

Financial Results for 3Q of FY3/19 & Forecasts for FY3/19

Feb. 2019



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【Disclaimer】

This documents contains forward-looking statements. These statements are not guaranteed of future performance and involve risks and uncertainties and actual results may materially differ from those contains in the forward-looking statements as a result of various factors.

Orders Received for 3Q of FY3/19 (Non-Consolidated)



- Domestic Civil Engineering: Orders received mainly from public sector remained steady.
- Domestic Building Construction: Orders received from both public and private sectors remained steady, despite a reactionary drop reflecting the amount of the large-scale private projects for the same period of the previous year.
- Overseas: Achieved an optimum balance of orders received for civil engineering and construction works.

(JPY bn)

		FY3/18 3Q	FY3/19 3Q	Change fm FY3/18 3Q	YoY	FY3/18	FY3/19 (Forecast)	Achievement ratio
Domestic Civil Engineering	Public Sector	77.5	96.6	19.1	24.7%	120.5	130.0	74.3%
	Private Sector	25.8	20.7	-5.1	-19.7%	46.3	40.0	51.8%
	Total	103.3	117.4	14.0	13.6%	166.8	170.0	69.0%
Domestic Building Construction	Public Sector	14.7	11.1	-3.5	-24.1%	15.6	15.0	74.3%
	Private Sector	135.1	101.5	-33.6	-24.9%	184.9	155.0	65.5%
	Total	149.8	112.6	-37.2	-24.8%	200.5	170.0	66.3%
Overseas	Civil Engineering	196.6	73.7	-122.9	-62.5%	298.4	100.0	73.7%
	Building	4.8	78.3	73.5	1519.4%	2.2	50.0	156.6%
	Total	201.4	152.0	-49.5	-24.6%	300.6	150.0	101.3%
	Civil Engineering	299.9	191.0	-108.9	-36.3%	465.2	270.0	70.7%
	Building Construction	154.6	190.9	36.3	23.5%	202.7	220.0	86.8%
	Construction Total	454.5	382.0	-72.6	-16.0%	667.9	490.0	78.0%
Real Estates and Others		0.6	0.2	-0.4	-61.4%	0.7	1.0	22.1%
Total		455.1	382.2	-72.9	-16.0%	668.6	491.0	77.8%

Proportion of Orders Received Results (Non-Consolidated)

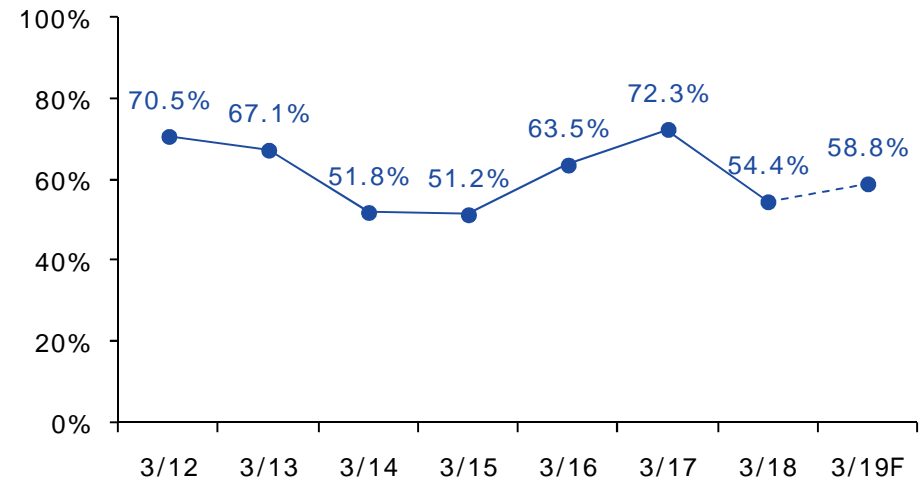


Domestic Civil Engineering

(JPY bn)

		FY3/16	FY3/17	FY3/18	FY3/19		
		Result	Result	Result	FY3/19 (Forecast)	FY3/19 3Q	Achievement ratio
Proportion of Public & Private	Public Sector	114.9	113.4	120.5	130.0	96.6	74.3%
	Private Sector	38.3	74.0	46.3	40.0	20.7	51.8%
	Total	153.2	187.4	166.8	170.0	117.4	69.0%
	Proportion of Private Sector	25.0%	39.5%	27.8%	23.5%	17.7%	-
Proportion of Marine & Land	Marine Civil Engineering	97.2	135.4	90.7	100.0	61.7	61.7%
	Land Civil Engineering	56.0	52.0	76.1	70.0	55.7	79.6%
	Total	153.2	187.4	166.8	170.0	117.4	69.0%
	Proportion of Marine Civil	63.5%	72.3%	54.4%	58.8%	52.5%	-

Marine Civil Portion



Domestic Building Construction

(JPY bn)

		FY3/16	FY3/17	FY3/18	FY3/19		
		Result	Result	Result	FY3/19 (Forecast)	FY3/19 3Q	Achievement ratio
Proportion of Public & Private	Public Sector	17.9	46.0	15.6	15.0	11.1	74.3%
	Private Sector	127.2	130.2	184.9	155.0	101.5	65.5%
	Total	145.1	176.2	200.5	170.0	112.6	66.3%
	Proportion of Private Sector	87.6%	73.9%	92.2%	91.2%	90.1%	-
Proportion of Residential & Non-Residential	Residential	24.6	32.4	23.3	20.0	4.9	24.7%
	Non-Residential	120.5	143.8	177.2	150.0	107.7	71.8%
	Total	145.1	176.2	200.5	170.0	112.6	66.3%
	Proportion of Residential	16.9%	18.4%	11.6%	11.8%	4.4%	-

Residential Portion

