and understanding of our shareholders.

June 29, 2004

A handwritten signature in black ink, appearing to read "Hideaki Kato".

Hideaki Kato,
President



Hiroshima's Landmark Building Completed

During the term, the domestic construction market continued to suffer as public and private sector capital investment continued to decline. Despite the severe operating environment for construction companies, Penta-Ocean's medium-term management program, called "Challenge 21," initiated in October 2002, guided the Group towards a profitable year.

Owing to the downward trend in the domestic construction market, Penta-Ocean continued to streamline its operations at home. These efforts translated into the completion or elimination of unprofitable activities and a steady increase in operating profits for other projects, putting the Group back into a position of profitability ahead of schedule and several years ahead of its competitors. This accomplishment is significant because it was achieved under the most severe market conditions.

During the term, completion of a landmark high-rise office building in Hiroshima, Penta-Ocean's hometown, was especially important to the Group. The 43-story Urban View Grand Tower, stands 166 meters high and is one of western Japan's tallest buildings. It was built on the site of the historic Grand Hotel and is an RC-structured building that accommodates office, residential and retail facilities. The multipurpose structure is part of Hiroshima's comprehensive development plan that aims to transform the city and its economy.

The foundation of the previous building made

the construction work difficult and created unique challenges for the engineers. In order to minimize the disturbance and noise caused by construction work, an innovative method for driving concrete piles through the old foundation was developed.

Existing framework and pilings in the way of the new foundation were removed using an all-casing excavation method developed with original technology. New piling was installed by drilling new holes using ordinary earth drills. The all-casing method uses a casing tube equipped with bits mounted on both ends.

Earth retaining walls for the Tower were formed by applying the SMW (Soil Mixing Wall) method. This method makes it possible to form water-preventing earth-retaining walls quickly by mixing earth collected at a construction site with cement slurry. The rigidity of the earth retaining walls was further enhanced by forming a compound earth-retaining wall with main underground RC walls and H-shaped steel materials welded with studs that act as stress material arranged within the improved soil walls. The upper two struts supporting each earth-retaining wall can be dismantled simultaneously; thereby reducing the time needed for constructing the foundation.

Foundation work consumed more than one third of the total construction period and the superstructure was completed in 18 months. A new outer-shell precast method was used instead of the conventional method, which would have





extended construction time significantly. With the new method, an outer shell was constructed with built-in shear-reinforcing ribs, hollow square pillars, and hollow bottomless beams composed of two outer shells. Pillars were hoisted by crane as each floor was framed in, inserted into a pillar rod built in position, and connected to complete the overall framework. Beams were assembled on the ground into cross, T-shaped, or L-shaped forms, according to the pillars with which they were coupled. Then, the beams were unitized with the main supporting rod and hoisted to each floor. This process enabled Penta-Ocean engineers to complete the framing and bar-reinforcing work at the same time. Although the pillar materials were developed jointly with other construction companies, the beams were built by Penta-Ocean using original technology and adopted in this project for the first time.

The Urban View Grand Tower is the tallest high rise building that Penta-Ocean has constructed in Japan. The Group has constructed numerous buildings and structures in many locations throughout the world and has accumulated formidable comprehensive architectural engineering capabilities as a result.

Increasingly, new structures are being built over old ones in Japan, using new methods such as those described above. Penta-Ocean continues to develop construction methods and materials that will make it possible to complete construction works with time and cost savings.

The Group is completing various other high-rise buildings in urban centers throughout Japan, including the very large capacity residential buildings of The Laguna Tower and other condominiums at Tama Center.

New Outer-Shell Precast Method

Utilizing this newly developed precast method, an outer shell was constructed with built-in, shear-reinforcing ribs, streamlining the process and reducing the time and cost of the project.



Carrying in a building site



Cross-shaped frame



Pillar rods built in position



Completion of the framing work



Domestic Projects



3,000-ton crane vessel

Penta-Ocean's domestic civil engineering segment represents the Group's main source of revenues, and during the term, recorded a substantial 50% increase in orders received in the first half of the year. This success was due largely to strenuous Group-wide efforts to increase sales and project efficiency. Despite this success, however, public works projects commissioned by the central and local governments remained severely depressed. Undaunted, Penta-Ocean is determined to use the current economic dilemma as an opportunity to increase its strengths in every aspect of its operations, and in particular, in research and development of new technology and construction methodology.

An example of this prowess, during the term, was the demolition and removal of a submerged fort foundation that was blocking a shipping route at the Tokyo Bay Entrance Traffic Route (Uraga Suido Traffic Route) Concrete Blocks Removal Project.

Although the elimination work was fairly rudimentary for a construction company, with Penta-Ocean's capabilities, the work commissioned by Japan's Ministry of Land, Infrastructure and Transport (MLIT) included the removal of the submerged structure, dredging of a shipping access channel 23 meters deep, and expansion of the heavily traveled Uraga Channel.

This coastal fort was constructed 130 years ago by the emerging government of Japan during the Meiji Era. It was built to prevent the European and U.S. fleets from entering Tokyo Bay, the entrance to Tokyo at that time. When it was completed in 1921, ten years later than initially planned, the fort represented a feat for the skilled marine engineers

of the time. The project had been hampered by typhoons and tidal waves and two years after its completion it was completely destroyed by the massive Kanto Earthquake that devastated Tokyo and tumbled silently into the sea. For more than 80 years, the obstruction had posed a threat to ships entering the harbor.

The MLIT required Penta-Ocean to frame the entire structure in order to prevent pollution of the water surrounding it. The concrete blocks forming the fort were reused in another location to create a sanctuary for marine animals and plants. Since there was little information on the fort, Penta-Ocean sent divers deep down to assess the situation and followed that by the removal of massive amounts of sand and soil to expose the structure. A survey was conducted, subsequently, and information on the size, weight and positioning of the blocks was gathered.

The heaviest of the structures to be removed, named the I-700 Concrete Structure, weighed 1,211 tons, and took three months to remove sand and dirt around it, make detailed surveys and reviews, and mount hoisting metals to it. A 3,000-ton crane vessel was used for hoisting it with a total of 32 cables attached to it at a very slow speed of about 30 cm/minute. The removal of the submerged fortification and the dredging and widening of the channel have greatly improved navigation in and out of the port.

Waste Disposal Plant for the 21st Century – Naka Plant

Penta-Ocean has transformed what, traditionally, was considered an unattractive, and purely utilitar-



Hoisting work at Tokyo bay



1,211-ton hoisted concrete structure



Hiroshima City Naka Incineration Plant, Hiroshima



Fish auction area

ian waste disposal complex into a spectacular architectural achievement with high technology systems. The Naka Plant has already become a landmark accomplishment for the city of Hiroshima.

A 10-minute drive from the Peace Memorial Park, Hiroshima's most famous landmark, the site of the Naka Plant is surrounded by Hiroshima Bay and faces the Inland Sea of Japan. In anticipation of the 100th anniversary of the atomic bombing of the city, this facility was designed for state-of-the-art functioning and spectacular design, in line with the city's ongoing beautification plan.

Adopting a bold-patterned glass curtain wall, advanced waste treatment technologies, and an open, transparent design, this is a waste treatment plant suitable for the new century, with due consideration given to environmental safeguards. Adopting glass allows visitors to pass through the interior in transparent tunnels for observing incinerating facilities, while enjoying a beautiful view of Hiroshima Bay.

The new Naka Plant will have an incinerating unit with disposable capacity of 600 tons of waste per day. Excess heat produced during incineration is utilized for generating power, which is used in the plant interior and also sold to an electric power company. Odorous air arising from waste pits is collected and funneled to incinerators, thereby reducing odor in the surrounding area. Ash remaining after incineration is moved to an ash-melting furnace where its volume is reduced to half by electric arc heat and recycled into aggregates for asphalt road-paving materials and other end uses.

To assure prevention of contamination, dioxins and dust are eliminated from waste gases through a filter-type dust collector.

A New Type of Fish Market Opening a New Era

In recent years, food safety has become an increasingly important issue. In a country where seafood makes up the majority of the population's diet, the safe handling and proper preservation of sea produce are essential.

Construction of the Uozu Fish Market was completed by Penta-Ocean during the term and incorporates an advanced, hygiene control system that ensures safety and freshness of all produce. It is a model facility and conforms to all HACCP (Hazard Analysis and Critical Control Point) requirements set down by Japan's Agency of Fisheries.

HACCP is a food hygiene control system for monitoring food safety. The HACCP approval system by the Ministry of Health, Labor and Welfare currently covers products made of milk, meat, and fish curd, but does not cover fish and shellfish.

The Group-wide effort that made the successful completion of this project possible was the result of many years of accumulated expertise in marine and architectural engineering work. Penta-Ocean has a long history in constructing harbor and fishing port facilities in Toyama Prefecture and has earned an exemplary reputation in that region.

To complete the project, Penta-Ocean had to overcome complicated foundation requirements, as the facility is located in the soft and saturated soil



Ceiling hose storage reels



Ultraviolet disinfecting and filtration unit

Uozu Fish Market, Toyama



near the sea. The Group's expertise in marine construction and original technology made it possible to complete the preliminary work in record time.

This HACCP approved facility houses a building equipped with water inlets that collect seawater outside the port. By taking in water from the 30-meter deep sea 150 meters offshore, fish can survive longer in captivity, because the water contains few contaminants and holds a constant temperature. The incoming seawater passes through an ultraviolet disinfecting unit, an ultraviolet filtration unit, and a water cooling unit in the building's interior and then is held in large tanks to keep fish alive and fresh until sold. The water-collecting pipes used in this state-of-the-art facility were laid using a 100-ton crane boat.



Container washing unit

The Fish Market buildings are equipped with seawater icing units, container washing rooms, air shower units, boot cleaning stations, storage refrigerators, and area hermetically sealed in order to maintain a high level of hygiene throughout the complex. The facility is visited by many and admired for its highly advanced capabilities.

Overseas Projects



Deep Tunnel Sewerage System for Singapore

In December 2003, the initial phase of construction of a very deep sewer tunnel was completed. The project was commissioned by the Public Utilities Board of Singapore and at 7,717 meters is the world's longest tunnel constructed using a single-sealed earth pressure type boring machine.

The project was designed to alleviate the growing strain on the present system caused by rapid growth in urban population, and provide this island country with a comprehensive 80-kilometer sewer system that will be maintenance free for 100 years. When completed, the system will collect refuse in two large treatment facilities located at the east and west ends of the island city and large enough to accommodate the city for a century of growth.

The section of the tunnel complete during the term extending 7,717 meters between Bedok and Paya Lebar in the southeastern area of Singapore. The tunnel has an inside diameter of 6 meters and is located at a depth of 35 to 45 meters. The ground under Singapore is inconsistent and this made boring the tunnel across the 7.7 km-long distance very challenging. All work had to be completed without any disturbance to the ground surface. Penta-Ocean is also engaged in secondary, corrosion-proofing work on the tunnel with completion expected this year.

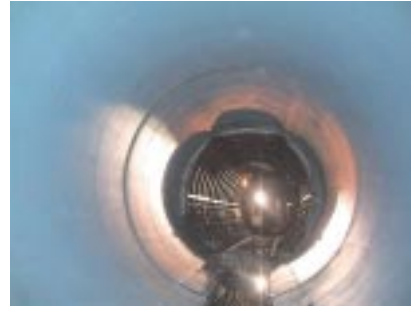
The Company also won the contract to build the Harbour Front Mall, in Singapore. Scheduled for completion in 2005, the facility will be a large-scale commercial and entertainment center. This project will rival the landmark Esplanada Theatres complex, a spectacular performing arts center located at the edge of Singapore Harbor, completed recently by Penta-Ocean.

Several buildings are under construction in Hong Kong, including the 25-story Lockhart Road Office Building, the 8-story Chai Wan Elementary School, and St. Andrew's Catholic Church and an attached kindergarten. All of these projects are scheduled for completion during the current term. Overseas ODA-funded construction projects completed during the term included the secondary Apia Harbor extension work for the Samoan Ministry of Transport, which was completed in October 2003, and a medical supply center for the Ministry of Health of the Republic of Fiji. These projects are part of Japan's ODA program to assist in the improvement in infrastructure of developing nations.

Projects currently underway in the region include the Hai Phong Port Rehabilitation Project, in Vietnam, and the Subic Bay Development Project, in the Philippines.



Shield machine

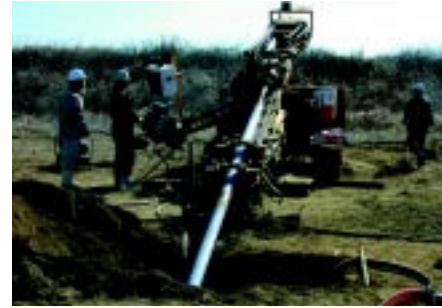


Completed 7.7km sewer tunnel, Singapore



KCRC Tsuen Wan station, Hong Kong

R&D for Business Strategy



A drilling machine of bent drilling hole method

For more than a century, Penta-Ocean has continued to develop innovative solutions to the myriad of challenges it has faced when completing monumental construction projects against seemingly impossible odds. As society has progressed, the complexity of construction requirements and Penta-Ocean's ability to meet and surpass them, consistently, has made the Group one of the world's leading developers of construction materials, and methods and has earned it a place of recognition for its construction technology capabilities.

This reputation has led to the procurement of many very-large-scale civil and architectural engineering projects in Japan and overseas. Faced by ever increasing competition, however, the need to develop ever more efficient and cost saving materials, machines and construction protocols for projects with widely varying requirements and environmental challenges has become essential for survival in today's global construction market. Penta-Ocean continues to lead the industry in this area.

During the term, the Group's expenses for ongoing research and development amounted to ¥1,558 million (US\$14.7 million). This led to the introduction of new and innovative machinery and methods designed to improve both the efficiency and cost effectiveness of construction work in various areas of Penta-Ocean's activities.

The following are some of the technologies developed and marketed during the term under review.

Bent drilling hole method for preventing ground liquidation

This method consists of an advanced hole drilling system for improving soil directly below a structure using a drilling machine mounted on the ground and drilling holes in a curved direction, eliminating the use of the conventional curved drills that have made this process difficult. The system is particularly useful in improving the soil under existing hazardous material storage tank foundations, constructed prior to the current safety requirements that went into effect in 1994.

This method is also being used to improve contaminated soil, in the confined installation of pipelines, and for auxiliary use in tunneling work in congested urban environments.

MELIT method developed for underground sewer conduits

Penta-Ocean developed its MELIT (MEchanically Linking a pipe jacking Tunnel to an underground structure) Method to improve the process of connecting new conduit with existing underground sewer conduits by mechanical cutting existing pipelines laterally. The system is equipped with small and medium-diameter pipe-jacking conduits. This innovative remote controlled method needs no face-cutting or large-scale soil improvement work.

When connecting an existing conduit laterally with a new conduit utilizing conventional methods, soil improvement is often necessary, or additional adjacent structures, such as shafts must be built. This process often increases costs and the amount of time required to complete the projects.



Incinerator ash-granulating/sintering system



Sample of recycling ash waste

The newly developed MELIT Method uses a propelling unit consisting of a cutting ring mounted on special self-replaceable blade teeth for cutting existing conduits. It is made of steel or RC that pushes forward the cutting ring after installing a new conduit and directly cutting the lateral side of an existing conduit. The process hermetically joins the new one with existing underground conduits.

Eco-Screw System for recycling large volumes of dredged sediment

In the term under review, Penta-Ocean introduced Japan's largest eco-screw system, an innovative



Eco-Screw system

dredging device that continuously dehydrates sand and soil brought up by the dredger, or by a muddy earth pressure-shield excavator used in harbors, streams, and lakes.

Soft dredged sediment discarded as waste in the past, is now subjected to a dehydrating process by an eco-screw system for recycling as river bank and land reclamation material. Soil excavated using a shield machine can also be improved into a Class 3 construction soil level by dehydrating it using this system.

3D Logistics Movement Survey System using mobile unit-positioning

This system detects the movements of workers in plants, warehouses, and physical distribution centers and their vehicles in a 3-dimensional system designed to analyze efficiency by reproducing actual work situations. The automatic, unmanned system makes it possible to survey and analyze a wide range of information and input variables in order to improve operating efficiency. The rapidly expanding range of applications for the system now encompasses retailers, medical care facilities, and physical distribution planning and control industries.

Incinerator ash-granulating/sintering system for recycling ash waste

This technology incorporates the processes of selective elimination of large impurities mixed in incinerator ash; drying and crushing of the ash; granulation by adding an auxiliary agent; and formation of safe, recycled products by sintering at 1000°C to 1050°C. Dioxins contained in the ash are thermally decomposed and heavy metals are devolatilized and insolubilized, while waste heat from the sintering process is effectively used in an ash-drying processes.

The grain size of the recycled material can be adjusted during the granulating process. The end material has a similar appearance and physical characteristic to natural gravel and is widely applicable as sand for plant cultivation and fish farming, and as a construction material. The development of this technology has been subsidized by the Ministry of the Environment and has won an award from Japan Waste Research Foundation.

New Businesses, Real Estate Development and Other Businesses



Shield machine worked at Tamagawa project



Tamagawa Joryu rainwater main sewerage line

Penta-Ocean has long been involved in the development of multi-faceted projects such as airports, various industrial facilities, and waste treatment plants, all on reclaimed land in coastal areas. Its advanced research and development capabilities have led to the Group's involvement in fields as diverse as air pollution and the elimination of dioxins from the air we breathe, to the development of wind power generation "farms" in coastal areas in various locations around the world, and many other fields. Penta-Ocean continues to develop construction materials, methods and concepts that meet many of the rapidly evolving needs of an increasingly urbanized global society. The Group is at the forefront of what has become known as geo-front developments, the creation of structures that protect urban centers from flooding, both from heavy rainfall and from tides.

Construction of very deep tunnels presents a unique challenge to construction companies involved in tunneling work. An expert in the field, Penta-Ocean employed the world's largest earth pressure-type sealed machine construction method in the building of the Tamagawa Joryu Rainwater Main Sewerage Line project. Since the finished internal diameters differ between the up and downstream sites (3.75m and 5.25m), two types of sealed machines were needed to complete the project. Penta-Ocean developed a large sealed machine, called "the Master," incorporating a smaller unit, known as "the Slave," so that the smaller unit could be detached where the diameter of the tunnel became smaller. This method has reduced construction time significantly.

The Asukayama Main Sewerage Line Project employed an innovative T-shaped junction sealing

method (T-Boss Method) to connect new and existing conduits underground through a lateral cutting process. The method has dramatically increased cost savings and shortened construction periods. The T-Boss Method was employed for the first time on this project.



Asukayama main sewerage line project site

The domestic real estate market showed signs of recovery during the term, primarily in urban centers. Group-wide efforts to promote Penta-Ocean's real estate development activities throughout Japan, resulted in a 75.3% increase in consolidated sales to ¥6,240 million (US\$59.0 million). Operating expenses also increased during the term, and therefore and operating loss of ¥678 million (US\$6.4 million) was recorded for the term.

In Penta-Ocean's other business segment, consolidated sales rose by 12.8% from the previous term, to ¥10,305 million (US\$97.5 million), thanks largely to the Group's shipbuilding business, sales and leasing of construction materials and facilities, and leasing of vessels. This segment did not record operating profit for the term, however, and consolidated operating loss for the term amounted to ¥411 million (US\$3.9 million), a year-on-year increase of ¥323 million (US\$3.1 million).

Consolidated Financial Statements

Consolidated Five-year Summary

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
Years ended March 31

	Millions of yen					Thousands of U.S. dollars
	2000	2001	2002	2003	2004	2004
Orders received	¥406,995	¥480,699	¥351,331	¥287,101	¥313,751	\$2,968,597
Construction	406,995	480,699	351,331	287,101	313,751	2,968,597
Real estate development	—	—	—	—	—	—
Other	—	—	—	—	—	—
Net sales	463,952	440,141	440,662	386,861	331,170	3,133,409
Construction	436,910	428,367	430,474	374,169	314,626	2,976,875
Real estate development	17,283	5,844	2,149	3,560	6,240	59,041
Other	9,759	5,930	8,039	9,132	10,304	97,493
Contract backlog	486,989	545,246	502,980	396,657	392,377	3,712,527
Construction	486,989	545,246	502,980	396,657	392,377	3,712,527
Real estate development	—	—	—	—	—	—
Other	—	—	—	—	—	—
Total assets	510,665	497,114	509,541	472,849	443,193	4,193,330
Shareholders' equity	46,110	51,716	51,685	33,682	39,860	377,141
Ordinary income	8,824	10,494	8,351	1,846	7,440	70,395
Income (loss) before income taxes and minority interests	(19,054)	9,436	6,519	(21,316)	6,624	62,674
Net income (loss)	(13,395)	3,179	1,771	(16,261)	3,292	31,148
Cash dividends	904	1,807	904	—	—	—
Per share of common stock:	Yen					U.S. dollars
Shareholders' equity	¥127.58	¥143.10	¥143.01	¥93.21	¥110.31	\$1.04
Net income (loss)	(37.06)	8.80	4.90	(45.00)	9.11	0.09
Cash dividends	2.50	5.00	2.50	—	—	—
Number of employees	4,176	4,114	4,549	3,934	3,767	

Note: The amounts of orders received and contract backlog related to real estate development and other business is not stated on the above summary, because those amounts were small and did not have a

material effect to respective total amounts.

Figures in U.S. dollars are converted for convenience only, at the rate of ¥105.69 per U.S.\$1, prevailing on March 31, 2004.

Financial Review

Business Performance

Although private sector investment, primarily in new housing, rose slightly during the term, local and federal governments alike held back on plans for new, publicly funded infrastructure projects, making the domestic market for construction companies even more severe than in the previous fiscal year.

In Southeast Asia, where Penta-Ocean has long been involved in very-large-scale land reclamation schemes and massive architectural engineering projects, a growing number of competitors competed for larger portions of government projects once held almost exclusively by Penta-Ocean.

In this business environment, consolidated net sales declined by 14.3% year-on-year to ¥331,170 million (US\$3,133.4 million). Consolidated operating income increased by 74.9% to ¥10,734 million (US\$101.5 million). Penta-Ocean strove to increase the efficiency of every project worldwide in order to increase profitability and enhance its competitiveness in a rapidly changing construction market.

Consolidated ordinary income increased by 303.0% over the previous term to ¥7,440 million (US\$70.3 million). Income before income taxes amounted to 6,624 million (US\$62.6 million) and consolidated net income totaled ¥3,292 million (US\$31.1 million), reflecting a return to profitability from levels in the previous term. This gain was achieved, primarily, by the recording of a substantial amount of special losses in the previous term. Also, in fiscal 2003 as well, Penta-Ocean liquidated ¥1,318 million (US\$12.4 million) in fixed assets, further strengthening its financial base.

Segment Information

When examining the Group's consolidated financial results by business segment, the domestic construction market, which represents the primary source of revenue, remained severe owing to the continuing falloff in public sector investment. The private sector, however, exhibited renewed activity, with investment in housing improving

slightly over the previous term.

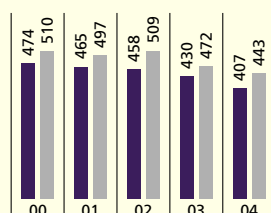
Under these circumstances, consolidated sales for the construction segment decreased by 15.9% to ¥314,625 million (US\$2,976.8 million). Consolidated operating income, on the other hand, increased by 101.0% over the previous term to ¥11,712 million (US\$110.8 million), owing to the Group's efforts to improve the profitability of individual projects. Personnel cuts in the previous term contributed significantly to the reductions in operating costs on many of the Group's projects.

Although the domestic real estate market, particularly in urban areas, exhibited signs of recovery during the term, the Group's development activities throughout Japan remained sluggish. Despite the harsh business environment, however, Group-wide efforts to promote the sale of real estate for sale held by Penta-Ocean, consolidated sales for this category increased 75.2% over the previous year's level to ¥6,240 million (US\$59.0 million). Although the previous term recorded profits, the term under review indicated the loss of ¥678 million (US\$6.4 million).

Penta-Ocean's non-construction business segment registered a 12.8% year-on-year increase in consolidated sales amounting to ¥10,305 million (US\$97.5 million). The substantial contribution from the Group's shipbuilding business was credited with the increase. Its construction materials and facilities leasing and vessel leasing business also contributed. Owing to various factors, however, this segment did not record an operating profit for the term. Consolidated operating loss amounted to ¥411 million (US\$3.8 million), an increase of 367.0% from the previous term.

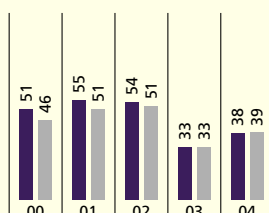
Consolidated sales from business activities in Japan amounted to ¥296,812 million (US\$2,808.3 million), a decrease of 9.0% from the previous year's level. Operating income increased by 45.9% to ¥12,367 million (US\$117.0 million).

Total Assets
Billions of yen

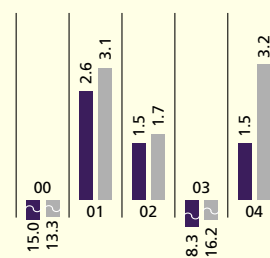


■ Non-Consolidated ■ Consolidated

Shareholders' Equity
Billions of yen



Net Income (Loss)
Billions of yen



Consolidated net sales from business activities in South-east Asia decreased by 45.3% to ¥27,333 million (US\$258.6 million) and for the second year no operating profit was recorded. Notwithstanding, consolidated loss was reduced by 31.3% to ¥1,348 million (US\$12.7 million).

Consolidated sales derived from the Group's business activities in Bulgaria, Romania, and other countries amounted to 7,025 million (US\$66.4 million). This represented a decrease of 34.0% from the previous term. Operating loss reached ¥347 million (US\$3.2 million), or 7.4% below the previous term's level.

Orders Received and Contract Backlog

Consolidated orders received by the Group during the term amounted to ¥313,751 million (US\$2,968.5 million), an increase of 9.2% over the previous year.

While orders received in the domestic market increased by 9.2% for civil engineering and 5.1% for construction projects, orders from overseas also increased, by 12.5%, including orders for large-scale commercial facilities and harbor projects under the ODA.

Contract backlog decreased by 1.0% year-on-year to ¥392,377 million (US\$3,712.5 million).

Financial Position

Total assets held by Penta-Ocean and its consolidated subsidiaries decreased by 6.2%, or ¥29,656 million (US\$280.5 million), to ¥443,193 million (US\$4,193.3 million), during the term. This was attributable to several factors, including a reduction in new orders, the liquidation of non-active assets, the allocation of a substantial amount of reserves for research and development, and an adjustment for losses resulting from the liquidation of a subsidiary.

Cash Flows

An increase in cash flow generated from sales activities and other adjustments let to substantial improvement over the

previous term, to ¥6,624 million (US\$62.6 million). This gain reflected increased profitability from construction projects combined with a reduction in personnel expenses resulting from streamlining in the previous term, and a reduction in inventory, to ¥15,377 million (US\$145.4 million). Income increased by ¥46,254 million (US\$437.6 million) year-on-year to ¥33,228 million (US\$314.3 million).

Cash flow from investment activities resulted in an excess expenditure of ¥4,206 million (US\$39.7 million), a reduction of ¥2,008 million (US\$18.9 million) from the previous term, as a result of contribution of funds for redeeming the debts of Green Port Co., Ltd., an affiliated company applied the equity method, for the purpose of eliminating the joint surety ship of its debts.

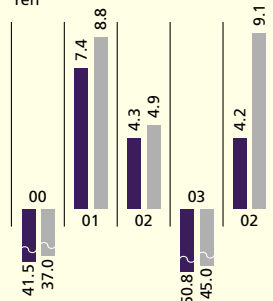
Cash flow from financial activities decreased by ¥38,491 million (US\$364.1 million) from the previous term, reflecting excess payments of ¥20,574 million (US\$194.6 million), mainly due to redemption of debts.

The amount of consolidated cash and cash equivalents reported by the Group at the end of the term increased by 16.9% year-on-year, or ¥8,380 million (US\$79.2 million), to ¥57,701 million (US\$545.9 million). The balance of interest-bearing liabilities held by the Group amounted to ¥186,703 million (US\$1,766.5 million), including those held by Penta-Ocean, which amounted to ¥170,284 million (US\$1,611.1 million).

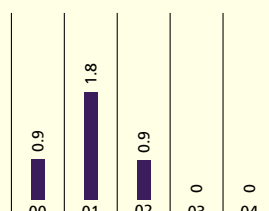
Dividends

It is Penta-Ocean's basic policy to pay dividends to its shareholders in a consistent manner, while at the same time endeavoring to accumulate internal reserves in order to maintain a strong financial base. Owing to the substantial number of special losses recorded during the previous term and a move to reduce paid-in capital in order to improve the Group's financial standing, Penta-Ocean was again unable to pay a dividend to shareholders.

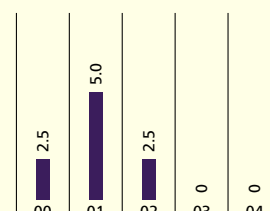
**Net Income (Loss)
per Share**
Yen



Cash Dividends
Billions of yen



**Cash Dividends
per Share**
Yen



Consolidated Balance Sheets

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
ASSETS	2003	2004	2004
Current assets:			
Cash and deposits (Note 5)	¥ 49,969	¥ 58,129	\$ 549,995
Securities (Notes 3 (4), 4 and 5)	728	201	1,902
Trade receivables:			
Notes	14,316	17,306	163,743
Accounts	134,811	111,237	1,052,484
Inventories: (Note 3 (7))			
Cost of uncompleted contracts	50,355	50,349	476,384
Real estate for trade and real estate in progress	52,520	39,347	372,287
Other inventories	3,058	2,269	21,468
Deferred tax assets (Note 15)	10,500	11,013	104,201
Other current assets	5,414	5,690	53,837
Allowance for doubtful accounts (Note 3 (6))	(1,006)	(1,158)	(10,957)
Total current assets	320,665	294,383	2,785,344
Investments and non-current assets:			
Investment in securities (Notes 3 (4), 4 and 5)	18,743	22,285	210,852
Long-term loans and accounts receivables	7,480	12,979	122,803
Sundry investments (Note 5)	21,398	15,572	147,337
Deferred tax assets (Note 15)	15,550	11,756	111,231
Allowance for doubtful accounts (Note 3 (6))	(11,858)	(6,706)	(63,450)
Total investments and non-current assets	51,313	55,886	528,773
Property, plant and equipment (Note 3 (8)):			
Land (Note 5)	50,860	48,240	456,429
Buildings and structures (Note 5)	39,509	38,979	368,805
Machinery, equipment and vehicles	20,454	20,151	190,661
Dredgers and vessels	53,283	52,203	493,926
Construction in progress	1,851	85	804
Other property, plant and equipment	3,645	3,642	34,460
Total property, plant and equipment	169,602	163,300	1,545,085
Less accumulated depreciation	(69,332)	(70,930)	(671,114)
Property, plant and equipment — net	100,270	92,370	873,971
Other assets (Note 3 (9))	601	554	5,242
Total assets	¥472,849	¥443,193	\$4,193,330

See accompanying Notes to Consolidated Financial Statements.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Short-term debt (Note 6)	¥ 84,646	¥ 71,426	\$ 675,807
Current portion of long-term debt (Note 6)	22,979	34,346	324,969
Trade payables:			
Notes	37,536	34,619	327,552
Accounts	87,125	83,592	790,917
Advance on contracts in progress	49,337	51,309	485,467
Deposits received	16,209	15,534	146,977
Accrued income taxes	649	708	6,699
Provision for loss on liquidation of an affiliated company (Note 3 (11))	10,245	487	4,608
Accrued expenses	2,430	1,984	18,772
Other current liabilities	4,691	4,020	38,035
Total current liabilities	315,847	298,025	2,819,803
Long-term liabilities:			
Long-term debt (Note 6)	99,633	80,932	765,749
Reserve for retirement benefits (Notes 3(12) and 19)	7,357	7,729	73,129
Reserve for directors' and statutory auditors' retirement pay (Note 3 (13))	694	461	4,362
Deferred tax liabilities for land revaluation excess (Note 17 (2))	4,012	5,248	49,655
Consolidation adjustments	1,402	967	9,149
Other long-term liabilities	10,222	9,968	94,314
Total long-term liabilities	123,320	105,305	996,358
Minority interests	—	3	28
Shareholders' equity:			
Common stock	33,971	18,070	170,972
Authorized — 599,135,000 shares			
Issued — 361,407,443 shares at March 31, 2003 and 2004			
Capital surplus (Note 17(1))	10,635	10,106	95,619
Earned surplus (deficit) (Note 2(5))	(17,008)	889	8,411
Land revaluation excess — net (Note 17(2))	5,800	7,650	72,381
Unrealized valuation gain (loss) on other securities — net (Note 17(3))	(64)	2,982	28,215
Cumulative foreign currency translation adjustments (Note 3(2))	352	168	1,590
Less: Treasury stock	(4)	(5)	(47)
Total shareholders' equity	33,682	39,860	377,141
Total liabilities, minority interests and shareholders' equity	¥472,849	¥443,193	\$4,193,330

Commitments and contingent liabilities (Note 14)

Consolidated Statements of Income

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
For the years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Construction business:			
Net sales	¥374,169	¥314,626	\$2,976,876
Cost of sales	340,170	282,248	2,670,527
Gross profit	33,999	32,378	306,349
Real estate and other:			
Net sales	12,692	16,544	156,533
Cost of sales	11,629	16,904	159,939
Gross profit (loss)	1,063	(360)	(3,406)
Total net sales	386,861	331,170	3,133,409
Total cost of sales	351,799	299,152	2,830,466
Total gross profit	35,062	32,018	302,943
Selling, general and administrative expenses	28,926	21,284	201,381
Operating income	6,136	10,734	101,562
Other income:			
Interest and dividends	477	435	4,116
Other (Note 7)	1,254	1,045	9,887
	1,731	1,480	14,003
Other expenses:			
Interest	3,462	3,798	35,935
Other (Note 8)	2,559	976	9,235
	6,021	4,774	45,170
Ordinary income	1,846	7,440	70,395
Extraordinary gain (Note 9)	2,561	2,502	23,673
Extraordinary loss (Note 10)	25,723	3,318	31,394
Income (loss) before income taxes and minority interests	(21,316)	6,624	62,674
Income taxes (Notes 3 (17) and 15):			
Current	812	888	8,402
Income taxes deferred	(5,867)	2,451	23,190
Minority interests	—	7	66
Net income (loss)	¥ (16,261)	¥ 3,292	\$ 31,148
Income (loss) per share of common stock (Note 3 (14))	Yen		U.S. dollars
Primary	¥(45.00)	¥9.11	\$0.09
Assuming full dilution	—	—	—

Consolidated Statements of Shareholders' Equity

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
Years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Common stock:			
Balance at the beginning of the period	¥33,971	¥33,971	\$321,421
Transferred to earned surplus and capital surplus	—	(15,901)	(150,449)
Balance at the end of the period	33,971	18,070	170,972
Capital surplus (Note 17 (1)):			
Balance at the beginning of the period	10,635	10,635	100,624
Transferred to earned surplus	—	(10,635)	(100,624)
Transferred from common stock	—	10,106	95,619
Balance at the end of the period	10,635	10,106	95,619
Earned surplus (Note 2 (5)):			
Balance at the beginning of the period	251	(17,008)	(160,923)
Transferred from common stock	—	5,795	54,830
Transferred from capital surplus	—	10,635	100,624
Decrease resulting from change in scope of consolidation	(23)	—	—
Cash dividends	(903)	—	—
Transferred from land revaluation excess — net	(72)	(1,825)	(17,268)
Net income (loss)	(16,261)	3,292	31,148
Balance at the end of the period	(17,008)	889	8,411
Land revaluation excess — net (Note 17 (2)):			
Balance at the beginning of the period	5,614	5,800	54,877
Transferred to earned surplus	72	1,825	17,268
Increase in excess — net	114	25	236
Balance at the end of the period	5,800	7,650	72,381
Unrealized valuation gain (loss) on other securities — net (Note 17 (3))	(64)	2,982	28,215
Cumulative foreign currency translation adjustments (Note 3 (2))	352	168	1,590
Tresury stock	¥ (4)	¥ (5)	\$ (47)

See accompanying Notes to Consolidated Financial Statements.

Consolidated Statements of Cash Flows

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
For the years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Cash flows from operating activities:			
Income (loss) before income taxes and minority interests	¥(21,316)	¥6,624	\$62,674
Adjustment to reconcile income (loss) before income taxes and minority interests to net cash provided by operating activities:			
Depreciation and amortization	6,016	5,369	50,800
Amortization of consolidation adjustments	(435)	(435)	(4,116)
Increase (decrease) in allowance for doubtful receivables	(924)	(5,000)	(47,308)
Increase (decrease) in reserve for retirement benefits	(2,265)	371	3,510
Interest and dividends receivable	(477)	(435)	(4,116)
Interest expense	3,555	4,257	40,278
Foreign exchange loss (gain)	754	(11)	(104)
Equity loss (gain)	569	(55)	(520)
Loss (gain) on sales and disposals of property, plant and equipment	283	1,163	11,004
Loss (gain) on sales of investment in securities	(5)	(337)	(3,189)
Write-down of securities and investment in securities	505	15	142
Change in assets and liabilities:			
(Increase) decrease in trade receivables	24,490	13,521	127,931
(Increase) decrease in cost of uncompleted contracts	12,817	8	76
(Increase) decrease in real estate for trade and real estate in progress and other inventories	517	15,378	145,501
Increase (decrease) in trade payables	(39,277)	(4,603)	(43,552)
Increase (decrease) in advance on contracts in progress	(8,229)	1,972	18,658
Increase (decrease) in accrued expenses	13,446	(10,249)	(96,972)
Other — net	1,287	10,351	97,937
Sub total	(8,689)	37,904	358,634
Interest and dividends received	528	394	3,728
Interest paid	(3,511)	(4,241)	(40,127)
Income taxes paid	(1,354)	(829)	(7,844)
Net cash provided by (used in) operating activities	(13,026)	33,228	314,391

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Cash flows from investing activities:			
Purchases of securities	(523)	(7,101)	(67,187)
Proceeds from sales of securities	183	7,944	75,163
Purchases of investment in securities	(1,179)	(501)	(4,740)
Proceeds from sales of investment in securities	1,558	2,154	20,380
Purchases of property, plant and equipment	(3,955)	(2,901)	(27,448)
Proceeds from sales of property, plant and equipment	1,002	2,688	25,433
Loans made	(5,106)	(7,223)	(68,341)
Collection of loans receivable	1,470	709	6,708
Other — net	336	25	236
Net cash provided by (used in) investing activities	<u>(6,214)</u>	<u>(4,206)</u>	<u>(39,796)</u>
Cash flows from financing activities:			
Net increase (decrease) in short-term bank loans	3,159	(13,205)	(124,941)
Borrowings	36,883	17,406	164,689
Repayment of long-term debt	(21,222)	(24,780)	(234,459)
Cash dividends paid	(900)	(4)	(38)
Other — net	(3)	9	85
Net cash provided by (used in) financing activities	<u>17,917</u>	<u>(20,574)</u>	<u>(194,664)</u>
Difference resulting from conversion of foreign cash and cash equivalents to yen	<u>(732)</u>	<u>(68)</u>	<u>(643)</u>
Net increase (decrease) in cash and cash equivalents	<u>(2,055)</u>	<u>8,380</u>	<u>79,288</u>
Cash and cash equivalents at beginning of the period	<u>51,376</u>	<u>49,321</u>	<u>466,658</u>
Cash and cash equivalents at end of the period	<u>¥49,321</u>	<u>¥57,701</u>	<u>\$545,946</u>
(Note) Cash and cash equivalents are comprised as follows:			
Cash and deposits	¥49,969	¥58,129	\$549,995
Less-Time deposits which can be drawn over three months	(648)	(428)	(4,049)
Cash and cash equivalents (Note 3 (15))	<u>¥49,321</u>	<u>¥57,701</u>	<u>\$545,946</u>

Notes to Consolidated Financial Statements

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries

1. Basis of preparation of consolidated financial statements

The accompanying consolidated financial statements of Penta-Ocean Construction Co., Ltd. (the "Company") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan.

The accounting principles and practices adopted by the overseas consolidated subsidiaries conform to those adopted by the Company. The figures in these financial statements are shown in U.S. dollars at the conversion rate of U.S.\$1=¥105.69, the exchange rate prevailing on March 31, 2004. This is solely for the convenience of readers outside Japan and does not mean that assets and liabilities originating in yen can be converted into or settled in dollars at the above rate.

2. Consolidation

(1) Scope of consolidation and application of equity method
The Company has twenty-eight wholly owned subsidiaries and five affiliated companies at March 31, 2003.

The Company consolidated all subsidiaries and applied the equity method to all affiliated companies.

(2) Consolidation date

The balance sheet date of overseas subsidiaries other than the Company, domestic subsidiaries and seven overseas subsidiaries including Penta-Ocean Dredging Panama whose balance sheet date is March 31, is December 31.

The Company compiled the consolidated financial statements using the financial statements of each company's closing date. As a result, adjustments were made for any material difference incurred between the balance sheet date and the consolidation date.

(3) Valuation of assets and liabilities of consolidated subsidiaries

Assets and liabilities of subsidiaries are recorded at fair value upon acquisition. The difference between fair value and book value is allocated to shareholders' equity and minority interest in proportion to their respective shareholdings.

(4) Consolidation adjustments

Consolidation adjustments are amortized over five years by the straight-line method.

(5) Appropriation of retained earnings or deficit

Appropriation of retained earnings or deficit approved at the shareholders' meeting held during the current fiscal year, is reflected in the consolidated financial statements.

3. Summary of significant accounting policies

(1) Conversion method of foreign currency transactions of the Company and its domestic subsidiaries and affiliated companies

Transactions in foreign currencies are converted into yen at the exchange rate prevailing at the time of the transactions. Monetary receivables and payables denominated in foreign currencies including foreign cash are converted into yen at the exchange rate prevailing on the balance sheet date. Non monetary items denominated in foreign currencies are converted into yen at the historical rate. Held-to-maturity bonds denominated in foreign currencies are translated into yen at the exchange rate prevailing on the balance sheet date, securities for purpose of sales and investment in securities other than the above are converted into yen from the fair value based on foreign currencies at the exchange rate prevailing on the balance sheet date and investments in subsidiaries and affiliated companies at the exchange rate prevailing at the time of acquisition of the Company.

Also, securities denominated in foreign currencies are translated at the exchange rate prevailing on the balance sheet date based on the fair value or the actual value estimated in foreign currencies, and those are written down, when declined remarkably. The evaluation of derivative financial instruments resulting from derivative transaction denominated in foreign currencies are translated at the exchange rate prevailing on the balance sheet date based on the fair value or the actual value estimated in foreign currencies excluding those applying hedge accounting. Exchange gains or losses, realized or unrealized, are included in current income.

(2) Conversion method of foreign currency of overseas subsidiaries

Financial statements stated in foreign currency are translated into yen at the exchange rate prevailing on the balance sheet date except for the components of shareholder' equity which are translated at the exchange rate

prevailing at the time of acquisition of the Company and at the historical rate to their increase thereafter.

Exchange differences arising from conversion of balance sheet accounts are stated as cumulative foreign currency translation adjustments in shareholders' equity.

(3) Recognition of contract revenue

The Company generally recognizes revenue upon the completed-contract method excluding the percentage of completion method to recognize revenue derived from large, long-term construction projects which conform to a certain specified term. Advances received in excess of revenue incurred on long-term contracts are shown as a current liability. Cost of uncompleted contracts is included in inventories.

(4) Securities

Held-to-maturity bonds are determined by the amortized cost method.

Discounts and premiums are amortized by the straight-line method.

Other securities with fair value are stated at fair value based on the market price at the closing date. Valuation differences are included in Shareholders' equity as unrealized valuation gain (loss) on other securities-net, and sales costs are determined by the moving average method.

Other securities with no fair value are stated at moving average cost.

(5) Derivative financial transactions

Derivative financial instruments are stated at fair value.

Hedge accounting is adopted for derivative financial instruments which conform to requirements of hedge accounting.

(6) Allowance for doubtful receivables

Allowance for doubtful receivables is accounted for using the estimated bad debt ratio determined based on the past actual bad debt losses to general credits and the individual estimated amount to any specific uncollectible receivables.

(7) Inventories

Inventories are stated at specific cost, except for raw materials and supplies which are determined by the first-in first-out method.

(8) Property, plant and equipment

Property, plant and equipment of the Company and domestic subsidiaries are stated at cost and depreciation is calculated using the declining balance method, except for buildings (other than equipment fixed inside buildings) acquired on and after April 1, 1998, which are calculated by

the straight-line method. The straight-line method is applied to property, plant and equipment of overseas subsidiaries.

At the time of sale or disposal, cost and related accumulated depreciation are eliminated from the accounts, and gains or losses are reflected in income. Maintenance and repair costs, including minor renewals and improvements and purchases of small equipment, are included in expenses during the fiscal year.

(9) Research and development costs, and computer software

Research and development costs are charged to income as incurred.

Computer software purchased for internal use is amortized assuming no scrap value by the straight-line method over five years based on the estimated useful life of internal use.

(10) Accounting for finance lease

Finance lease transactions other than those which are deemed to transfer the ownership of the assets to the lessees, are accounted for as operating leases.

(11) Provision for loss on liquidation of an affiliated company

For the purpose of liquidation of an affiliated company which is engaged in the real estate development business, the Company provides a reserve on the estimated losses arising from its result as a provision for loss on liquidation of the affiliated company.

(12) Reserve for retirement benefits

Reserve for retirement benefits is provided for at the necessary amounts on an accrual basis based on the estimated amounts of retirement benefit obligations and pension fund assets at end of the current fiscal year.

Effects of the amendments on the application of the new accounting standards for retirement benefits are equally amortized over fifteen years.

Prior service liabilities are recognized as an expense when incurred.

Actuarial gains or losses are equally amortized by the straight-line method over ten years based on the average remaining employees' service years, and its amortization starts in the next year of the respective accrual years.

For the purpose of return of a role as an agent regarding the operations of welfare pension fund, the relinquishment of the entrusted government's portion of retirement benefit obligations and the exemption of future payment obligations, the Company applied to the Minister of Health, Labour and Welfare to obtain permission of them and was officially approved on the date of January 17, 2003.

Thereby, the Company considered the above date to be the returned date according to the transitional measures of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of Accounting Committee Report No.13 published by the JICPA and recognized the difference ¥2,167 million (U.S.\$18,028 thousand) between the obligations relinquished and the related pension fund assets as an extraordinary loss in the current fiscal year. The amounts of pension fund assets to be returned were ¥30,135 million (U.S.\$250,707 thousand) at end of the current fiscal year.

In addition, the Company established the additional financial trust of ¥4,270 million (U.S.\$35,524 thousand) to cover retirement benefit obligations at end of the current fiscal year.

The Company has established an employees' welfare pension system, a tax-qualified pension system and a lump-sum severance indemnity plan and the domestic consolidated subsidiaries an employees' welfare pension system and a lump-sum severance indemnity plan, as a defined retirement benefit system. And further, in response to necessity, they will pay a special supplementary retirement pay to retirement of employees.

In addition, the Company and two domestic consolidated subsidiaries have established the financial trust to cover retirement benefit obligations for employees.

The overseas consolidated subsidiaries do not have a retirement benefit system.

(13) Reserve for directors' and statutory auditors' retirement pay

The Company provides reserve for retirement equal to the amount required if all directors and statutory auditors retired on the balance sheet date.

(14) Net income per share

Primary net income per share is calculated by the weighted average number of outstanding common stocks during the period.

Net income per share assuming full dilution is not presented because potential stocks were not issued as of March 31, 2004.

(15) Cash and cash equivalents

Cash and cash equivalents included in the statements of cash flows, consist of cash, deposits which can be drawn out freely and easily converted into cash and short-term

investments which have an original maturity of three months or less and are not exposed to significant valuation risks.

(16) Hedge accounting

1) Derivative transactions are accounted for primarily using deferral hedge accounting .

2) Hedge instruments and hedged items

Hedge instruments are interest rate swap agreements and forward exchange contracts.

Hedged items are bank loans and receivables and debts and credits denominated in foreign currencies.

3) The Company enters into interest rate swap agreements and forward exchange contracts to hedge risk from fluctuations in interest rate and forward exchange rates, respectively.

4) Evaluation of the effectiveness of hedge accounting

Control procedures for hedge transactions are executed according to the Company' Bylaw. The Examination Committee of Derivative Instruments and the Financial Division in the Company periodically evaluates the effectiveness of hedging.

(17) Income taxes

The Company and consolidated domestic subsidiaries declare corporation and other taxes on the basis of taxable income calculated under the provisions of the Corporation Tax Law and other tax regulations. Taxable income thus calculated is different from earnings in the account book.

Japanese corporation and other taxes applicable to the Company and consolidated domestic subsidiaries comprise (a) corporation tax of 30.0 percent on taxable income, (b) enterprise tax of 9.6 percent on taxable income after certain adjustments, and (c) prefectural and municipal taxes averaging 20.4 percent of corporation tax. When paid, enterprise tax is deductible for income tax purposes.

Enterprise tax rate on taxable income is to be reduced from 9.6 percent to 7.6 percent in the next fiscal year by adopting the pro forma standard taxation.

Foreign subsidiaries declare income taxes at the rate applicable in each country. Foreign tax credit related to the amount of income taxes paid to foreign tax offices by the Company directly or indirectly, is approved subject to certain limitations in accordance with Japanese tax regulations.

4. Securities

The composition of securities as of March 31, 2003 and 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Securities due within one year:			
Held-to-maturity bonds	¥ 117	¥ 201	\$ 1,902
Investment trust bills	611	—	—
Total	¥ 728	¥ 201	\$ 1,902
Investment in securities:			
Held-to-maturity bonds	¥ 353	¥ 153	\$ 1,448
Investment trust bills	1,494	332	3,141
Stocks	15,396	20,300	192,071
Others	1,500	1,500	14,192
Total	¥18,743	¥22,285	\$210,852

5. Pledged assets

(1) The following assets are pledged for fulfillment of construction contracts at March 31, 2003 and 2004.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Special deposits	¥216	¥ 150	\$ 1,419
Securities	91	1	9
Investment in securities	361	2,283	21,602
Long-term time deposits	187	—	—
Total	¥855	¥2,434	\$23,030

(2) The following assets were pledged to secure short-term bank loans and long-term debt at March 31, 2003 and 2004.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Time deposits	¥200	¥200	\$1,892
Investment in securities	—	103	975
Land	101	101	955
Building	112	110	1,041
Total	¥413	¥514	\$4,863

6. Short-term and long-term debt

Short-term bank loans are represented primarily in the form of overdraft facility notes. The weighted average interest rates for the two fiscal years ended March 31, 2004 are

1.50% and 1.82%. Long-term debts as of March 31, 2003 and 2004 is summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
1.71 percent bonds due September 2006	¥ 200	¥ 200	\$ 1,892
Long-term debt from banks and insurance companies maturing in 2013 (The weighted average interest rates for the two fiscal years ended March 31, 2004 are 2.15% and 2.33%.)	122,412	115,078	1,088,826
Less: current portion of long-term debt	(22,979)	(34,346)	(324,969)
Net	¥ 99,633	¥ 80,932	\$ 765,749

The aggregate annual maturity of long-term debt after March 31, 2004 is as follows:

	Millions of yen	Thousands of U.S. dollars
	2004	2004
Years ending March 31,		
2005	¥ 34,346	\$ 324,969
2006	43,578	412,319
2007	20,756	196,386
2008	8,094	76,582
2009 and after that	8,304	78,570
Total	<u>¥115,078</u>	<u>\$1,088,826</u>

7. Other income

The composition of Other income – other for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Rental received from real estate	¥ 286	¥ 228	\$2,157
Amortization of consolidation adjustments	435	436	4,125
Equity gain	—	55	520
Other	533	326	3,084
Total	<u>¥1,254</u>	<u>¥1,045</u>	<u>\$9,887</u>

8. Other expenses

The composition of Other expenses – other for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Equity loss of affiliates	¥ 569	¥ —	\$ —
Exchange loss	1,326	842	7,967
Other	664	134	1,268
Total	<u>¥2,559</u>	<u>¥976</u>	<u>\$9,235</u>

9. Extraordinary gain

The composition of Extraordinary gain for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Gain on sales of investment in securities	¥ 5	¥ 347	\$ 3,283
Reversal of reserve for retirement benefits	1,211	1,028	9,727
Gain on sales of fixed assets	201	156	1,475
Reversal of provision for bad debt	584	305	2,886
Prior period adjustments	129	357	3,378
Other	431	309	2,924
Total	<u>¥2,561</u>	<u>¥2,502</u>	<u>\$23,673</u>

10. Extraordinary loss

The composition of Extraordinary loss for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Loss from sales of fixed assets	¥ 480	¥1,318	\$12,470
Loss from disposition of fixed assets	153	48	454
Write-down of real estate for trade	1,977	512	4,844
Write-down of investment in securities	505	15	142
Provision for loss on liquidation of a affiliated company	10,245	482	4,561
Provision for loss on real estate development business of affiliates	4,081	—	—
Special supplementary retirement pay	3,418	25	237
Loss on return of the entrusted government's portion of the welfare pension fund	2,167	—	—
Provision for bad debt	1,607	15	142
Prior period adjustments	209	323	3,056
Other	881	580	5,488
Total	¥25,723	¥3,318	\$31,394

11. Research and development costs

Research and development costs charged to income for the two fiscal years ended March 31, 2004 were ¥1,765 million

(U.S.\$16,700 thousand) and ¥1,558 million (U.S.\$14,741 thousand), respectively.

12. Summary of finance lease transactions

The Company has entered into finance lease contracts. They are summarized as follows:

(1) Estimated acquisition costs, accumulated depreciation and estimated value of assets leased by the Company are as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Equipment	¥ 864	¥ 855	\$8,090
Vehicles	156	151	1,429
Buildings	40	40	378
	1,060	1,046	9,897
Accumulated depreciation	(621)	(697)	(6,595)
Estimated value	¥ 439	¥ 349	\$3,302

(2) Future lease payments as of March 31, 2003 and 2004 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Within one year	¥131	¥135	\$1,278
Over one year	346	248	2,346
Total	¥477	¥383	\$3,624

(3) The difference between the aggregate payments and the acquisition costs of lease assets is regarded as an interest

and is allocated to respective accounting periods over the term of the lease by the interest-method:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Lease payments	¥275	¥155	\$1,467
Depreciation	254	137	1,296
Interest expense	¥ 18	¥ 13	\$ 123

13. Derivative financial transactions

The Company and its consolidated subsidiaries have entered into interest rate swap agreements and forward exchange contracts only to hedge risks from fluctuation in interest rates and foreign exchange rates, not for speculative purposes.

The derivative financial transactions are mainly performed by the Company, and have been made in accordance with the Bylaw which clarified relevant purposes and management and execution procedures.

14. Commitments and contingent liabilities

As of March 31, 2004, commitments for the purchase of machinery and equipment and other assets were ¥70 million (U.S.\$662 thousand), and the Company had contingent liabilities for bank loans amounting to ¥2,236 million (U.S.\$21,156 thousand) in respect of affiliated companies and

customers.

The Company also had the guarantee amounting to ¥1,750 million (U.S.\$16,558 thousand) to purchasers concerning deposits for purchase of the condominium apartments.

15. Tax effect accounting

The significant components of deferred tax assets and liabilities are summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Deferred tax assets			
Write-down of real estate for trade	¥3,966	¥3,506	\$33,172
Deficit carried forward on tax	3,694	8,009	75,778
Disapproval on tax purpose concerning allowance for doubtful receivables	3,125	1,919	18,157
Loss on establishment of financial trust in respect of retirement benefit obligations	4,234	4,126	39,039
Disapproval on tax purpose concerning reserve for retirement benefits	2,372	2,879	27,240
Reserve for bonuses	753	669	6,330
Write-down of investment in securities	527	504	4,769
Provision for loss on liquidation of affiliates	4,308	251	2,375
Provision for loss on real estate development business of affiliates	1,669	1,620	15,328
Other	3,262	3,188	30,163
Total: deferred tax assets	27,910	26,671	252,351
Less : valuation allowance	(1,711)	(1,717)	(16,245)
Deferred tax assets	<u>¥26,199</u>	<u>¥24,954</u>	<u>\$236,106</u>
Deferred tax liabilities			
Unrealized valuation gain on other securities	¥ —	¥ (2,048)	\$ (19,377)
Reduction for amendment of allowance for doubtful receivables	(28)	(27)	(255)
Other	(120)	(110)	(1,042)
Total: deferred tax liabilities	(148)	(2,185)	(20,674)
Net: deferred tax assets	<u>¥26,051</u>	<u>¥22,769</u>	<u>\$215,432</u>

As described Notes 3 (17) Income taxes of Summary of significant accounting policies, enterprise tax rate is to be reduced in the next fiscal year. Thereby, the statutory effective

tax rate was pulled down from 40.89 percent to 40.69 percent. However the effect of this change on the deferred tax assets and the financial statements was immaterial.

16. Consumption tax

Consumption tax is usually levied at the rate of 5 percent on all transactions in connection with transferances (including services) and purchases, except for tax-free transactions.

Consumption tax is eliminated from transferances (including services) and purchases stated in the statements of income.

17. Shareholders' Equity

(1) Earned surplus reserve and capital surplus reserve

The Japanese Commercial Code requires to provide an earned surplus reserve over 10 percent of cash out flow, that is, payment of dividends and/or directors' and statutory auditors' bonuses approved by the Shareholders' meeting every fiscal years, until the total amounts of earned surplus reserve plus capital surplus reserve or either of them reach 25 percent of common stock.

In the consolidated financial statements, those are included in earned surplus and capital surplus, respectively.

(2) Land revaluation excess

The Company revaluated lands used for business purposes on March 31, 2000 based on the Law concerning Land Revaluation (Law No.34, promulgated on March 31, 1998) and on the partial revision of the Law concerning Land Revaluation (Law No.24, promulgated on March 31, 1999). Relating to revaluation excess, the amounts corresponding to deferred tax on the tax effect accounting was accounted for as a long-term deferred tax liabilities and its remains were accounted for as land revaluation excess-net constituting shareholders' equity.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
The difference between the appraisal value of land at end of the current fiscal year and the book value	¥6,377	¥8,395	\$79,430

Fair values were determined on the basis of Article 2 No.4 and 5 of an Enforcement ordinance No.119 of the Law concerning Land Revaluation promulgated on March 31, 1998.

Deferred tax liabilities amounted to ¥2,048 million (U.S. \$19,377 thousand).

(3) Unrealized valuation gain (loss) on other securities-net

Unrealized valuation gain (loss) on other securities is based on the difference between fair market value and book value at March 31. This amounted to ¥2,982 million (U.S. \$ 28,215 thousand) loss, after application of tax effect accounting, as of March 31, 2004.

(4) Restriction of dividends

It is regulated by the Japanese Commercial Code that the unrealized valuation difference from assets evaluated by fair value is not available for payment of dividends.

18. Authorized shares

The Articles of Incorporation provides that their number must be deducted from authorized shares if retirement of shares will be carried out.

19. Retirement benefits

I. Retirement benefit obligations

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
a. Retirement benefit obligations	¥(53,796)	¥(52,497)	\$(496,707)
b. Pension fund assets	15,335	25,014	236,673
c. Unrecognized retirement benefit obligation	(38,461)	(27,483)	(260,034)
d. Unrecognized effects of the amendments on the application of the new accounting standards for retirement benefits.....	16,316	14,946	141,413
e. Unrecognized actuarial gain or loss	15,761	4,808	45,492
f. Unrecognized prior service liabilities	(973)	—	—
g. Net retirement benefit obligations	(7,357)	(7,729)	(73,129)
h. Prepaid pension cost	—	—	—
i. Reserve for retirement benefits	¥ (7,357)	¥ (7,729)	\$ (73,129)

II. Retirement benefit costs

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
a. Service costs	¥2,256	¥1,674	\$15,839
b. Interest costs	2,632	1,339	12,669
c. Expected return on pension fund assets	(574)	(231)	(2,186)
d. Amortization of effects of the amendments on the application of the new accounting standards for retirement benefits	1,525	1,360	12,868
e. Amortization of actuarial gain or loss	2,173	1,748	16,539
f. Recognition of prior service liabilities	(1,207)	(973)	(9,206)
g. Retirement benefit costs	6,805	4,917	46,523
h. Loss on return of the entrusted government's portion of the welfare pension fund	2,167	—	—
Total	¥8,972	¥4,917	\$46,523

III. Calculation basis of retirement benefit obligations, etc.

a. Recognition method of the projected retirement benefit obligations	Straight-line method
b. Discount rate	2.10%
c. Expected return rate on pension fund assets	0.00%~1.50%
d. Recognition term of prior service liabilities	Fully recognized as incurred
e. Amortization term of actuarial gain or loss	Actuarial gains or losses are amortized by the straight-line method over 10 years, based on the average remaining employees' service years from the next year of the respective accrual years
f. Amortization term of effects of the amendments on the application of new accounting standards for retirement benefits	15 years

The Company and some subsidiaries obtained the permission of the exemption of the future payment obligations regarding the entrusted government's portion of retirement benefit obligations from the Minister of Health, Labour and Welfare in the previous fiscal year. Thereby they applied the transitional measure of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of

Accounting Committee Report No.13 published by JICPA, and recognized the difference between the obligations relinquished and the related pension assets as an extraordinary loss.

The amounts of pension fund assets to be returned were ¥29,652 (U.S. \$280,556 thousand) million at end of the current fiscal year.

20. Segment information

(1) Business segment

Business segment is primarily composed of the followings:

Construction	Civil engineering, construction, etc.
Real estate development	Sale or rental of real estate
Other	Sale of construction materials, shipbuilding, etc.

Year ended March 31, 2003	Millions of yen					Consolidated
	Construction	Real estate development	Others	Total	Eliminations and/or addition	
Net sales:						
Customers	¥374,169	¥ 3,560	¥ 9,132	¥386,861	¥ —	¥386,861
Internal sales or transfer	212	334	8,721	9,268	(9,268)	—
Total	374,382	3,894	17,853	396,129	(9,268)	386,861
Operating expenses	368,557	3,393	17,941	389,891	(9,166)	380,725
Operating income (loss)	5,825	501	(88)	6,238	(102)	6,136
Assets	314,197	74,687	29,309	418,193	54,656	472,849
Depreciation	4,006	40	2,021	6,067	(51)	6,016
Capital expenditures	2,834	652	581	4,067	(44)	4,023

Millions of yen						
Year ended March 31, 2004	Construction	Real estate development	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	¥314,625	¥ 6,240	¥10,305	¥331,170	¥ —	¥331,170
Internal sales or transfer	670	264	8,123	9,057	(9,057)	—
Total	315,295	6,504	18,428	340,227	(9,057)	331,170
Operating expenses	303,583	7,182	18,839	329,604	(9,168)	320,436
Operating income (loss)	11,712	(678)	(411)	10,623	111	10,734
Assets	283,933	55,088	34,090	373,111	70,082	443,193
Depreciation	2,914	215	2,283	5,412	(42)	5,370
Capital expenditures	2,524	93	682	3,299	—	3,299

Thousands of U.S. dollars						
Year ended March 31, 2004	Construction	Real estate development	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	\$2,976,866	\$ 59,041	\$ 97,502	\$3,133,409	\$ —	\$3,133,409
Internal sales or transfer	6,339	2,498	76,857	85,694	(85,694)	—
Total	2,983,205	61,539	174,359	3,219,103	(85,694)	3,133,409
Operating expenses	2,872,391	67,953	178,248	3,118,592	(86,745)	3,031,847
Operating income (loss)	110,814	(6,414)	(3,889)	100,511	1,051	101,562
Assets	2,686,471	521,222	322,547	3,530,240	663,090	4,193,330
Depreciation	27,571	2,034	21,601	51,206	(397)	50,809
Capital expenditures	23,881	880	6,453	31,214	—	31,214

(2) Geographic segment

Geographic segment is primarily composed of the followings:

Japan	
Southeast Asia	Singapore, Hong Kong and Vietnam
Others	Sri Lanka, Bulgaria and Romania

Millions of yen						
Year ended March 31, 2003	Japan	Southeast Asia	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	¥326,217	¥49,997	¥10,647	¥386,861	¥ —	¥386,861
Internal sales or transfer	—	—	—	—	—	—
Total	326,217	49,997	10,647	386,861	—	386,861
Operating expenses	317,741	51,962	11,022	380,725	—	380,725
Operating income (loss)	8,476	(1,965)	(375)	6,136	—	6,136
Assets	362,690	47,934	5,190	415,814	57,035	472,849

Millions of yen						
Year ended March 31, 2004	Japan	Southeast Asia	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	¥296,812	¥27,333	¥7,025	¥331,170	¥ —	¥331,170
Internal sales or transfer	—	—	—	—	—	—
Total	296,812	27,333	7,025	331,170	—	331,170
Operating expenses	284,445	28,681	7,372	320,498	(62)	320,436
Operating income	12,367	(1,348)	(347)	10,672	62	10,734
Assets	323,344	42,533	4,771	370,648	72,545	443,193

Thousands of U.S. dollars						
Year ended March 31, 2004	Japan	Southeast Asia	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	\$2,808,326	\$258,615	\$66,468	\$3,133,409	\$ —	\$3,133,409
Internal sales or transfer	—	—	—	—	—	—
Total	2,808,326	258,615	66,468	3,133,409	—	3,133,409
Operating expenses	2,691,314	271,369	69,751	3,032,434	(587)	3,031,847
Operating income (loss)	117,012	(12,754)	(3,283)	100,975	587	101,562
Assets	3,059,363	402,432	45,141	3,506,936	686,394	4,193,330

All operating expenses are allocated to the respective segments.

Assets which could not be allocated relate to the general control division in the head office of the Company and subsidiaries and amount to ¥72,545 million (U.S. \$686,394

thousand) at March 31, 2004 and ¥57,035 million (U.S. \$539,644 thousand) at March 31, 2003.

These principally are consisted of cash and time deposits, securities, investment in securities and sundry assets.

(3) Overseas sales

Millions of yen			
For the year ended March 31, 2003	Southeast Asia	Others	Total
Overseas sales	¥49,997	¥10,647	¥ 60,644
Consolidated sales			¥386,861
The proportion of overseas sales to consolidated sales	12.9%	2.8%	15.7%

Millions of yen			
For the year ended March 31, 2004	Southeast Asia	Others	Total
Overseas sales	¥27,333	¥7,025	¥ 34,358
Consolidated sales			¥331,170
The proportion of overseas sales to consolidated sales	8.3%	2.1%	10.4%

Thousands of U.S. dollars			
For the year ended March 31, 2004	Southeast Asia	Others	Total
Overseas sales	\$258,615	\$66,468	\$ 325,083
Consolidated sales			\$3,133,409
The proportion of overseas sales to consolidated sales	8.3%	2.1%	10.4%

Segments of countries or areas are set up on the basis of geographical closeness.

Principal countries and areas included in each category.

- Southeast Asia: Singapore, Hong Kong and Vietnam
- Others: Sri Lanka, Bulgaria and Romania

21. Related party transactions

For the year ended March 31, 2003

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	¥50 million
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Millions of yen		
	Amounts	Account	Ending balance
The Company's share of joint liabilities on guarantee ¥10,669 million (Note 1)	—	—	—
Loans receivable (Note 2)	¥1,340	Long-term loans receivable	¥3,916
Orders received of construction (Note 3)	(21)	—	—

Notes:

Transaction's term and policy

1. The Company has liabilities on guarantee for bank loans of Green-port Co., Ltd.
2. The Company determines the interest rate for loan based on market rates.

3. The Company offers estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.
4. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

For the year ended March 31, 2004

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	¥50 million
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Millions of yen		
	Amounts	Account	Ending balance
Loans receivable (Note 1)	¥4,244	Long-term loans receivable	¥8,160
Orders received of construction (Note 2)	17	—	—

Notes:

Transaction's term and policy

1. The Company exempts from interest payable.
2. The Company offers the estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.

3. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

For the year ended March 31, 2004

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	U.S.\$473 thousand
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Amounts	Thousands of U.S. dollars	
		Account	Ending balance
Loans receivable (Note 1)	\$40,155	Long-term loans receivable	\$77,207
Orders received of construction (Note 2)	161	—	—

Notes:

Transaction's term and policy

1. The Company exempts from interest payable.

2. The Company offers the estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.

3. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

22. Significant subsequent event

At the opportunity of enforcement of the Defined Benefit Corporation Pension Law, on January 17, 2003, the Company and some subsidiaries obtained the permission of the exemption of the future payment obligations regarding the entrusted government's portion of retirement benefit obligations from the Minister of Health, Labour and Welfare on purpose to shift from the former system of the social welfare pension fund to the new system. Thereby they applied the transitional measure of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of Accounting Committee Report No. 13 published by JICPA on the accounting treatment in the previous fiscal year.

At the pension program committee, the board of trustee and the representative committee constituted by the persons concerned of enterprises who entered the employees' welfare pension plan, they had examined the new employee's welfare pension plan after the relinquishment of the entrusted governments' portion of the retirement benefit obligations. As a result, they found it impossible for the Company and some consolidated subsidiaries to shift to a defined benefit pension plan and they reached a conclusion that there was no other way to dissolve the employees' welfare pension fund due to the following reasons.

1. A number of new subscribers will not increase in not only the Company, but some consolidated subsidiaries through the future.

2. The qualified recipients of the employees' welfare pension fund will be increased and aged rapidly.

3. When the Company and some consolidated subsidiaries shift to a defined benefit pension plan, they will be required to contribute a large sum of funds, and to raise up a premium of pension fund largely. Accordingly, the burden of funds to them will be increased remarkably.

The representative committee determined to dissolve the employees' welfare pension fund on May 21, 2004, and board of directors approved the resolution on May 24, 2004. The Company and some consolidated subsidiaries filed the permission of dissolution of the employees' welfare pension to the Minister of Health, Labour and Welfare. The permission of dissolution of its pension funds will be issued on June 30, 2004.

Once the permission of the dissolution is issued, on the accounting treatment, extraordinary gains are expected approximately by ¥10,000 million (U.S. \$94,616 thousand). However, the most of pension assets are operated by stocks which are affected by the movement of market prices largely, therefore, the exact impact on the financial statements will become clear on the day of dissolution.

Report of Independent Auditor

The Board of Directors
PENTA-OCEAN CONSTRUCTION CO., LTD.

We have audited the accompanying consolidated balance sheets of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries as of March 31, 2003 and 2004, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries at March 31, 2003 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2004 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

June 29, 2004


Shin Nihon & Co.

See Notes to the consolidated financial statements which explain the basis of preparation of the consolidated financial statements of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries under Japanese accounting principles and practices.

Non-Consolidated Financial Statements

Non-Consolidated Five-year Summary

Penta-Ocean Construction Co., Ltd.
Years ended March 31

	Millions of yen					Thousands of U.S. dollars
	2000	2001	2002	2003	2004	2004
Orders received	¥404,259	¥473,024	¥318,174	¥265,605	¥298,079	\$2,820,314
Civil engineering	249,349	316,349	191,157	140,578	151,789	1,436,172
Architectural engineering	144,055	151,291	124,860	118,852	140,086	1,325,442
Real estate and other	10,855	5,384	2,157	6,175	6,204	58,700
Net sales	434,812	419,382	396,743	347,176	297,389	2,813,786
Civil engineering	270,443	250,937	238,582	206,779	168,438	1,593,699
Architectural engineering	153,288	163,308	155,649	136,512	123,124	1,164,954
Real estate and other	11,080	5,137	2,512	3,884	5,827	55,133
Contract backlog	487,252	543,262	481,621	388,128	382,317	3,617,343
Civil engineering	302,537	369,569	336,254	259,832	237,238	2,244,659
Architectural engineering	184,453	173,184	145,212	125,851	142,257	1,345,984
Real estate and other	262	509	154	2,445	2,822	26,700
Total assets	474,959	465,121	458,078	430,632	407,119	3,852,010
Shareholders' equity	51,634	55,167	54,013	33,918	38,533	364,585
Ordinary income	11,305	10,917	7,250	1,478	6,640	62,826
Income (loss) before income taxes	(23,321)	7,481	5,571	(24,117)	5,587	52,863
Net income (loss)	(15,024)	2,674	1,557	(18,388)	1,548	14,647
Cash dividends	904	1,807	904	—	—	—
Per share of common stock:	Yen					U.S. dollars
Shareholders' equity	¥142.87	¥152.64	¥149.46	¥93.86	¥106.64	\$1.01
Net income(loss)	(41.57)	7.40	4.31	(50.88)	4.28	0.04
Cash dividends	2.50	5.00	2.50	—	—	—
Number of employees	3,774	3,710	3,655	3,121	3,043	

U.S.\$1=¥105.69 as at march 31, 2004

Non-Consolidated Statements of Income

Penta-Ocean Construction Co., Ltd.
For the years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Construction business:			
Net sales	¥343,292	¥291,562	\$2,758,653
Cost of sales	312,066	261,272	2,472,060
Gross profit	31,226	30,290	286,593
Real estate and others:			
Net sales	3,884	5,827	55,133
Cost of sales	3,762	6,866	64,964
Gross profit (loss)	122	(1,039)	(9,831)
Total net sales	347,176	297,389	2,813,786
Total cost of sales	315,828	268,138	2,537,024
Total gross profit	31,348	29,251	276,762
Selling, general and administrative expenses	25,751	18,914	178,957
Operating income	5,597	10,337	97,805
Other income:			
Interest and dividends	468	412	3,898
Interest and dividends from subsidiaries and affiliates	137	91	861
Other	545	407	3,851
	1,150	910	8,610
Other expenses:			
Interest	3,402	3,679	34,809
Other	1,867	928	8,780
	5,269	4,607	43,589
Ordinary income	1,478	6,640	62,826
Extraordinary gain	2,542	2,141	20,257
Extraordinary loss	28,137	3,194	30,220
Income (loss) before income taxes	(24,117)	5,587	52,863
Income taxes			
Current	285	485	4,589
Income taxes deferred	(6,014)	3,554	33,627
Net income (loss)	¥ (18,388)	¥ 1,548	\$ 14,647
Retained earnings (deficit) brought forward	1,740	(5,794)	(54,821)
Covering deficit on capital decrease	—	5,794	54,821
Reversal of land revaluation excess	(71)	(1,824)	(17,258)
Unappropriated deficit	¥ (16,719)	¥ (276)	\$ (2,611)
	Yen		U.S. dollars
Income (loss) per share of common stock			
Primary	¥(50.88)	¥4.28	\$0.04
Assuming full dilution	—	—	—

NON-Consolidated Balance Sheets

Penta-Ocean Construction Co., Ltd.
March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
ASSETS	2003	2004	2004
Current assets:			
Cash and deposits	¥43,681	¥50,294	\$475,863
Securities	728	201	1,902
Trade receivables:			
Notes	10,198	14,756	139,616
Accounts	127,949	104,788	991,466
Subsidiaries and affiliates	22,437	4,945	46,788
Inventories:			
Cost of uncompleted contracts	43,176	47,093	445,577
Real estate for trade and real estate in progress	36,002	38,067	360,176
Raw materials and supplies	762	600	5,677
Deferred tax assets	10,794	10,605	100,341
Other current assets	3,017	4,448	42,084
Allowance for doubtful accounts	(753)	(940)	(8,894)
Total current assets	<u>297,991</u>	<u>274,857</u>	<u>2,600,596</u>
Investments and non-current assets:			
Investments in and loans to subsidiaries and affiliates	10,463	14,225	134,592
Investment in securities	18,365	21,859	206,822
Long-term accounts receivable	2,854	4,262	40,325
Sundry investments	20,250	14,819	140,212
Deferred tax assets	14,681	10,488	99,234
Allowance for doubtful accounts	(11,537)	(6,561)	(62,078)
Total investments and non-current assets	<u>55,076</u>	<u>59,092</u>	<u>559,107</u>
Property, plant and equipment:			
Land	47,497	46,080	435,992
Buildings and structures	36,687	36,564	345,955
Machinery, equipment and vehicles	14,959	14,722	139,294
Dredgers and vessels	26,018	24,911	235,699
Construction in progress	1,845	83	785
Other property, plant and equipment	3,642	3,639	34,431
Total property and equipment	<u>130,648</u>	<u>125,999</u>	<u>1,192,156</u>
Less accumulated depreciation	(53,628)	(53,326)	(504,551)
Property and equipment — net	<u>77,020</u>	<u>72,673</u>	<u>687,605</u>
Other assets	<u>545</u>	<u>498</u>	<u>4,712</u>
Total assets	<u>¥430,632</u>	<u>¥407,120</u>	<u>\$3,852,020</u>

LIABILITIES AND SHAREHOLDERS' EQUITY	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Current liabilities:			
Short-term debt			
Bank	¥ 82,375	¥ 69,326	\$ 655,937
Current portion of long-term debt	21,283	32,669	309,102
Trade payable:			
Notes	24,906	24,075	227,789
Accounts	78,430	74,593	705,772
Subsidiaries and affiliates	6,623	6,381	60,375
Advance on contracts in progress	42,282	48,537	459,239
Deposits received	15,644	15,236	144,157
Accrued income taxes	271	361	3,416
Provision for loss on liquidation of a subsidiary	11,737	617	5,838
Accrued expenses	2,047	1,667	15,773
Other current liabilities	2,432	2,264	21,420
Total current liabilities	288,030	275,726	2,608,818
Long-term liabilities:			
Long-term debt	85,278	68,289	646,125
Reserve for retirement benefits	6,521	7,022	66,440
Reserve for directors' and statutory auditors' retirement pay	518	270	2,555
Deferred tax liabilities for land revaluation excess	4,012	5,248	49,655
Other long-term liabilities	12,355	12,031	113,832
Total long-term liabilities	108,684	92,860	878,607
Shareholders' equity:			
Common stock			
Authorized — 599,135,000 shares			
Issued — 361,407,443 shares at March 31, 2003 and 2004	33,971	18,070	170,972
Capital surplus			
Capital surplus reserve	10,635	—	—
Other capital surplus	—	10,106	95,619
Total capital surplus	10,635	10,106	95,619
Earned surplus			
Earned surplus reserve	290	—	—
Unappropriated deficit	(16,719)	(276)	(2,611)
Total earned surplus	(16,429)	(276)	(2,611)
Land revaluation excess — net	5,800	7,650	72,381
Unrealized valuation gain or (loss) on other securities — net	(55)	2,989	28,281
Less: Treasury stock	(4)	(5)	(47)
Total shareholders' equity	33,918	38,534	364,595
Total liabilities and shareholders' equity	¥430,632	¥407,120	\$3,852,020

Company Data

(As of June 29, 2004)

Company Outline

Company Name	Penta-Ocean Construction Co., Ltd.
Established	April 1896
Head Office	2-8, Koraku 2-chome, Bunkyo-ku, Tokyo 112-8576, Japan Telephone: 81-3-3817-7181 Facsimile: 81-3-3817-7642
Paid-in Capital	¥18,070 million (US\$171.0 million)
No. of Employees	3,043
Website	www.penta-ocean.co.jp

Board of Directors and Auditors

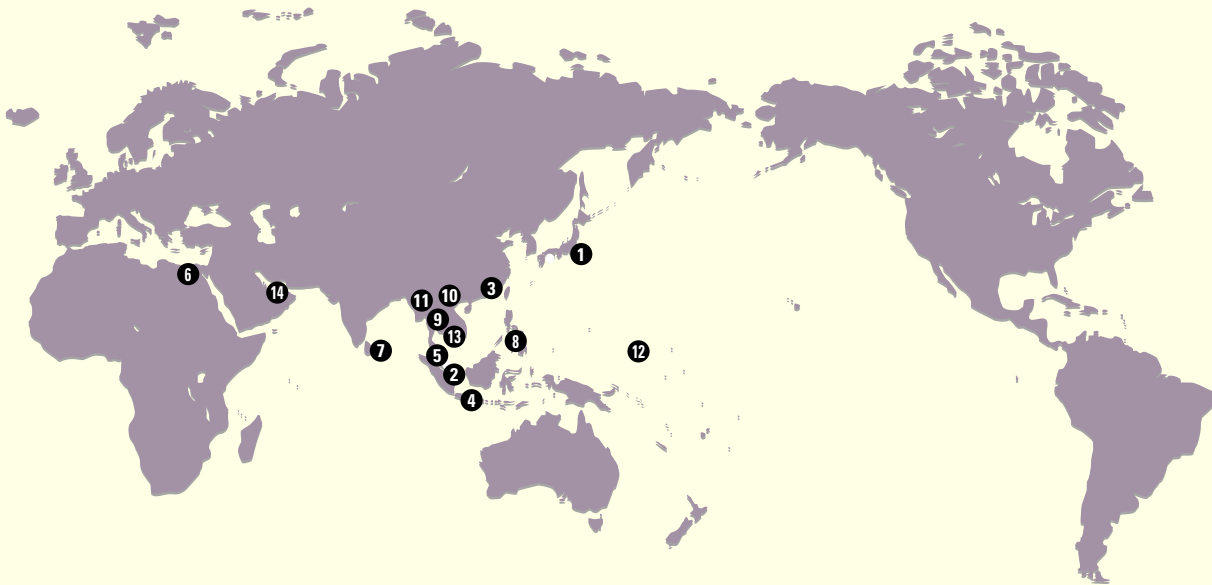
President	Hideaki Kato*
Directors	Kazujiro Tetsumura* Masakatsu Matsushita* Kazuyuki Kawakami Hayuru Tsuda Toshinori Tajimi Yoshiaki Kobayashi Yoshihisa Tomoda
Corporate Auditors	Nobuki Koizumi Kaoru Kurokawa Keiji Yokooji Yoshiteru Iwasaki

* Representative Director
(As of June 29, 2004)

Organization Chart



Penta-Ocean Network



① Head Office

2-8 Koraku 2-chome, Bunkyo-ku
Tokyo 112-8576, Japan
Telephone: 81-3-3817-7181
Facsimile: 81-3-3817-7642

② Singapore Office

1 Kim Seng Promenade, #13-01/02
Great World City, East Tower,
Singapore 237994
Telephone: 65-6338-8966
Facsimile: 65-6337-0987

③ Hong Kong Office

30th Floor, MLC Tower
248 Queen's Road East,
Wan Chai, Hong Kong
Telephone: 852-2833-1098
Facsimile: 852-2572-4080

④ Indonesia Office

Midplaza II, 15th Floor, JL.
Jenderal Sudirman Kav.
10-11 Jakarta 10220, Indonesia
Telephone: 62-21-570-5484
Facsimile: 62-21-570-5485

⑤ Malaysia Office

508 5th Floor, Block A, Kelana
Business Centre 97, Jalan SS 7/2,
Kelana Jaya, 47301 Petaling Jaya,
Selangor Darul Ehsan, Malaysia
Telephone: 60-3-7492-2208
Facsimile: 60-3-7492-2209

⑥ Egypt Office

6 Aswan Square, Mohandeseen,
Giza, Arab Republic of Egypt
Telephone: 20-2-345-3207
Facsimile: 20-2-345-3206

⑦ Colombo Office

P.O. Box 383, Kochchi-Kade,
Gate No. 6 Colombo Port,
Colombo 13, Sri Lanka
Telephone: 94-112-449-978
Facsimile: 94-112-449-979

⑧ Manila Office

Unit 1908 Herrera Tower,
Herrera St., Corner Valero States,
Salcedo Village, Makati City,
Philippines
Telephone: 63-2-753-1611
Facsimile: 63-2-845-0592

⑨ Bangkok Office

11th Floor, Room 1106,
Vanit II Bldg. 1126/2
New Petchburi Road,
Makkasan Rajthevee,
Bangkok 10400, Thailand
Telephone: 66-2-655-2183
Facsimile: 66-2-655-2185

⑩ Hanoi Office

2nd Floor, 18 Tran Hung Dao St.
Hoan Kiem, Hanoi, Vietnam
Telephone: 84-4-824-1360
Facsimile: 84-4-824-1444

⑪ Myanmar Office

156 4th Floor, 47th Street,
Botahtaung Township,
Yangon, Myanmar
Telephone: 95-1-203-076
Facsimile: 95-1-203-076

⑫ Micronesia Office

P.O. Box 2201, Kolonia,
Pohnpei, Federated States of
Micronesia 96941
Telephone: 691-320-2855
Facsimile: 691-320-2855

⑬ Phnom Penh Office

500 Norodom Blvd (Road #2),
Phnom Penh, Cambodia
Telephone: 855-23-3-60463
Facsimile: 855-23-3-60462

⑭ Dubai Office

P.O. Box 61498, Dubai
United Arab Emirates
Telephone: 971-4-887-2992
Facsimile: 971-4-887-2982

Penta-Ocean Group

Consolidated Subsidiaries

Penta-Ocean Dredging Co., Ltd.	Koto-ku, Tokyo, Japan
Yoshin Construction Co., Ltd.	Hiroshima, Japan
Penta Builders Corporation	Shinjuku-ku, Tokyo, Japan
Penta Builders Nishi-Nihon Corporation	Hiroshima, Japan
Kyushu Yoshin Construction Co., Ltd.	Fukuoka, Japan
Obama Marine Co., Ltd.	Minamitakaki, Nagasaki, Japan
Penta Techno Service Co., Ltd.	Nasu, Tochigi, Japan
Kegoya Dock Co., Ltd.	Kure, Hiroshima, Japan
Sand Techno Co., Ltd.	Ichikawa, Chiba, Japan
Nagasaki Sogo Kanri Co., Ltd.	Nishisonogi, Nagasaki, Japan
Domi Environmental Solutions	Bunkyo-ku, Tokyo, Japan
Penta-Ocean Construction (Malaysia) SDN. BHD.	Malaysia
Siam Goyo Co., Ltd.	Thailand
Modern Mind Co., Ltd.	Hong Kong
Nicosia Co., Ltd.	Hong Kong
Brichwood Co., Ltd.	Hong Kong
Penta-Ocean Dredging Panama Inc.	Panama
Penta-Ocean Construction (Hong Kong) Ltd.	Hong Kong
Belleza Del Mar Transport Inc.	Panama
Viento Del Mar Transport Inc.	Panama
Reina Del Mar Transport Inc.	Panama
Sol Del Mar Transport Inc.	Panama
Cosmo Transport Panama Inc.	Panama
Gloria Transport Inc.	Panama
Angkutlaut Ltd.	Malaysia

Consolidated Affiliates

Green Port Co., Ltd.	Natori, Miyagi, Japan
Keisoku Joho System Co., Ltd.	Chuo-ku, Tokyo, Japan
Omori Building Co., Ltd.	Shinagawa-ku, Tokyo, Japan
Hakata Kaiyo Kaihatsu CO., Ltd.	Fukuoka, Japan
Jiwat Co., Ltd.	Sendai, Miyagi, Japan

Investor Information

(As of June 29, 2004)

Head Office	Penta-Ocean Construction Co., Ltd. 2-8, Koraku 2-chome, Bunkyo-ku, Tokyo 112-8576, Japan Telephone: 81-3-3817-7181 Facsimile: 81-3-3817-7642
Established	April 1896
Financial Year	April 1 to March 31
Common Stock	Authorized: 599,135,000 Issued: 361,407,443
Stock Listing	Tokyo, Nagoya and Osaka Stock Exchanges, First Section
Shareholders	43,886
Transfer Agency	Mizuho Trust & Banking Co., Ltd. 2-1, Yaesu 1-chome, Chuo-ku, Tokyo 103-8670, Japan

Major Shareholders

Shareholders	Shares held (thousands)	Percentage
Mizuho Corporate Bank, Ltd.	14,619	4.05
Meiji Yasuda Life Insurance Co.	13,312	3.68
Sompo Japan Insurance Inc.	12,227	3.38
Resona Bank, Ltd.	9,313	2.58
Mizuho Trust & Banking Co., Ltd.	9,150	2.53
Japan Trustee Services Bank, Ltd.	8,961	2.48
The Tokyo Marine & Fire Insurance Co., Ltd.	8,567	2.37
Penta-Ocean Employees' Shareholding Association	5,164	1.43
Nippon Life Insurance Co.	5,143	1.42
The Hiroshima Bank, Ltd.	5,093	1.41



www.penta-ocean.co.jp