

Consolidated Financial Statements

Consolidated Five-year Summary

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
Years ended March 31

	Millions of yen					Thousands of U.S. dollars
	2000	2001	2002	2003	2004	2004
Orders received	¥406,995	¥480,699	¥351,331	¥287,101	¥313,751	\$2,968,597
Construction	406,995	480,699	351,331	287,101	313,751	2,968,597
Real estate development	—	—	—	—	—	—
Other	—	—	—	—	—	—
Net sales	463,952	440,141	440,662	386,861	331,170	3,133,409
Construction	436,910	428,367	430,474	374,169	314,626	2,976,875
Real estate development	17,283	5,844	2,149	3,560	6,240	59,041
Other	9,759	5,930	8,039	9,132	10,304	97,493
Contract backlog	486,989	545,246	502,980	396,657	392,377	3,712,527
Construction	486,989	545,246	502,980	396,657	392,377	3,712,527
Real estate development	—	—	—	—	—	—
Other	—	—	—	—	—	—
Total assets	510,665	497,114	509,541	472,849	443,193	4,193,330
Shareholders' equity	46,110	51,716	51,685	33,682	39,860	377,141
Ordinary income	8,824	10,494	8,351	1,846	7,440	70,395
Income (loss) before income taxes and minority interests	(19,054)	9,436	6,519	(21,316)	6,624	62,674
Net income (loss)	(13,395)	3,179	1,771	(16,261)	3,292	31,148
Cash dividends	904	1,807	904	—	—	—
Per share of common stock:	Yen					U.S. dollars
Shareholders' equity	¥127.58	¥143.10	¥143.01	¥93.21	¥110.31	\$1.04
Net income (loss)	(37.06)	8.80	4.90	(45.00)	9.11	0.09
Cash dividends	2.50	5.00	2.50	—	—	—
Number of employees	4,176	4,114	4,549	3,934	3,767	

Note: The amounts of orders received and contract backlog related to real estate development and other business is not stated on the above summary, because those amounts were small and did not have a

material effect to respective total amounts.

Figures in U.S. dollars are converted for convenience only, at the rate of ¥105.69 per U.S.\$1, prevailing on March 31, 2004.

Financial Review

Business Performance

Although private sector investment, primarily in new housing, rose slightly during the term, local and federal governments alike held back on plans for new, publicly funded infrastructure projects, making the domestic market for construction companies even more severe than in the previous fiscal year.

In Southeast Asia, where Penta-Ocean has long been involved in very-large-scale land reclamation schemes and massive architectural engineering projects, a growing number of competitors competed for larger portions of government projects once held almost exclusively by Penta-Ocean.

In this business environment, consolidated net sales declined by 14.3% year-on-year to ¥331,170 million (US\$3,133.4 million). Consolidated operating income increased by 74.9% to ¥10,734 million (US\$101.5 million). Penta-Ocean strove to increase the efficiency of every project worldwide in order to increase profitability and enhance its competitiveness in a rapidly changing construction market.

Consolidated ordinary income increased by 303.0% over the previous term to ¥7,440 million (US\$70.3 million). Income before income taxes amounted to 6,624 million (US\$62.6 million) and consolidated net income totaled ¥3,292 million (US\$31.1 million), reflecting a return to profitability from levels in the previous term. This gain was achieved, primarily, by the recording of a substantial amount of special losses in the previous term. Also, in fiscal 2003 as well, Penta-Ocean liquidated ¥1,318 million (US\$12.4 million) in fixed assets, further strengthening its financial base.

Segment Information

When examining the Group's consolidated financial results by business segment, the domestic construction market, which represents the primary source of revenue, remained severe owing to the continuing falloff in public sector investment. The private sector, however, exhibited renewed activity, with investment in housing improving

slightly over the previous term.

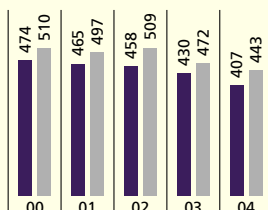
Under these circumstances, consolidated sales for the construction segment decreased by 15.9% to ¥314,625 million (US\$2,976.8 million). Consolidated operating income, on the other hand, increased by 101.0% over the previous term to ¥11,712 million (US\$110.8 million), owing to the Group's efforts to improve the profitability of individual projects. Personnel cuts in the previous term contributed significantly to the reductions in operating costs on many of the Group's projects.

Although the domestic real estate market, particularly in urban areas, exhibited signs of recovery during the term, the Group's development activities throughout Japan remained sluggish. Despite the harsh business environment, however, Group-wide efforts to promote the sale of real estate for sale held by Penta-Ocean, consolidated sales for this category increased 75.2% over the previous year's level to ¥6,240 million (US\$59.0 million). Although the previous term recorded profits, the term under review indicated the loss of ¥678 million (US\$6.4 million).

Penta-Ocean's non-construction business segment registered a 12.8% year-on-year increase in consolidated sales amounting to ¥10,305 million (US\$97.5 million). The substantial contribution from the Group's shipbuilding business was credited with the increase. Its construction materials and facilities leasing and vessel leasing business also contributed. Owing to various factors, however, this segment did not record an operating profit for the term. Consolidated operating loss amounted to ¥411 million (US\$3.8 million), an increase of 367.0% from the previous term.

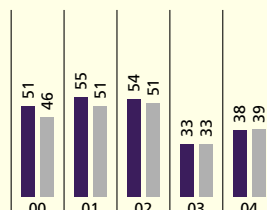
Consolidated sales from business activities in Japan amounted to ¥296,812 million (US\$2,808.3 million), a decrease of 9.0% from the previous year's level. Operating income increased by 45.9% to ¥12,367 million (US\$117.0 million).

Total Assets
Billions of yen

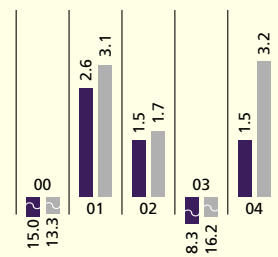


■ Non-Consolidated ■ Consolidated

Shareholders' Equity
Billions of yen



Net Income (Loss)
Billions of yen



Consolidated net sales from business activities in South-east Asia decreased by 45.3% to ¥27,333 million (US\$258.6 million) and for the second year no operating profit was recorded. Notwithstanding, consolidated loss was reduced by 31.3% to ¥1,348 million (US\$12.7 million).

Consolidated sales derived from the Group's business activities in Bulgaria, Romania, and other countries amounted to 7,025 million (US\$66.4 million). This represented a decrease of 34.0% from the previous term. Operating loss reached ¥347 million (US\$3.2 million), or 7.4% below the previous term's level.

Orders Received and Contract Backlog

Consolidated orders received by the Group during the term amounted to ¥313,751 million (US\$2,968.5 million), an increase of 9.2% over the previous year.

While orders received in the domestic market increased by 9.2% for civil engineering and 5.1% for construction projects, orders from overseas also increased, by 12.5%, including orders for large-scale commercial facilities and harbor projects under the ODA.

Contract backlog decreased by 1.0% year-on-year to ¥392,377 million (US\$3,712.5 million).

Financial Position

Total assets held by Penta-Ocean and its consolidated subsidiaries decreased by 6.2%, or ¥29,656 million (US\$280.5 million), to ¥443,193 million (US\$4,193.3 million), during the term. This was attributable to several factors, including a reduction in new orders, the liquidation of non-active assets, the allocation of a substantial amount of reserves for research and development, and an adjustment for losses resulting from the liquidation of a subsidiary.

Cash Flows

An increase in cash flow generated from sales activities and other adjustments let to substantial improvement over the

previous term, to ¥6,624 million (US\$62.6 million). This gain reflected increased profitability from construction projects combined with a reduction in personnel expenses resulting from streamlining in the previous term, and a reduction in inventory, to ¥15,377 million (US\$145.4 million). Income increased by ¥46,254 million (US\$437.6 million) year-on-year to ¥33,228 million (US\$314.3 million).

Cash flow from investment activities resulted in an excess expenditure of ¥4,206 million (US\$39.7 million), a reduction of ¥2,008 million (US\$18.9 million) from the previous term, as a result of contribution of funds for redeeming the debts of Green Port Co., Ltd., an affiliated company applied the equity method, for the purpose of eliminating the joint surety ship of its debts.

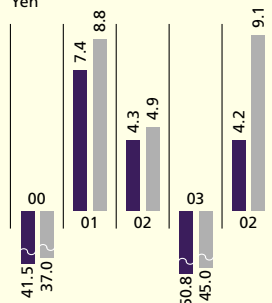
Cash flow from financial activities decreased by ¥38,491 million (US\$364.1 million) from the previous term, reflecting excess payments of ¥20,574 million (US\$194.6 million), mainly due to redemption of debts.

The amount of consolidated cash and cash equivalents reported by the Group at the end of the term increased by 16.9% year-on-year, or ¥8,380 million (US\$79.2 million), to ¥57,701 million (US\$545.9 million). The balance of interest-bearing liabilities held by the Group amounted to ¥186,703 million (US\$1,766.5 million), including those held by Penta-Ocean, which amounted to ¥170,284 million (US\$1,611.1 million).

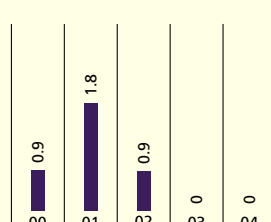
Dividends

It is Penta-Ocean's basic policy to pay dividends to its shareholders in a consistent manner, while at the same time endeavoring to accumulate internal reserves in order to maintain a strong financial base. Owing to the substantial number of special losses recorded during the previous term and a move to reduce paid-in capital in order to improve the Group's financial standing, Penta-Ocean was again unable to pay a dividend to shareholders.

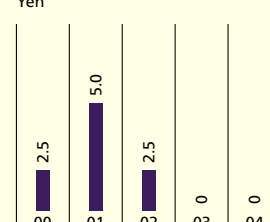
Net Income (Loss)
per Share
Yen



Cash Dividends
Billions of yen



Cash Dividends
per Share
Yen



Consolidated Balance Sheets

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
March 31, 2003 and 2004

ASSETS	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Current assets:			
Cash and deposits (Note 5)	¥ 49,969	¥ 58,129	\$ 549,995
Securities (Notes 3 (4), 4 and 5)	728	201	1,902
Trade receivables:			
Notes	14,316	17,306	163,743
Accounts	134,811	111,237	1,052,484
Inventories: (Note 3 (7))			
Cost of uncompleted contracts	50,355	50,349	476,384
Real estate for trade and real estate in progress	52,520	39,347	372,287
Other inventories	3,058	2,269	21,468
Deferred tax assets (Note 15)	10,500	11,013	104,201
Other current assets	5,414	5,690	53,837
Allowance for doubtful accounts (Note 3 (6))	(1,006)	(1,158)	(10,957)
Total current assets	320,665	294,383	2,785,344
Investments and non-current assets:			
Investment in securities (Notes 3 (4), 4 and 5)	18,743	22,285	210,852
Long-term loans and accounts receivables	7,480	12,979	122,803
Sundry investments (Note 5)	21,398	15,572	147,337
Deferred tax assets (Note 15)	15,550	11,756	111,231
Allowance for doubtful accounts (Note 3 (6))	(11,858)	(6,706)	(63,450)
Total investments and non-current assets	51,313	55,886	528,773
Property, plant and equipment (Note 3 (8)):			
Land (Note 5)	50,860	48,240	456,429
Buildings and structures (Note 5)	39,509	38,979	368,805
Machinery, equipment and vehicles	20,454	20,151	190,661
Dredgers and vessels	53,283	52,203	493,926
Construction in progress	1,851	85	804
Other property, plant and equipment	3,645	3,642	34,460
Total property, plant and equipment	169,602	163,300	1,545,085
Less accumulated depreciation	(69,332)	(70,930)	(671,114)
Property, plant and equipment — net	100,270	92,370	873,971
Other assets (Note 3 (9))	601	554	5,242
Total assets	¥472,849	¥443,193	\$4,193,330

LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Current liabilities:			
Short-term debt (Note 6)	¥ 84,646	¥ 71,426	\$ 675,807
Current portion of long-term debt (Note 6)	22,979	34,346	324,969
Trade payables:			
Notes	37,536	34,619	327,552
Accounts	87,125	83,592	790,917
Advance on contracts in progress	49,337	51,309	485,467
Deposits received	16,209	15,534	146,977
Accrued income taxes	649	708	6,699
Provision for loss on liquidation of an affiliated company (Note 3 (11))	10,245	487	4,608
Accrued expenses	2,430	1,984	18,772
Other current liabilities	4,691	4,020	38,035
Total current liabilities	315,847	298,025	2,819,803
Long-term liabilities:			
Long-term debt (Note 6)	99,633	80,932	765,749
Reserve for retirement benefits (Notes 3(12) and 19)	7,357	7,729	73,129
Reserve for directors' and statutory auditors' retirement pay (Note 3 (13))	694	461	4,362
Deferred tax liabilities for land revaluation excess (Note 17 (2))	4,012	5,248	49,655
Consolidation adjustments	1,402	967	9,149
Other long-term liabilities	10,222	9,968	94,314
Total long-term liabilities	123,320	105,305	996,358
Minority interests	—	3	28
Shareholders' equity:			
Common stock	33,971	18,070	170,972
Authorized — 599,135,000 shares			
Issued — 361,407,443 shares at March 31, 2003 and 2004			
Capital surplus (Note 17(1))	10,635	10,106	95,619
Earned surplus (deficit) (Note 2(5))	(17,008)	889	8,411
Land revaluation excess — net (Note 17(2))	5,800	7,650	72,381
Unrealized valuation gain (loss) on other securities — net (Note 17(3))	(64)	2,982	28,215
Cumulative foreign currency translation adjustments (Note 3(2))	352	168	1,590
Less: Treasury stock	(4)	(5)	(47)
Total shareholders' equity	33,682	39,860	377,141
Total liabilities, minority interests and shareholders' equity	¥472,849	¥443,193	\$4,193,330

Commitments and contingent liabilities (Note 14)

Consolidated Statements of Income

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
For the years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Construction business:			
Net sales	¥374,169	¥314,626	\$2,976,876
Cost of sales	340,170	282,248	2,670,527
Gross profit	33,999	32,378	306,349
Real estate and other:			
Net sales	12,692	16,544	156,533
Cost of sales	11,629	16,904	159,939
Gross profit (loss)	1,063	(360)	(3,406)
Total net sales	386,861	331,170	3,133,409
Total cost of sales	351,799	299,152	2,830,466
Total gross profit	35,062	32,018	302,943
Selling, general and administrative expenses	28,926	21,284	201,381
Operating income	6,136	10,734	101,562
Other income:			
Interest and dividends	477	435	4,116
Other (Note 7)	1,254	1,045	9,887
	1,731	1,480	14,003
Other expenses:			
Interest	3,462	3,798	35,935
Other (Note 8)	2,559	976	9,235
	6,021	4,774	45,170
Ordinary income	1,846	7,440	70,395
Extraordinary gain (Note 9)	2,561	2,502	23,673
Extraordinary loss (Note 10)	25,723	3,318	31,394
Income (loss) before income taxes and minority interests	(21,316)	6,624	62,674
Income taxes (Notes 3 (17) and 15):			
Current	812	888	8,402
Income taxes deferred	(5,867)	2,451	23,190
Minority interests	—	7	66
Net income (loss)	¥ (16,261)	¥ 3,292	\$ 31,148
Income (loss) per share of common stock (Note 3 (14))			
	Yen		U.S. dollars
Primary	¥(45.00)	¥9.11	\$0.09
Assuming full dilution	—	—	—

Consolidated Statements of Shareholders' Equity

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
Years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Common stock:			
Balance at the beginning of the period	¥33,971	¥33,971	\$321,421
Transferred to earned surplus and capital surplus	—	(15,901)	(150,449)
Balance at the end of the period	33,971	18,070	170,972
Capital surplus (Note 17 (1)):			
Balance at the beginning of the period	10,635	10,635	100,624
Transferred to earned surplus	—	(10,635)	(100,624)
Transferred from common stock	—	10,106	95,619
Balance at the end of the period	10,635	10,106	95,619
Earned surplus (Note 2 (5)):			
Balance at the beginning of the period	251	(17,008)	(160,923)
Transferred from common stock	—	5,795	54,830
Transferred from capital surplus	—	10,635	100,624
Decrease resulting from change in scope of consolidation	(23)	—	—
Cash dividends	(903)	—	—
Transferred from land revaluation excess — net	(72)	(1,825)	(17,268)
Net income (loss)	(16,261)	3,292	31,148
Balance at the end of the period	(17,008)	889	8,411
Land revaluation excess — net (Note 17 (2)):			
Balance at the beginning of the period	5,614	5,800	54,877
Transferred to earned surplus	72	1,825	17,268
Increase in excess — net	114	25	236
Balance at the end of the period	5,800	7,650	72,381
Unrealized valuation gain (loss) on other securities — net (Note 17 (3))			
	(64)	2,982	28,215
Cumulative foreign currency translation adjustments (Note 3 (2))			
	352	168	1,590
Tresury stock			
	¥ (4)	¥ (5)	\$ (47)

Consolidated Statements of Cash Flows

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries
For the years ended March 31, 2003 and 2004

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Cash flows from operating activities:			
Income (loss) before income taxes and minority interests	¥(21,316)	¥6,624	\$62,674
Adjustment to reconcile income (loss) before income taxes and minority interests to net cash provided by operating activities:			
Depreciation and amortization	6,016	5,369	50,800
Amortization of consolidation adjustments	(435)	(435)	(4,116)
Increase (decrease) in allowance for doubtful receivables	(924)	(5,000)	(47,308)
Increase (decrease) in reserve for retirement benefits	(2,265)	371	3,510
Interest and dividends receivable	(477)	(435)	(4,116)
Interest expense	3,555	4,257	40,278
Foreign exchange loss (gain)	754	(11)	(104)
Equity loss (gain)	569	(55)	(520)
Loss (gain) on sales and disposals of property, plant and equipment	283	1,163	11,004
Loss (gain) on sales of investment in securities	(5)	(337)	(3,189)
Write-down of securities and investment in securities	505	15	142
Change in assets and liabilities:			
(Increase) decrease in trade receivables	24,490	13,521	127,931
(Increase) decrease in cost of uncompleted contracts	12,817	8	76
(Increase) decrease in real estate for trade and real estate in progress and other inventories	517	15,378	145,501
Increase (decrease) in trade payables	(39,277)	(4,603)	(43,552)
Increase (decrease) in advance on contracts in progress	(8,229)	1,972	18,658
Increase (decrease) in accrued expenses	13,446	(10,249)	(96,972)
Other — net	1,287	10,351	97,937
Sub total	(8,689)	37,904	358,634
Interest and dividends received	528	394	3,728
Interest paid	(3,511)	(4,241)	(40,127)
Income taxes paid	(1,354)	(829)	(7,844)
Net cash provided by (used in) operating activities	(13,026)	33,228	314,391

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Cash flows from investing activities:			
Purchases of securities	(523)	(7,101)	(67,187)
Proceeds from sales of securities	183	7,944	75,163
Purchases of investment in securities	(1,179)	(501)	(4,740)
Proceeds from sales of investment in securities	1,558	2,154	20,380
Purchases of property, plant and equipment	(3,955)	(2,901)	(27,448)
Proceeds from sales of property, plant and equipment	1,002	2,688	25,433
Loans made	(5,106)	(7,223)	(68,341)
Collection of loans receivable	1,470	709	6,708
Other — net	336	25	236
Net cash provided by (used in) investing activities	<u>(6,214)</u>	<u>(4,206)</u>	<u>(39,796)</u>
Cash flows from financing activities:			
Net increase (decrease) in short-term bank loans	3,159	(13,205)	(124,941)
Borrowings	36,883	17,406	164,689
Repayment of long-term debt	(21,222)	(24,780)	(234,459)
Cash dividends paid	(900)	(4)	(38)
Other — net	(3)	9	85
Net cash provided by (used in) financing activities	<u>17,917</u>	<u>(20,574)</u>	<u>(194,664)</u>
Difference resulting from conversion of foreign cash and cash equivalents to yen			
	<u>(732)</u>	<u>(68)</u>	<u>(643)</u>
Net increase (decrease) in cash and cash equivalents	<u>(2,055)</u>	<u>8,380</u>	<u>79,288</u>
Cash and cash equivalents at beginning of the period	<u>51,376</u>	<u>49,321</u>	<u>466,658</u>
Cash and cash equivalents at end of the period	<u>¥49,321</u>	<u>¥57,701</u>	<u>\$545,946</u>
(Note) Cash and cash equivalents are comprised as follows:			
Cash and deposits	¥49,969	¥58,129	\$549,995
Less-Time deposits which can be drawn over three months	(648)	(428)	(4,049)
Cash and cash equivalents (Note 3 (15))	<u>¥49,321</u>	<u>¥57,701</u>	<u>\$545,946</u>

Notes to Consolidated Financial Statements

Penta-Ocean Construction Co., Ltd. and Consolidated Subsidiaries

1. Basis of preparation of consolidated financial statements

The accompanying consolidated financial statements of Penta-Ocean Construction Co., Ltd. (the "Company") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan.

The accounting principles and practices adopted by the overseas consolidated subsidiaries conform to those adopted by the Company. The figures in these financial statements are shown in U.S. dollars at the conversion rate of U.S.\$1=¥105.69, the exchange rate prevailing on March 31, 2004. This is solely for the convenience of readers outside Japan and does not mean that assets and liabilities originating in yen can be converted into or settled in dollars at the above rate.

2. Consolidation

(1) Scope of consolidation and application of equity method
The Company has twenty-eight wholly owned subsidiaries and five affiliated companies at March 31, 2003.

The Company consolidated all subsidiaries and applied the equity method to all affiliated companies.

(2) Consolidation date

The balance sheet date of overseas subsidiaries other than the Company, domestic subsidiaries and seven overseas subsidiaries including Penta-Ocean Dredging Panama whose balance sheet date is March 31, is December 31.

The Company compiled the consolidated financial statements using the financial statements of each company's closing date. As a result, adjustments were made for any material difference incurred between the balance sheet date and the consolidation date.

(3) Valuation of assets and liabilities of consolidated subsidiaries

Assets and liabilities of subsidiaries are recorded at fair value upon acquisition. The difference between fair value and book value is allocated to shareholders' equity and minority interest in proportion to their respective shareholdings.

(4) Consolidation adjustments

Consolidation adjustments are amortized over five years by the straight-line method.

(5) Appropriation of retained earnings or deficit

Appropriation of retained earnings or deficit approved at the shareholders' meeting held during the current fiscal year, is reflected in the consolidated financial statements.

3. Summary of significant accounting policies

(1) Conversion method of foreign currency transactions of the Company and its domestic subsidiaries and affiliated companies

Transactions in foreign currencies are converted into yen at the exchange rate prevailing at the time of the transactions. Monetary receivables and payables denominated in foreign currencies including foreign cash are converted into yen at the exchange rate prevailing on the balance sheet date. Non monetary items denominated in foreign currencies are converted into yen at the historical rate. Held-to-maturity bonds denominated in foreign currencies are translated into yen at the exchange rate prevailing on the balance sheet date, securities for purpose of sales and investment in securities other than the above are converted into yen from the fair value based on foreign currencies at the exchange rate prevailing on the balance sheet date and investments in subsidiaries and affiliated companies at the exchange rate prevailing at the time of acquisition of the Company.

Also, securities denominated in foreign currencies are translated at the exchange rate prevailing on the balance sheet date based on the fair value or the actual value estimated in foreign currencies, and those are written down, when declined remarkably. The evaluation of derivative financial instruments resulting from derivative transaction denominated in foreign currencies are translated at the exchange rate prevailing on the balance sheet date based on the fair value or the actual value estimated in foreign currencies excluding those applying hedge accounting. Exchange gains or losses, realized or unrealized, are included in current income.

(2) Conversion method of foreign currency of overseas subsidiaries

Financial statements stated in foreign currency are translated into yen at the exchange rate prevailing on the balance sheet date except for the components of shareholder' equity which are translated at the exchange rate

prevailing at the time of acquisition of the Company and at the historical rate to their increase thereafter.

Exchange differences arising from conversion of balance sheet accounts are stated as cumulative foreign currency translation adjustments in shareholders' equity.

(3) Recognition of contract revenue

The Company generally recognizes revenue upon the completed-contract method excluding the percentage of completion method to recognize revenue derived from large, long-term construction projects which conform to a certain specified term. Advances received in excess of revenue incurred on long-term contracts are shown as a current liability. Cost of uncompleted contracts is included in inventories.

(4) Securities

Held-to-maturity bonds are determined by the amortized cost method.

Discounts and premiums are amortized by the straight-line method.

Other securities with fair value are stated at fair value based on the market price at the closing date. Valuation differences are included in Shareholders' equity as unrealized valuation gain (loss) on other securities-net, and sales costs are determined by the moving average method.

Other securities with no fair value are stated at moving average cost.

(5) Derivative financial transactions

Derivative financial instruments are stated at fair value.

Hedge accounting is adopted for derivative financial instruments which conform to requirements of hedge accounting.

(6) Allowance for doubtful receivables

Allowance for doubtful receivables is accounted for using the estimated bad debt ratio determined based on the past actual bad debt losses to general credits and the individual estimated amount to any specific uncollectible receivables.

(7) Inventories

Inventories are stated at specific cost, except for raw materials and supplies which are determined by the first-in first-out method.

(8) Property, plant and equipment

Property, plant and equipment of the Company and domestic subsidiaries are stated at cost and depreciation is calculated using the declining balance method, except for buildings (other than equipment fixed inside buildings) acquired on and after April 1, 1998, which are calculated by

the straight-line method. The straight-line method is applied to property, plant and equipment of overseas subsidiaries.

At the time of sale or disposal, cost and related accumulated depreciation are eliminated from the accounts, and gains or losses are reflected in income. Maintenance and repair costs, including minor renewals and improvements and purchases of small equipment, are included in expenses during the fiscal year.

(9) Research and development costs, and computer software
Research and development costs are charged to income as incurred.

Computer software purchased for internal use is amortized assuming no scrap value by the straight-line method over five years based on the estimated useful life of internal use.

(10) Accounting for finance lease

Finance lease transactions other than those which are deemed to transfer the ownership of the assets to the lessees, are accounted for as operating leases.

(11) Provision for loss on liquidation of an affiliated company

For the purpose of liquidation of an affiliated company which is engaged in the real estate development business, the Company provides a reserve on the estimated losses arising from its result as a provision for loss on liquidation of the affiliated company.

(12) Reserve for retirement benefits

Reserve for retirement benefits is provided for at the necessary amounts on an accrual basis based on the estimated amounts of retirement benefit obligations and pension fund assets at end of the current fiscal year.

Effects of the amendments on the application of the new accounting standards for retirement benefits are equally amortized over fifteen years.

Prior service liabilities are recognized as an expense when incurred.

Actuarial gains or losses are equally amortized by the straight-line method over ten years based on the average remaining employees' service years, and its amortization starts in the next year of the respective accrual years.

For the purpose of return of a role as an agent regarding the operations of welfare pension fund, the relinquishment of the entrusted government's portion of retirement benefit obligations and the exemption of future payment obligations, the Company applied to the Minister of Health, Labour and Welfare to obtain permission of them and was officially approved on the date of January 17, 2003.

Thereby, the Company considered the above date to be the returned date according to the transitional measures of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of Accounting Committee Report No.13 published by the JICPA and recognized the difference ¥2,167 million (U.S.\$18,028 thousand) between the obligations relinquished and the related pension fund assets as an extraordinary loss in the current fiscal year. The amounts of pension fund assets to be returned were ¥30,135 million (U.S.\$250,707 thousand) at end of the current fiscal year.

In addition, the Company established the additional financial trust of ¥4,270 million (U.S.\$35,524 thousand) to cover retirement benefit obligations at end of the current fiscal year.

The Company has established an employees' welfare pension system, a tax-qualified pension system and a lump-sum severance indemnity plan and the domestic consolidated subsidiaries an employees' welfare pension system and a lump-sum severance indemnity plan, as a defined retirement benefit system. And further, in response to necessity, they will pay a special supplementary retirement pay to retirement of employees.

In addition, the Company and two domestic consolidated subsidiaries have established the financial trust to cover retirement benefit obligations for employees.

The overseas consolidated subsidiaries do not have a retirement benefit system.

(13) Reserve for directors' and statutory auditors' retirement pay

The Company provides reserve for retirement equal to the amount required if all directors and statutory auditors retired on the balance sheet date.

(14) Net income per share

Primary net income per share is calculated by the weighted average number of outstanding common stocks during the period.

Net income per share assuming full dilution is not presented because potential stocks were not issued as of March 31, 2004.

(15) Cash and cash equivalents

Cash and cash equivalents included in the statements of cash flows, consist of cash, deposits which can be drawn out freely and easily converted into cash and short-term

investments which have an original maturity of three months or less and are not exposed to significant valuation risks.

(16) Hedge accounting

1) Derivative transactions are accounted for primarily using deferral hedge accounting .

2) Hedge instruments and hedged items
Hedge instruments are interest rate swap agreements and forward exchange contracts.

Hedged items are bank loans and receivables and debts and credits denominated in foreign currencies.

3) The Company enters into interest rate swap agreements and forward exchange contracts to hedge risk from fluctuations in interest rate and forward exchange rates, respectively.

4) Evaluation of the effectiveness of hedge accounting
Control procedures for hedge transactions are executed according to the Company' Bylaw. The Examination Committee of Derivative Instruments and the Financial Division in the Company periodically evaluates the effectiveness of hedging.

(17) Income taxes

The Company and consolidated domestic subsidiaries declare corporation and other taxes on the basis of taxable income calculated under the provisions of the Corporation Tax Law and other tax regulations. Taxable income thus calculated is different from earnings in the account book.

Japanese corporation and other taxes applicable to the Company and consolidated domestic subsidiaries comprise (a) corporation tax of 30.0 percent on taxable income, (b) enterprise tax of 9.6 percent on taxable income after certain adjustments, and (c) prefectural and municipal taxes averaging 20.4 percent of corporation tax. When paid, enterprise tax is deductible for income tax purposes.

Enterprise tax rate on taxable income is to be reduced from 9.6 percent to 7.6 percent in the next fiscal year by adopting the pro forma standard taxation.

Foreign subsidiaries declare income taxes at the rate applicable in each country. Foreign tax credit related to the amount of income taxes paid to foreign tax offices by the Company directly or indirectly, is approved subject to certain limitations in accordance with Japanese tax regulations.

4. Securities

The composition of securities as of March 31, 2003 and 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Securities due within one year:			
Held-to-maturity bonds	¥ 117	¥ 201	\$ 1,902
Investment trust bills	611	—	—
Total	¥ 728	¥ 201	\$ 1,902
Investment in securities:			
Held-to-maturity bonds	¥ 353	¥ 153	\$ 1,448
Investment trust bills	1,494	332	3,141
Stocks	15,396	20,300	192,071
Others	1,500	1,500	14,192
Total	¥18,743	¥22,285	\$210,852

5. Pledged assets

(1) The following assets are pledged for fulfillment of construction contracts at March 31, 2003 and 2004.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Special deposits	¥216	¥ 150	\$ 1,419
Securities	91	1	9
Investment in securities	361	2,283	21,602
Long-term time deposits	187	—	—
Total	¥855	¥2,434	\$23,030

(2) The following assets were pledged to secure short-term bank loans and long-term debt at March 31, 2003 and 2004.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Time deposits	¥200	¥200	\$1,892
Investment in securities	—	103	975
Land	101	101	955
Building	112	110	1,041
Total	¥413	¥514	\$4,863

6. Short-term and long-term debt

Short-term bank loans are represented primarily in the form of overdraft facility notes. The weighted average interest rates for the two fiscal years ended March 31, 2004 are

1.50% and 1.82%. Long-term debts as of March 31, 2003 and 2004 is summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
1.71 percent bonds due September 2006	¥ 200	¥ 200	\$ 1,892
Long-term debt from banks and insurance companies maturing in 2013 (The weighted average interest rates for the two fiscal years ended March 31, 2004 are 2.15% and 2.33%.)	122,412	115,078	1,088,826
Less: current portion of long-term debt	(22,979)	(34,346)	(324,969)
Net	¥ 99,633	¥ 80,932	\$ 765,749

The aggregate annual maturity of long-term debt after March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2004	2004	2004
Years ending March 31,			
2005	¥ 34,346		\$ 324,969
2006	43,578		412,319
2007	20,756		196,386
2008	8,094		76,582
2009 and after that	8,304		78,570
Total	<u>¥115,078</u>		<u>\$1,088,826</u>

7. Other income

The composition of Other income – other for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Rental received from real estate	¥ 286	¥ 228	\$2,157
Amortization of consolidation adjustments	435	436	4,125
Equity gain	—	55	520
Other	533	326	3,084
Total	<u>¥1,254</u>	<u>¥1,045</u>	<u>\$9,887</u>

8. Other expenses

The composition of Other expenses – other for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Equity loss of affiliates	¥ 569	¥ —	\$ —
Exchange loss	1,326	842	7,967
Other	664	134	1,268
Total	<u>¥2,559</u>	<u>¥976</u>	<u>\$9,235</u>

9. Extraordinary gain

The composition of Extraordinary gain for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Gain on sales of investment in securities	¥ 5	¥ 347	\$ 3,283
Reversal of reserve for retirement benefits	1,211	1,028	9,727
Gain on sales of fixed assets	201	156	1,475
Reversal of provision for bad debt	584	305	2,886
Prior period adjustments	129	357	3,378
Other	431	309	2,924
Total	<u>¥2,561</u>	<u>¥2,502</u>	<u>\$23,673</u>

10. Extraordinary loss

The composition of Extraordinary loss for the two years ended March 31, 2004 is as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Loss from sales of fixed assets	¥ 480	¥1,318	\$12,470
Loss from disposition of fixed assets	153	48	454
Write-down of real estate for trade	1,977	512	4,844
Write-down of investment in securities	505	15	142
Provision for loss on liquidation of a affiliated company	10,245	482	4,561
Provision for loss on real estate development business of affiliates	4,081	—	—
Special supplementary retirement pay	3,418	25	237
Loss on return of the entrusted government's portion of the welfare pension fund	2,167	—	—
Provision for bad debt	1,607	15	142
Prior period adjustments	209	323	3,056
Other	881	580	5,488
Total	¥25,723	¥3,318	\$31,394

11. Research and development costs

Research and development costs charged to income for the two fiscal years ended March 31, 2004 were ¥1,765 million

(U.S.\$16,700 thousand) and ¥1,558 million (U.S.\$14,741 thousand), respectively.

12. Summary of finance lease transactions

The Company has entered into finance lease contracts. They are summarized as follows:

(1) Estimated acquisition costs, accumulated depreciation and estimated value of assets leased by the Company are as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Equipment	¥ 864	¥ 855	\$8,090
Vehicles	156	151	1,429
Buildings	40	40	378
	1,060	1,046	9,897
Accumulated depreciation	(621)	(697)	(6,595)
Estimated value	¥ 439	¥ 349	\$3,302

(2) Future lease payments as of March 31, 2003 and 2004 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Within one year	¥131	¥135	\$1,278
Over one year	346	248	2,346
Total	¥477	¥383	\$3,624

(3) The difference between the aggregate payments and the acquisition costs of lease assets is regarded as an interest

and is allocated to respective accounting periods over the term of the lease by the interest-method:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Lease payments	¥275	¥155	\$1,467
Depreciation	254	137	1,296
Interest expense	¥ 18	¥ 13	\$ 123

13. Derivative financial transactions

The Company and its consolidated subsidiaries have entered into interest rate swap agreements and forward exchange contracts only to hedge risks from fluctuation in interest rates and foreign exchange rates, not for speculative purposes.

The derivative financial transactions are mainly performed by the Company, and have been made in accordance with the Bylaw which clarified relevant purposes and management and execution procedures.

14. Commitments and contingent liabilities

As of March 31, 2004, commitments for the purchase of machinery and equipment and other assets were ¥70 million (U.S.\$662 thousand), and the Company had contingent liabilities for bank loans amounting to ¥2,236 million (U.S.\$21,156 thousand) in respect of affiliated companies and

customers.

The Company also had the guarantee amounting to ¥1,750 million (U.S.\$16,558 thousand) to purchasers concerning deposits for purchase of the condominium apartments.

15. Tax effect accounting

The significant components of deferred tax assets and liabilities are summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Deferred tax assets			
Write-down of real estate for trade	¥3,966	¥3,506	\$33,172
Deficit carried forward on tax	3,694	8,009	75,778
Disapproval on tax purpose concerning allowance for doubtful receivables	3,125	1,919	18,157
Loss on establishment of financial trust in respect of retirement benefit obligations	4,234	4,126	39,039
Disapproval on tax purpose concerning reserve for retirement benefits	2,372	2,879	27,240
Reserve for bonuses	753	669	6,330
Write-down of investment in securities	527	504	4,769
Provision for loss on liquidation of affiliates	4,308	251	2,375
Provision for loss on real estate development business of affiliates	1,669	1,620	15,328
Other	3,262	3,188	30,163
Total: deferred tax assets	27,910	26,671	252,351
Less : valuation allowance	(1,711)	(1,717)	(16,245)
Deferred tax assets	¥26,199	¥24,954	\$236,106
Deferred tax liabilities			
Unrealized valuation gain on other securities	¥ —	¥ (2,048)	\$ (19,377)
Reduction for amendment of allowance for doubtful receivables	(28)	(27)	(255)
Other	(120)	(110)	(1,042)
Total: deferred tax liabilities	(148)	(2,185)	(20,674)
Net: deferred tax assets	¥26,051	¥22,769	\$215,432

As described Notes 3 (17) Income taxes of Summary of significant accounting policies, enterprise tax rate is to be reduced in the next fiscal year. Thereby, the statutory effective

tax rate was pulled down from 40.89 percent to 40.69 percent. However the effect of this change on the deferred tax assets and the financial statements was immaterial.

16. Consumption tax

Consumption tax is usually levied at the rate of 5 percent on all transactions in connection with transferances (including services) and purchases, except for tax-free transactions.

Consumption tax is eliminated from transferances (including services) and purchases stated in the statements of income.

17. Shareholders' Equity

(1) Earned surplus reserve and capital surplus reserve

The Japanese Commercial Code requires to provide an earned surplus reserve over 10 percent of cash out flow, that is, payment of dividends and/or directors' and statutory auditors' bonuses approved by the Shareholders' meeting every fiscal years, until the total amounts of earned surplus reserve plus capital surplus reserve or either of them reach 25 percent of common stock.

In the consolidated financial statements, those are included in earned surplus and capital surplus, respectively.

(2) Land revaluation excess

The Company revaluated lands used for business purposes on March 31, 2000 based on the Law concerning Land Revaluation (Law No.34, promulgated on March 31, 1998) and on the partial revision of the Law concerning Land Revaluation (Law No.24, promulgated on March 31, 1999). Relating to revaluation excess, the amounts corresponding to deferred tax on the tax effect accounting was accounted for as a long-term deferred tax liabilities and its remains were accounted for as land revaluation excess-net constituting shareholders' equity.

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
The difference between the appraisal value of land at end of the current fiscal year and the book value	¥6,377	¥8,395	\$79,430

Fair values were determined on the basis of Article 2 No.4 and 5 of an Enforcement ordinance No.119 of the Law concerning Land Revaluation promulgated on March 31, 1998.

(3) Unrealized valuation gain (loss) on other securities-net

Unrealized valuation gain (loss) on other securities is based on the difference between fair market value and book value at March 31. This amounted to ¥2,982 million (U.S. \$ 28,215 thousand) loss, after application of tax effect accounting, as of March 31, 2004.

Deferred tax liabilities amounted to ¥2,048 million (U.S. \$19,377 thousand).

(4) Restriction of dividends

It is regulated by the Japanese Commercial Code that the unrealized valuation difference from assets evaluated by fair value is not available for payment of dividends.

18. Authorized shares

The Articles of Incorporation provides that their number must be deducted from authorized shares if retirement of shares will be carried out.

19. Retirement benefits

I. Retirement benefit obligations

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
a. Retirement benefit obligations	¥(53,796)	¥(52,497)	\$(496,707)
b. Pension fund assets	15,335	25,014	236,673
c. Unrecognized retirement benefit obligation	(38,461)	(27,483)	(260,034)
d. Unrecognized effects of the amendments on the application of the new accounting standards for retirement benefits.....	16,316	14,946	141,413
e. Unrecognized actuarial gain or loss	15,761	4,808	45,492
f. Unrecognized prior service liabilities	(973)	—	—
g. Net retirement benefit obligations	(7,357)	(7,729)	(73,129)
h. Prepaid pension cost	—	—	—
i. Reserve for retirement benefits	¥ (7,357)	¥ (7,729)	\$ (73,129)

II. Retirement benefit costs

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
a. Service costs	¥2,256	¥1,674	\$15,839
b. Interest costs	2,632	1,339	12,669
c. Expected return on pension fund assets	(574)	(231)	(2,186)
d. Amortization of effects of the amendments on the application of the new accounting standards for retirement benefits	1,525	1,360	12,868
e. Amortization of actuarial gain or loss	2,173	1,748	16,539
f. Recognition of prior service liabilities	(1,207)	(973)	(9,206)
g. Retirement benefit costs	6,805	4,917	46,523
h. Loss on return of the entrusted government's portion of the welfare pension fund	2,167	—	—
Total	¥8,972	¥4,917	\$46,523

III. Calculation basis of retirement benefit obligations, etc.

a. Recognition method of the projected retirement benefit obligations	Straight-line method
b. Discount rate	2.10%
c. Expected return rate on pension fund assets	0.00%~1.50%
d. Recognition term of prior service liabilities	Fully recognized as incurred
e. Amortization term of actuarial gain or loss	Actuarial gains or losses are amortized by the straight-line method over 10 years, based on the average remaining employees' service years from the next year of the respective accrual years
f. Amortization term of effects of the amendments on the application of new accounting standards for retirement benefits	15 years

The Company and some subsidiaries obtained the permission of the exemption of the future payment obligations regarding the entrusted government's portion of retirement benefit obligations from the Minister of Health, Labour and Welfare in the previous fiscal year. Thereby they applied the transitional measure of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of

Accounting Committee Report No.13 published by JICPA, and recognized the difference between the obligations relinquished and the related pension assets as an extraordinary loss.

The amounts of pension fund assets to be returned were ¥29,652 (U.S. \$280,556 thousand) million at end of the current fiscal year.

20. Segment information

(1) Business segment

Business segment is primarily composed of the followings:

Construction	Civil engineering, construction, etc.
Real estate development	Sale or rental of real estate
Other	Sale of construction materials, shipbuilding, etc.

Year ended March 31, 2003	Millions of yen					Eliminations and/or addition	Consolidated
	Construction	Real estate development	Others	Total			
Net sales:							
Customers	¥374,169	¥ 3,560	¥ 9,132	¥386,861	¥ —	¥386,861	
Internal sales or transfer	212	334	8,721	9,268	(9,268)	—	
Total	374,382	3,894	17,853	396,129	(9,268)	386,861	
Operating expenses	368,557	3,393	17,941	389,891	(9,166)	380,725	
Operating income (loss)	5,825	501	(88)	6,238	(102)	6,136	
Assets	314,197	74,687	29,309	418,193	54,656	472,849	
Depreciation	4,006	40	2,021	6,067	(51)	6,016	
Capital expenditures	2,834	652	581	4,067	(44)	4,023	

Year ended March 31, 2004	Millions of yen					Eliminations and/or addition	Consolidated
	Construction	Real estate development	Others	Total			
Net sales:							
Customers	¥314,625	¥ 6,240	¥10,305	¥331,170	¥ —		¥331,170
Internal sales or transfer	670	264	8,123	9,057	(9,057)		—
Total	315,295	6,504	18,428	340,227	(9,057)		331,170
Operating expenses	303,583	7,182	18,839	329,604	(9,168)		320,436
Operating income (loss)	11,712	(678)	(411)	10,623	111		10,734
Assets	283,933	55,088	34,090	373,111	70,082		443,193
Depreciation	2,914	215	2,283	5,412	(42)		5,370
Capital expenditures	2,524	93	682	3,299	—		3,299

Year ended March 31, 2004	Thousands of U.S. dollars					Eliminations and/or addition	Consolidated
	Construction	Real estate development	Others	Total			
Net sales:							
Customers	\$2,976,866	\$ 59,041	\$ 97,502	\$3,133,409	\$ —		\$3,133,409
Internal sales or transfer	6,339	2,498	76,857	85,694	(85,694)		—
Total	2,983,205	61,539	174,359	3,219,103	(85,694)		3,133,409
Operating expenses	2,872,391	67,953	178,248	3,118,592	(86,745)		3,031,847
Operating income (loss)	110,814	(6,414)	(3,889)	100,511	1,051		101,562
Assets	2,686,471	521,222	322,547	3,530,240	663,090		4,193,330
Depreciation	27,571	2,034	21,601	51,206	(397)		50,809
Capital expenditures	23,881	880	6,453	31,214	—		31,214

(2) Geographic segment

Geographic segment is primarily composed of the followings:

Japan

Southeast Asia Singapore, Hong Kong and Vietnam

Others Sri Lanka, Bulgaria and Romania

Year ended March 31, 2003	Millions of yen					Eliminations and/or addition	Consolidated
	Japan	Southeast Asia	Others	Total			
Net sales:							
Customers	¥326,217	¥49,997	¥10,647	¥386,861	¥ —		¥386,861
Internal sales or transfer	—	—	—	—	—		—
Total	326,217	49,997	10,647	386,861	—		386,861
Operating expenses	317,741	51,962	11,022	380,725	—		380,725
Operating income (loss)	8,476	(1,965)	(375)	6,136	—		6,136
Assets	362,690	47,934	5,190	415,814	57,035		472,849

Year ended March 31, 2004	Millions of yen					
	Japan	Southeast Asia	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	¥296,812	¥27,333	¥7,025	¥331,170	¥ —	¥331,170
Internal sales or transfer	—	—	—	—	—	—
Total	296,812	27,333	7,025	331,170	—	331,170
Operating expenses	284,445	28,681	7,372	320,498	(62)	320,436
Operating income	12,367	(1,348)	(347)	10,672	62	10,734
Assets	323,344	42,533	4,771	370,648	72,545	443,193

Year ended March 31, 2004	Thousands of U.S. dollars					
	Japan	Southeast Asia	Others	Total	Eliminations and/or addition	Consolidated
Net sales:						
Customers	\$2,808,326	\$258,615	\$66,468	\$3,133,409	\$ —	\$3,133,409
Internal sales or transfer	—	—	—	—	—	—
Total	2,808,326	258,615	66,468	3,133,409	—	3,133,409
Operating expenses	2,691,314	271,369	69,751	3,032,434	(587)	3,031,847
Operating income (loss)	117,012	(12,754)	(3,283)	100,975	587	101,562
Assets	3,059,363	402,432	45,141	3,506,936	686,394	4,193,330

All operating expenses are allocated to the respective segments.

Assets which could not be allocated relate to the general control division in the head office of the Company and subsidiaries and amount to ¥72,545 million (U.S. \$686,394

thousand) at March 31, 2004 and ¥57,035 million (U.S. \$539,644 thousand) at March 31, 2003.

These principally are consisted of cash and time deposits, securities, investment in securities and sundry assets.

(3) Overseas sales

For the year ended March 31, 2003	Millions of yen		
	Southeast Asia	Others	Total
Overseas sales	¥49,997	¥10,647	¥ 60,644
Consolidated sales			¥386,861
The proportion of overseas sales to consolidated sales	12.9%	2.8%	15.7%

For the year ended March 31, 2004	Millions of yen		
	Southeast Asia	Others	Total
Overseas sales	¥27,333	¥7,025	¥ 34,358
Consolidated sales			¥331,170
The proportion of overseas sales to consolidated sales	8.3%	2.1%	10.4%

For the year ended March 31, 2004	Thousands of U.S. dollars		
	Southeast Asia	Others	Total
Overseas sales	\$258,615	\$66,468	\$ 325,083
Consolidated sales			\$3,133,409
The proportion of overseas sales to consolidated sales	8.3%	2.1%	10.4%

Segments of countries or areas are set up on the basis of geographical closeness.

Principal countries and areas included in each category.

- Southeast Asia: Singapore, Hong Kong and Vietnam
- Others: Sri Lanka, Bulgaria and Romania

21. Related party transactions

For the year ended March 31, 2003

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	¥50 million
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Millions of yen		
	Amounts	Account	Ending balance
The Company's share of joint liabilities on guarantee ¥10,669 million (Note 1)	—	—	—
Loans receivable (Note 2)	¥1,340	Long-term loans receivable	¥3,916
Orders received of construction (Note 3)	(21)	—	—

Notes:

Transaction's term and policy

1. The Company has liabilities on guarantee for bank loans of Green-port Co., Ltd.
2. The Company determines the interest rate for loan based on market rates.
3. The Company offers estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.
4. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

For the year ended March 31, 2004

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	¥50 million
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Millions of yen		
	Amounts	Account	Ending balance
Loans receivable (Note 1)	¥4,244	Long-term loans receivable	¥8,160
Orders received of construction (Note 2)	17	—	—

Notes:

Transaction's term and policy

1. The Company exempts from interest payable.
2. The Company offers the estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.
3. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

For the year ended March 31, 2004

Attribution	Affiliated company
Name of the company	Green-port Co., Ltd.
Address	Natori-shi, Miyagi
Common stock	U.S.\$473 thousand
Principal business	Real estate development
Percentage of voting right	25% directly
Relationship	
Number of interlocking directors and corporate auditors	2
Operating relation	Orders received of construction

Transactions	Amounts	Thousands of U.S. dollars	
		Account	Ending balance
Loans receivable (Note 1)	\$40,155	Long-term loans receivable	\$77,207
Orders received of construction (Note 2)	161	—	—

Notes:

Transaction's term and policy

1. The Company exempts from interest payable.

2. The Company offers the estimated sheets of construction to Green-port Co., Ltd. and receives the order after negotiation.

3. Amounts in ending balance of the above table include consumption taxes and those of transactions exclude them.

22. Significant subsequent event

At the opportunity of enforcement of the Defined Benefit Corporation Pension Law, on January 17, 2003, the Company and some subsidiaries obtained the permission of the exemption of the future payment obligations regarding the entrusted government's portion of retirement benefit obligations from the Minister of Health, Labour and Welfare on purpose to shift from the former system of the social welfare pension fund to the new system. Thereby they applied the transitional measure of Article 47-2 of "Practical Guideline of Accounting for Retirement Benefit (Interim Report)" of Accounting Committee Report No. 13 published by JICPA on the accounting treatment in the previous fiscal year.

At the pension program committee, the board of trustee and the representative committee constituted by the persons concerned of enterprises who entered the employees' welfare pension plan, they had examined the new employee's welfare pension plan after the relinquishment of the entrusted governments' portion of the retirement benefit obligations. As a result, they found it impossible for the Company and some consolidated subsidiaries to shift to a defined benefit pension plan and they reached a conclusion that there was no other way to dissolve the employees' welfare pension fund due to the following reasons.

1. A number of new subscribers will not increase in not only the Company, but some consolidated subsidiaries through the future.

2. The qualified recipients of the employees' welfare pension fund will be increased and aged rapidly.

3. When the Company and some consolidated subsidiaries shift to a defined benefit pension plan, they will be required to contribute a large sum of funds, and to raise up a premium of pension fund largely. Accordingly, the burden of funds to them will be increased remarkably.

The representative committee determined to dissolve the employees' welfare pension fund on May 21, 2004, and board of directors approved the resolution on May 24, 2004. The Company and some consolidated subsidiaries filed the permission of dissolution of the employees' welfare pension to the Minister of Health, Labour and Welfare. The permission of dissolution of its pension funds will be issued on June 30, 2004.

Once the permission of the dissolution is issued, on the accounting treatment, extraordinary gains are expected approximately by ¥10,000 million (U.S. \$94,616 thousand). However, the most of pension assets are operated by stocks which are affected by the movement of market prices largely, therefore, the exact impact on the financial statements will become clear on the day of dissolution.

Report of Independent Auditor

The Board of Directors
PENTA-OCEAN CONSTRUCTION CO., LTD.

We have audited the accompanying consolidated balance sheets of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries as of March 31, 2003 and 2004, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries at March 31, 2003 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2004 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

June 29, 2004


Shin Nihon & Co.

See Notes to the consolidated financial statements which explain the basis of preparation of the consolidated financial statements of PENTA-OCEAN CONSTRUCTION CO., LTD. and consolidated subsidiaries under Japanese accounting principles and practices.