# Summary of Consolidated Financial Results for the Second Quarter of Fiscal Year Ending March 2023 [Japanese GAAP] 

November 10, 2022
Company name: PENTA-OCEAN CONSTRUCTION CO.,LTD.
Stock exchange listing: Tokyo, Nagoya
Code number: 1893
URL: https://www.penta-ocean.co.jp
Representative: Takuzo Shimizu President, Chief Executive Officer and Representative Director
Contact: Tsutomu Sasaki General Manager, Head of Accounting Division
Phone: (03)3817-7619
Scheduled date of filing quarterly securities report: November 10, 2022
Scheduled date of commencing dividend payments: -
Availability of supplementary briefing material on quarterly financial results: Yes
Schedule of quarterly financial results briefing session: Yes
(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Six Months Ended September 30, 2022 (April 01, 2022 to September 30, 2022)
(1) Consolidated Operating Results (\% indicates changes from the previous corresponding period.)

(2) Consolidated Financial Position
$\left.\begin{array}{|l|c|c|r|}\hline & \text { Total assets } & \text { Net assets } & \text { Capital adequacy ratio } \\ \hline \text { As of } & \text { Million yen } & \text { Million yen } & \% \\ \text { September 30, 2022 } & 474,236 & 159,307 & 33.6 \\ \text { March 31, 2022 } & 467,364 & & 159,786\end{array}\right]$
2. Dividends

|  | Annual dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| FY3/22 | Yen | Yen | Yen | $\begin{array}{r} \text { Yen } \\ 23.00 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 23.00 \end{array}$ |
| FY3/23 | - | - |  |  |  |
| FY3/23 <br> (Forecast) |  |  | - | 24.00 | 24.00 |

(Note) Revision to the forecast for dividends announced most recently: No
3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023(April 01, 2022 to March 31, 2023)
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating profit |  | Ordinary income |  | Net income attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | $\begin{gathered} \hline \text { Million yen } \\ 485,000 \\ \hline \end{gathered}$ | $\begin{array}{r} \% \\ 5.8 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Million yen } \\ 22,500 \\ \hline \end{gathered}$ | $\begin{array}{r} \% \\ 41.2 \end{array}$ | $\begin{gathered} \hline \text { Million yen } \\ 21,500 \\ \hline \end{gathered}$ | $\begin{array}{r} \% \\ 37.3 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Million yen } \\ 14,500 \end{gathered}$ | $\begin{array}{r} \% \\ 34.8 \\ \hline \end{array}$ | $\begin{array}{r} \text { Yen } \\ 50.85 \\ \hline \end{array}$ |

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:
(1) Changes in significant subsidiaries during the six months ended September 30, 2022
(changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No
2) Changes in accounting policies other than 1) above: No
3) Changes in accounting estimates: No
4) Retrospective restatement: No
(4) Total number of issued shares (common shares)
5) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2022: 286,013,910 shares March 31, 2022: 286,013,910 shares
2) Total number of treasury shares at the end of the period: September 30, 2022: 855,940 shares March 31, 2022: 937,517 shares
3) Average number of shares during the period:

Six months ended September 30, 2022: Six months ended September 30, 2021:

$$
\begin{aligned}
& 285,134,700 \text { shares } \\
& 285,060,679 \text { shares }
\end{aligned}
$$

Note: Both the number of shares of treasury stock as of end of period, and the average number of shares outstanding during the period that is calculated by subtracting the number of shares of treasury stock from the number of outstanding shares, contain the company's shares of the BBT.
※This document is out of the scope of the quarterly review procedures.
Notes: Request for appropriate use of the business outlook and other special remarks:

1) The financial forecasts for the entire term for fiscal year ending March 31, 2023 are revised from ones provided on May $13,2022$.
2) The forecasts given above are based on information currently available and certain premises regarded as reasonable, and do not include any intent that the company will guarantee its achievement. The actual business result is inherently subject to a variety of risks and uncertainties, and may vary significantly from forecast due

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

As of September 30,2022

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 44,838 | 48,804 |
| Notes receivable, accounts receivable from completed construction contracts and other | 263,965 | 253,950 |
| Securities | 18 | 5 |
| Costs on construction contracts in progress | 14,896 | 18,880 |
| Real estate for sale and development projects in progress | 1,227 | 1,337 |
| Accounts receivable - other | 11,575 | 15,648 |
| Other | 8,201 | 8,165 |
| Allowance for doubtful accounts | (345) | (335) |
| Total current assets | 344,377 | 346,457 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Land | 33,501 | 33,501 |
| Other, net | 54,006 | 58,467 |
| Total property, plant and equipment | 87,507 | 91,968 |
| Intangible assets | 3,761 | 3,841 |
| Investments and other assets |  |  |
| Investment securities | 21,056 | 21,135 |
| Retirement benefit asset | 3,476 | 3,606 |
| Other | 10,682 | 11,113 |
| Allowance for doubtful accounts | $(3,498)$ | $(3,885)$ |
| Total investments and other assets | 31,717 | 31,969 |
| Total non-current assets | 122,986 | 127,779 |
| Total assets | 467,364 | 474,236 |


| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Accounts payable for construction contracts and other | 117,852 | 110,131 |
| Short-term borrowings | 29,109 | 45,556 |
| Commercial papers | 10,000 | 9,999 |
| Income taxes payable | 2,838 | 2,815 |
| Advances received on construction contracts in progress | 30,900 | 30,438 |
| Provisions | 7,782 | 8,037 |
| Other | 49,281 | 46,542 |
| Total current liabilities | 247,764 | 253,522 |
| Non-current liabilities |  |  |
| Bonds payable | 30,000 | 30,000 |
| Long-term borrowings | 23,447 | 25,065 |
| Deferred tax liabilities for land revaluation | 3,679 | 3,679 |
| Provisions | 348 | 318 |
| Retirement benefit liability | 1,847 | 1,859 |
| Other | 490 | 485 |
| Total non-current liabilities | 59,813 | 61,407 |
| Total liabilities | 307,577 | 314,929 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 30,449 | 30,449 |
| Capital surplus | 18,386 | 18,386 |
| Retained earnings | 103,984 | 102,132 |
| Treasury shares | (564) | (511) |
| Total shareholders' equity | 152,257 | 150,457 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 3,227 | 3,001 |
| Deferred gains or losses on hedges | (162) | 293 |
| Revaluation reserve for land | 3,912 | 3,912 |
| Foreign currency translation adjustment | 513 | 1,746 |
| Remeasurements of defined benefit plans | (148) | (253) |
| Total accumulated other comprehensive income | 7,342 | 8,699 |
| Non-controlling interests | 186 | 149 |
| Total net assets | 159,786 | 159,307 |
| Total liabilities and net assets | 467,364 | 474,236 |

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the six months)

|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | FY3/22 2Q (From Apr. 1, 2021 to Sep. 30, 2021) | FY3/23 2Q (From Apr. 1, 2022 to Sep. 30, 2022) |
| Net sales |  |  |
| Net sales of completed construction contracts | 205,581 | 222,886 |
| Other sales | 4,557 | 4,782 |
| Total net sales | 210,138 | 227,669 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 184,080 | 206,018 |
| Other cost of sales | 3,465 | 3,819 |
| Total cost of sales | 187,545 | 209,838 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 21,501 | 16,868 |
| Gross profit - other | 1,091 | 962 |
| Total gross profit | 22,592 | 17,831 |
| Selling, general and administrative expenses | 10,771 | 11,159 |
| Operating profit | 11,820 | 6,672 |
| Non-operating income |  |  |
| Interest income | 18 | 81 |
| Dividend income | 192 | 238 |
| Foreign exchange gains | - | 669 |
| Other | 189 | 139 |
| Total non-operating income | 400 | 1,128 |
| Non-operating expenses |  |  |
| Interest expenses | 286 | 342 |
| Foreign exchange losses | 132 | - |
| Provision of allowance for doubtful accounts | - | 393 |
| Other | 151 | 49 |
| Total non-operating expenses | 571 | 785 |
| Ordinary income | 11,650 | 7,015 |
| Extraordinary income |  |  |
| Gain on sale of non-current assets | 95 | 23 |
| Gain on sale of investment securities | 484 | - |
| Total extraordinary income | 580 | 23 |
| Extraordinary losses |  |  |
| Loss on retirement of non-current assets | 124 | 99 |
| Other | 128 | 2 |
| Total extraordinary losses | 252 | 102 |
| Income before income taxes | 11,977 | 6,936 |
| Income taxes - current | 3,137 | 2,155 |
| Income taxes - deferred | 432 | (1) |
| Total income taxes | 3,569 | 2,153 |
| Net income | 8,408 | 4,782 |
| Net income (loss) attributable to non-controlling interests | 1 | (37) |
| Net income attributable to owners of parent | 8,406 | 4,820 |

Quarterly Consolidated Statements of Comprehensive Income (For the six months)

|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | FY3/22 2Q <br> (From Apr. 1, 2021 to Sep. 30, 2021) | FY3/23 2Q (From Apr. 1, 2022 to Sep. 30, 2022) |
| Net income | 8,408 | 4,782 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 155 | (226) |
| Deferred gains or losses on hedges | 147 | 455 |
| Foreign currency translation adjustment | 81 | 824 |
| Remeasurements of defined benefit plans, net of tax | (89) | (104) |
| Share of other comprehensive income of entities accounted for using equity method | 30 | 409 |
| Total other comprehensive income | 324 | 1,358 |
| Comprehensive income | 8,733 | 6,140 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 8,730 | 6,177 |
| Comprehensive income attributable to non-controlling interests | 2 | (37) |

Quarterly Consolidated Statements of Cash Flows

|  | (Million yen) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY3/22 2Q } \\ \text { (From Apr. 1, 2021 } \\ \text { to Sep. 30, 2021) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { FY3/23 2Q } \\ \text { (From Apr. 1, 2022 } \\ \text { to Sep. 30, 2022) } \\ \hline \end{gathered}$ |
| Cash flows from operating activities |  |  |
| Income before income taxes | 11,977 | 6,936 |
| Depreciation | 3,099 | 3,368 |
| Amortization of goodwill | 129 | 142 |
| Increase (decrease) in allowance for doubtful accounts | (82) | 376 |
| Increase (decrease) in provision for bonuses | 274 | 259 |
| Increase (decrease) in provision for loss on construction contracts | (564) | (33) |
| Increase (decrease) in retirement benefit liability | 33 | 11 |
| Decrease (increase) in retirement benefit asset | (145) | (129) |
| Interest and dividend income | (211) | (320) |
| Interest expenses | 286 | 342 |
| Foreign exchange losses (gains) | (119) | $(3,859)$ |
| Share of loss (profit) of entities accounted for using equity method | (26) | (24) |
| Loss (gain) on sale of property, plant and equipment | 5 | (21) |
| Loss (gain) on sale of short-term and long-term investment securities | (484) | - |
| Decrease (increase) in trade receivables | 11,762 | 10,295 |
| Decrease (increase) in costs on construction contracts in progress | (509) | $(3,288)$ |
| Decrease (increase) in inventories | 286 | (488) |
| Decrease (increase) in accounts receivable - other | 1,654 | $(4,039)$ |
| Increase (decrease) in trade payables | $(21,476)$ | $(8,055)$ |
| Increase (decrease) in advances received on construction contracts in progress | 2,177 | (581) |
| Other, net | $(5,707)$ | $(2,546)$ |
| Subtotal | 2,360 | $(1,655)$ |
| Interest and dividends received | 211 | 309 |
| Interest paid | (322) | (367) |
| Income taxes paid | $(4,374)$ | $(2,172)$ |
| Net cash provided by (used in) operating activities | $(2,125)$ | $(3,885)$ |
| Cash flows from investing activities |  |  |
| Payments into time deposits | (34) | $(2,722)$ |
| Proceeds from withdrawal of time deposits | 99 | 1,120 |
| Purchase of short-term and long-term investment securities | (10) | (18) |
| Proceeds from sale and redemption of short-term and long-term investment securities | 692 | 18 |
| Purchase of stocks of equity method affiliate | $(3,251)$ | - |
| Purchase of property, plant and equipment | $(1,941)$ | $(6,392)$ |
| Proceeds from sale of property, plant and equipment | 356 | 75 |
| Proceeds from collection of loans receivable | 3 | 3 |
| Other, net | (203) | (98) |
| Net cash provided by (used in) investing activities | $(4,288)$ | $(8,015)$ |


|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | $\begin{gathered} \mathrm{FY} 3 / 22 \text { 2Q } \\ \text { (From Apr. 1, } 2021 \\ \text { to Sep. 30, 2021) } \end{gathered}$ | $\begin{gathered} \mathrm{FY} 3 / 23 \text { 2Q } \\ \text { (From Apr. 1, } 2022 \\ \text { to Sep. 30, 2022) } \end{gathered}$ |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term borrowings | 6,874 | 15,214 |
| Proceeds from long-term borrowings | 7,810 | 6,722 |
| Repayments of long-term borrowings | $(3,928)$ | $(5,096)$ |
| Proceeds from issuance of bonds | 9,945 | - |
| Redemption of bonds | $(10,000)$ | - |
| Dividends paid | $(7,989)$ | $(6,553)$ |
| Other, net | (63) | 19 |
| Net cash provided by (used in) financing activities | 2,648 | 10,307 |
| Effect of exchange rate change on cash and cash equivalents | 209 | 3,958 |
| Net increase (decrease) in cash and cash equivalents | $(3,555)$ | 2,363 |
| Cash and cash equivalents at beginning of period | 59,197 | 43,567 |
| Cash and cash equivalents at end of period | 55,642 | 45,931 |

(Reference)
Non-Consolidated Orders Received, Net Sales and Backlog

| 1. Orders Received |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY3/22 2Q (From Apr. 1, 2021 to Sep. 30, 2021) | FY3/23 2Q (From Apr. 1, 2022 to Sep. 30, 2022) | Increase (Decrease) | Rate of change (\%) |
| Public works | 43,272 | 113,538 | 70,265 | 162.4 |
| Private works | 36,221 | 15,081 | $(21,140)$ | (58.4) |
| Domestic civil engineering | 79,494 | 128,620 | 49,125 | 61.8 |
| Public works | 6,889 | 16,937 | 10,048 | 145.8 |
| Private works | 68,500 | 104,547 | 36,047 | 52.6 |
| Domestic building construction | 75,389 | 121,485 | 46,095 | 61.1 |
| Civil engineering | 5,560 | 67 | $(5,492)$ | (98.8) |
| Building construction | 4,617 | 87,066 | 82,448 | 1785.4 |
| Overseas | 10,177 | 87,133 | 76,955 | 756.1 |
| Construction Total | 165,061 | 337,238 | 172,176 | 104.3 |
| Others | 982 | 149 | (832) | (84.8) |
| Total | 166,044 | 337,388 | 171,344 | 103.2 |


| 2. Net Sales |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY3/22 2Q (From Apr. 1, 2021 to Sep. 30, 2021) | FY3/23 2Q (From Apr. 1, 2022 to Sep. 30, 2022) | Increase (Decrease) | Rate of change (\%) |
| Public works | 57,681 | 56,537 | $(1,143)$ | (2.0) |
| Private works | 18,530 | 23,224 | 4,693 | 25.3 |
| Domestic civil engineering | 76,211 | 79,761 | 3,549 | 4.7 |
| Public works | 9,526 | 10,276 | 750 | 7.9 |
| Private works | 55,663 | 61,232 | 5,569 | 10.0 |
| Domestic building construction | 65,189 | 71,509 | 6,319 | 9.7 |
| Civil engineering | 35,467 | 38,313 | 2,845 | 8.0 |
| Building construction | 18,496 | 22,132 | 3,635 | 19.7 |
| Overseas | 53,964 | 60,446 | 6,481 | 12.0 |
| Construction Total | 195,366 | 211,717 | 16,351 | 8.4 |
| Others | 982 | 149 | (832) | (84.8) |
| Total | 196,348 | 211,867 | 15,518 | 7.9 |


| 3. Backlog |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY3/22 2Q } \\ \text { (Sep. 30, 2021) } \end{gathered}$ | $\begin{gathered} \text { FY3/23 2Q } \\ (\text { Sep. 30, 2022) } \end{gathered}$ | Increase (Decrease) | Rate of change (\%) |
| Public works <br> Private works | $\begin{array}{r} \hline 112,056 \\ 90,874 \end{array}$ | $\begin{array}{r} \hline 167,387 \\ 86,050 \end{array}$ | $\begin{aligned} & \hline 55,331 \\ & (4,824) \end{aligned}$ | $\begin{gathered} \hline 49.4 \\ (5.3) \end{gathered}$ |
| Domestic civil engineering | 202,931 | 253,438 | 50,506 | 24.9 |
| Public works | 47,742 | 48,282 | 540 | 1.1 |
| Private works | 210,584 | 258,182 | 47,598 | 22.6 |
| Domestic building construction | 258,326 | 306,464 | 48,138 | 18.6 |
| Civil engineering | 162,776 | 165,384 | 2,607 | 1.6 |
| Building construction | 170,623 | 237,968 | 67,344 | 39.5 |
| Overseas | 333,400 | 403,353 | 69,952 | 21.0 |
| Construction Total | 794,659 | 963,256 | 168,597 | 21.2 |
| Others | - | - | - | - |
| Total | 794,659 | 963,256 | 168,597 | 21.2 |

